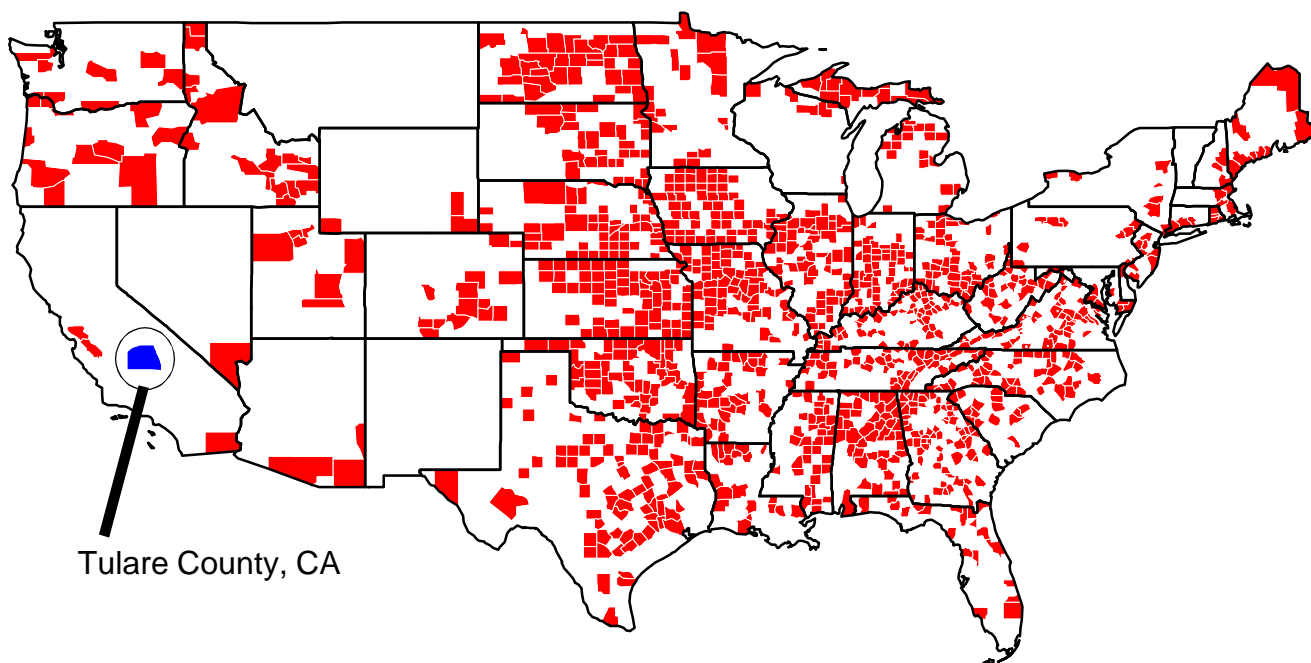


# MARKETING SERVICE

B U L L E T I N

## Tulare County California Marketed More Milk In December 1999 Than 1,207 Other Counties Combined \*



Tulare County, CA

**Milk Marketings Per County** were tabulated combining both federal milk marketings and California state data for December 1999. The federal order milk marketings are compiled based on data supplied by all marketing administrator offices and the California Dairy Marketing Branch. This data is represented by the map graphics depicted in this bulletin.

Tulare County California marketed more milk than any other county with 610.1 million pounds during December 1999. The cumulative federal order milk marketings from 1,207 counties (smallest & up) were required to equal the marketings from Tulare county. However, while the milk marketings in terms of quantity from this county may be the largest, there are other ways to measure concentration of dairies. Lancaster County Pennsylvania can claim to have more milk marketings per square mile than any other county in the United States based on the federal order and California data. Tulare county would drop to sixth on that list. While these comparisons may not be a fair way of examining marketing data - it does point out the growing disparity between the so-called "mega-farms" located in concentrated geographic areas and the "family-farms" spread throughout the rest of the country.

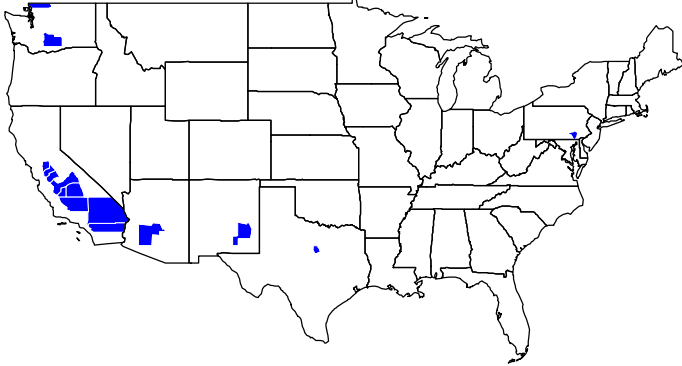
The four maps on page two provide a more detailed view of these data based on marketings by county as a percent of the US total. **Fifteen** counties accounted for 25% of the December 1999 total Federal order and California milk marketings. Adding 66 more counties (**81** total) increased the share to 50%. Adding 176 more counties (**257** total) accounted for 75% of the total Federal order and California milk marketings. Marketings from another 1,841 counties (**2,098** total) account for the remaining 25% of Federal order and California milk marketings. Data for the 15 counties which accounted for 25% of the total are also included on page 2.

The map on page three illustrates the overall density of federal order and California milk marketings for the United States.

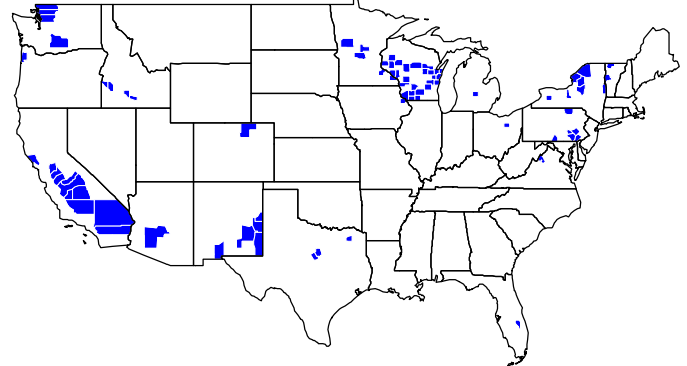
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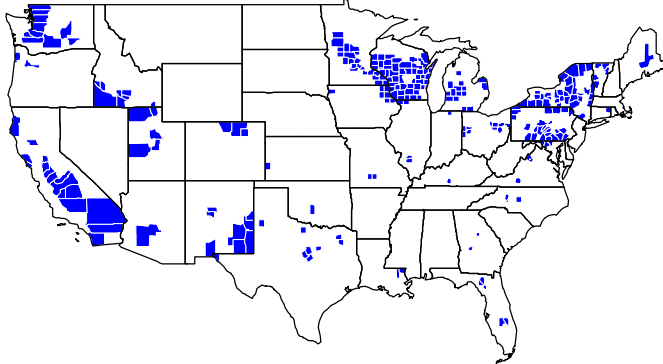
15 Counties Marketed 25% Of All  
CA + Federal Order Milk During December 1999



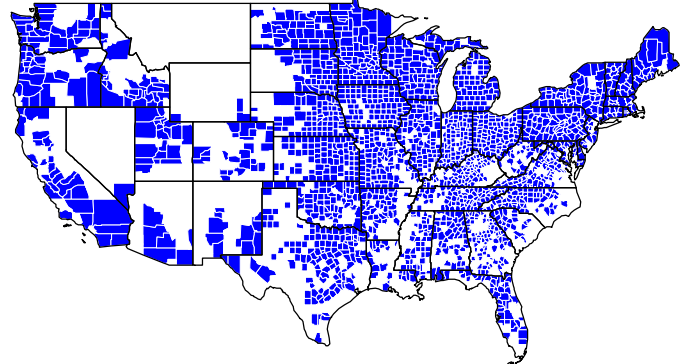
81 Counties Marketed 50% Of All  
CA + Federal Order Milk During December 1999



257 Counties Marketed 75% Of All  
CA + Federal Order Milk During December 1999



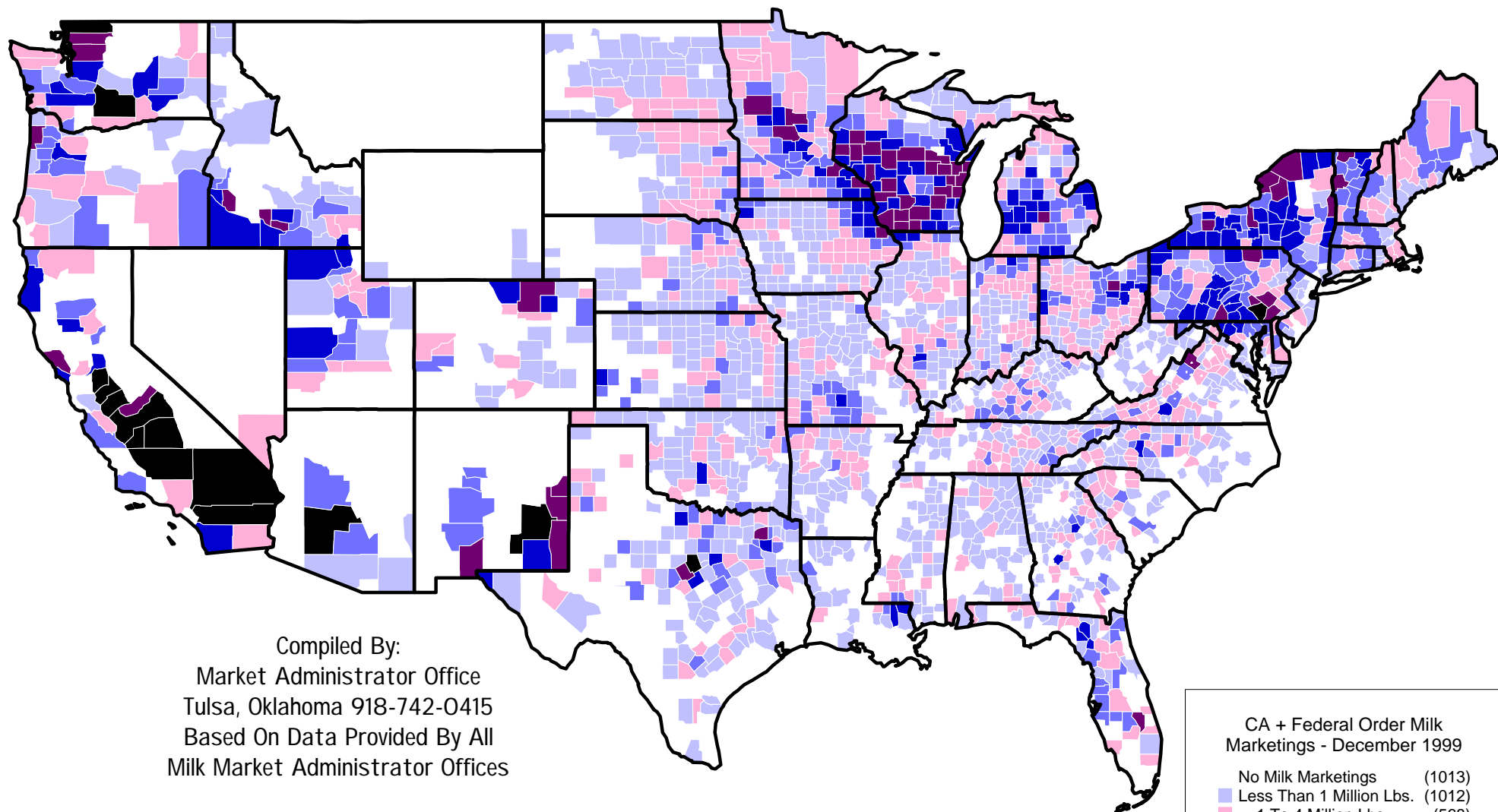
2,098 Counties Marketed 100% Of All  
CA + Federal Order Milk During December 1999



### 15 Counties Marketed 25% Of The CA + Federal Order Milk During December 1999

	<u>12/95 Mktgs</u>	<u>12/99 Mktgs</u>	<u>Percent Change</u>	<u>12/99 As % Of Total</u>
Tulare, CA	424,298,458	610,098,816	+43.79	4.77
Merced, CA	244,549,694	333,624,419	+36.42	2.61
San Bernardino, CA	261,031,460	290,885,129	+11.44	2.27
Stanislaus, CA	217,775,972	264,702,079	+21.55	2.07
Riverside, CA	195,991,010	219,018,609	+11.75	1.71
Maricopa, AZ	178,467,170	211,154,422	+18.32	1.65
Kings, CA	165,950,983	208,024,158	+25.35	1.63
Lancaster, PA	149,245,561	171,500,655	+14.91	1.34
San Joaquin, CA	131,727,719	159,633,042	+21.18	1.25
Fresno, CA	120,509,307	144,626,029	+20.01	1.13
Chaves, NM	107,554,927	126,980,464	+18.06	0.99
Erath, TX	120,789,872	125,921,178	+4.25	0.98
Yakima, WA	96,529,045	122,847,780	+27.27	0.96
Whatcom, WA	106,937,387	115,756,741	+8.25	0.90
Kern, CA	62,449,706	107,079,163	+71.46	0.84
<b>15-County Total</b>	<b>2,583,808,271</b>	<b>3,211,852,684</b>	<b>+24.61</b>	<b>25.11</b>
<b>CA + FO Total</b>	<b>11,499,011,046</b>	<b>12,791,982,228</b>	<b>+11.24</b>	

# CA + Federal Order Milk Marketings By County - December 1999



## CA + Federal Order Milk Marketings - December 1999

No Milk Marketings	(1013)
Less Than 1 Million Lbs.	(1012)
1 To 4 Million Lbs.	(568)
4 To 12 Million Lbs.	(293)
12 To 32 Million Lbs.	(147)
32 To 100 Million Lbs.	(63)
100 To 610 Million Lbs.	(15)

	Statistical Uniform Price		Producer Price Differential		Class I Utilization	
	<u>03/2000</u>	<u>02/2000</u>	<u>03/2000</u>	<u>02/2000</u>	<u>03/2000</u>	<u>02/2000</u>
Pacific Northwest	11.17	11.06	1.63	1.52	30.93	30.84
Western	11.02	10.93	1.48	1.39	25.13	27.63
Arizona-Las Vegas	11.28	11.09	-----	-----	30.11	29.90
<b>Central</b>	<b>10.91</b>	<b>11.00</b>	<b>1.37</b>	<b>1.46</b>	<b>31.78</b>	<b>38.14</b>
Southwest	11.90	11.82	2.36	2.28	42.09	40.64
Upper Midwest	10.18	10.10	0.64	0.56	16.30	14.90
Southeast	12.83	12.74	-----	-----	62.44	63.09
Mideast	11.68	11.52	2.14	1.98	50.30	52.00
Appalachian	13.15	13.13	-----	-----	64.05	69.88
Northeast	12.39	12.21	2.85	2.67	42.00	41.30
Florida	14.47	14.40	-----	-----	87.34	90.53

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