

## Marketing Service

BULLETIN

Total Federal order milk marketings from five states were compiled for December 1995 through December 1998. The results are illustrated in the following maps and tables. The compilation of this data provides a snapshot of long-term changes in marketing trends within a region or state.

5-State Federal Order Milk Marketings In Review

Combined milk marketings from the five states (Arkansas, Illinois, Kansas,

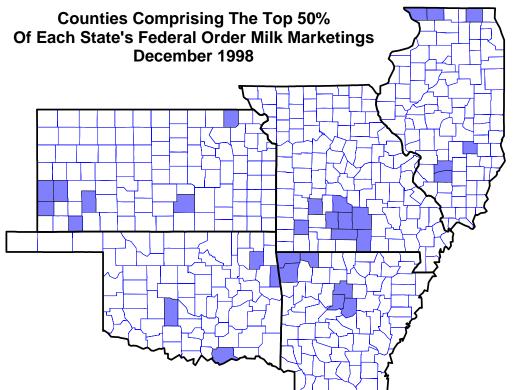
Missouri and Oklahoma) decreased 0.6 percent or 3.6 million pounds from December 1995 to December 1998. Federal order marketings were down in Arkansas and Missouri. Marketings were up in Illinois, Kansas and Oklahoma. Several large dairies have begun operations in western Kansas during this time frame.

Depicted by the map below are the counties that comprise fifty percent (based on an aggregation of the largest counties) of the December 1998 Federal order milk marketings from each state. Also provided are the average marketings for each group of counties.

The map on page two illustrates Federal order milk marketings by county for each of the five states during December 1998 based on the size of marketings.

The table and map on page three provide a list and graphical representation of the counties which either increased or decreased milk marketings by over one million pounds from December 1995 to December 1998.

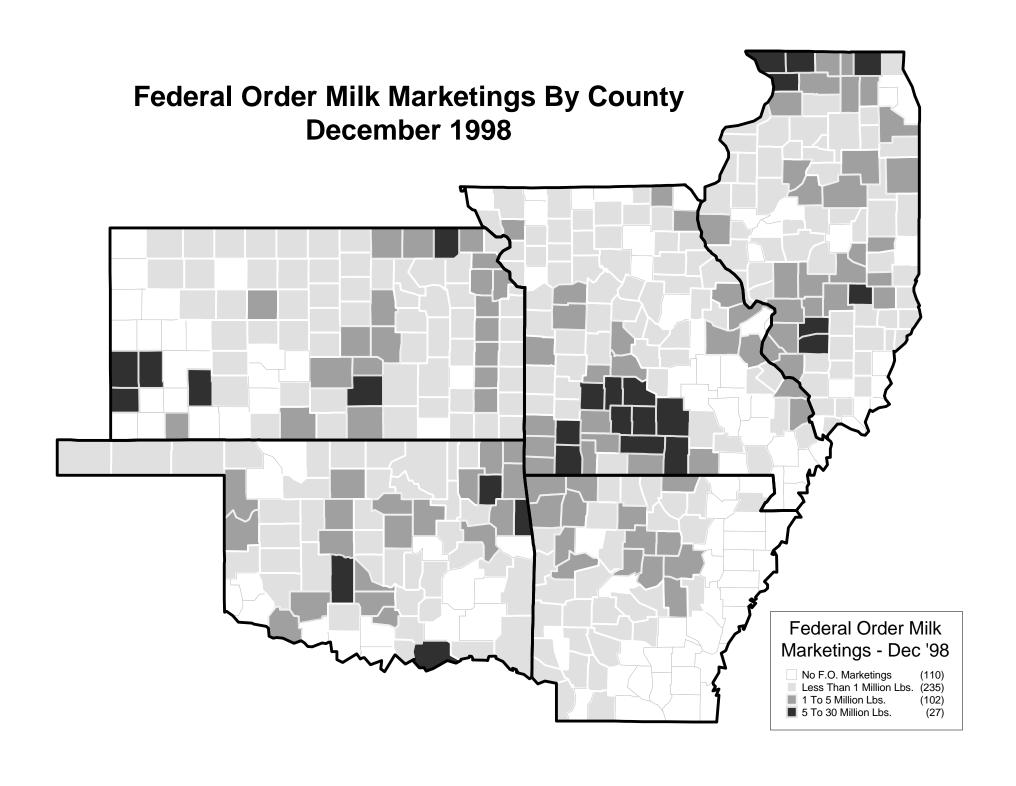
The table on the back page lists total marketings along with pound and percentage changes by state for December 1995 and 1998. This table also provides the range of marketings per county and the average marketings per county for each state during December 1998.



Avg. Marketings By The Top Counties In Each State (Million Lbs.)

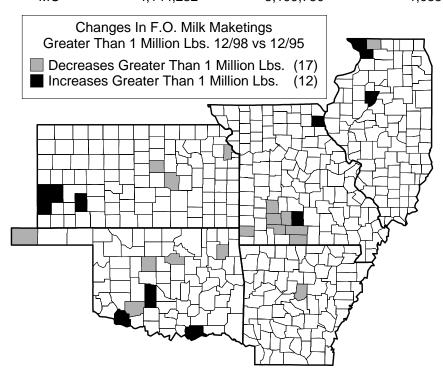
13.8
11.9
10.4
8.5
3.5





## Counties With Marketing Changes Greater Than 1 Million Pounds December 1998 Compared With December 1995

County	<u>State</u>	<u>Dec '98</u>	<u>Dec '95</u>	<u>Change</u>		
Counties With Increases Over 1 Million Pounds						
Grady	OK	29,000,174	9,738,652	+19,261,522		
Hamilton	KS	19,940,213	4,762,740	+15,177,473		
Stanton	KS	7,678,665	-0-	+7,678,665		
Kearny	KS	6,705,650	-0-	+6,705,650		
Lewis	MO	4,453,887	186,807	+4,267,080		
Bryan	OK	5,820,468	2,490,431	+3,330,037		
Carroll	IL	5,906,884	2,975,664	+2,931,220		
Jo Daviess	IL	14,671,715	11,837,986	+2,833,729		
Tillman	OK	1,970,739	-0-	+1,970,739		
Gray	KS	6,060,472	4,319,080	+1,741,392		
Wright	MO	21,368,382	19,892,401	+1,475,981		
Peoria	IL	1,568,913	498,610	+1,070,303		
Counties With Decreases Over 1 Million Pounds						
Cimarron	OK	991,130	3,763,748	-2,772,618		
Greene	MO	3,925,238	6,456,713	-2,531,475		
Ozark	MO	4,285,089	6,608,627	-2,323,538		
Stephenson	IL	19,727,453	22,008,185	-2,280,732		
Douglas	MO	6,675,181	8,759,147	-2,083,966		
Polk	MO	8,305,563	9,990,922	-1,685,359		
Kingfisher	OK	1,517,917	3,060,737	-1,542,820		
Saline	KS	119,760	1,529,981	-1,410,221		
Faulkner	AR	1,935,148	3,310,362	-1,375,214		
Payne	OK	2,593,949	3,959,912	-1,365,963		
Comanche	OK	1,856,635	3,185,556	-1,328,921		
Newton	MO	3,749,658	5,017,239	-1,267,581		
Webster	MO	13,015,091	14,274,366	-1,259,275		
Leavenworth	KS	2,955,967	4,129,341	-1,173,374		
Marion	KS	3,890,637	5,042,197	-1,151,560		
Mayes	OK	5,912,836	7,033,996	-1,121,160		
Christian			5,199,750	-1,055,518		
	Changes In F.O. Milk Maketings					



A comparison of Blend Prices		Feb 1999	Jan 1999	Feb 1998
for milk of 3.5%	Southeast (Zone 7)	\$18.99	\$19.07	\$15.72
butterfat content	Chicago Regional (Zone I)	12.15	16.77	13.75
is provided	Greater Kansas City	18.71	18.53	14.99
for selected	Indiana	17.30	17.77	14.59
Federal milk	lowa (Zone I)	13.04	16.66	13.85
marketing	Southwest Plains (Zone I)	15.85	18.15	14.87
orders:	Central Illinois (Zone I)	17.00	17.94	14.63
	Southern Illinois - Eastern Missouri (Base Zone)	16.33	17.94	14.47

## **Federal Order Milk Marketings**

State	12/98	12/95	Pound	Percent	Smallest	Largest	Average
	<b>Pounds</b>	Pounds	Change	Change	County 12/98	County 12/98	County 12/98
AR	39,930,777	49,639,925	-9,709,148	-19.56%	32,455	4,955,834	907,518
IL	163,138,142	160,841,773	+2,296,369	+1.43%	1,262	21,527,193	1,875,151
KS	117,438,332	99,532,686	+17,905,646	+17.99%	41,706	19,940,213	1,414,920
MO	169,529,935	191,065,856	-21,535,921	-11.27%	25,144	21,368,382	1,926,477
OK	94,044,348	86,598,401	+7,445,947	+8.60%	34,302	29,000,174	1,516,844
TOT	584,081,534	587,678,641	-3,597,107	-0.61%			

Additional information by county for these five states can be obtained by contacting this office at the address below, by calling (918) 293-3236 or 293-3226, or by e-mail at 106fmma@fmmatulsa.com

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