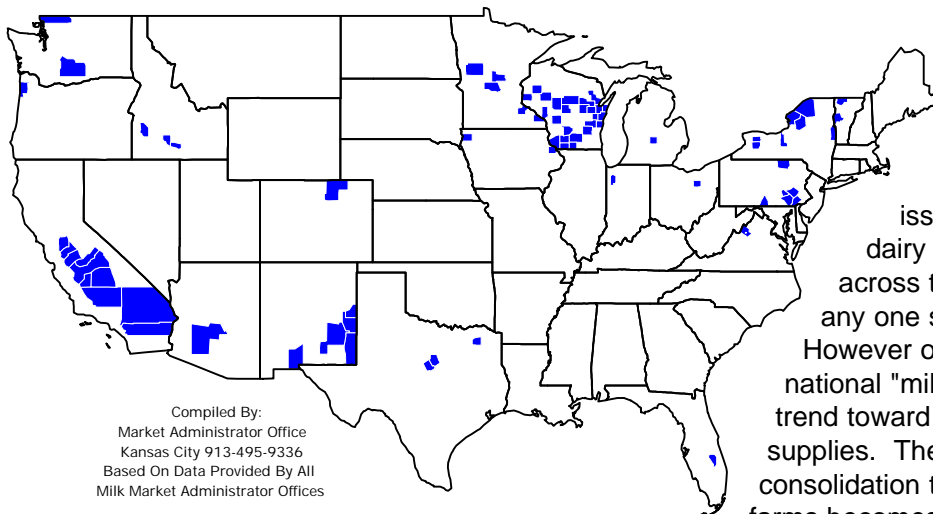
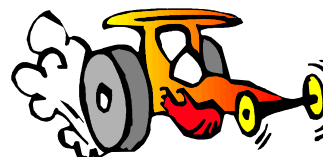


# MARKETING SERVICE

## BULLETIN

### Accelerated Concentration In Top Dairy Counties

78 Counties Marketed 50% Of All  
CA + Federal Order Milk During December 2000



Compiled By:  
Market Administrator Office  
Kansas City 913-495-9336  
Based On Data Provided By All  
Milk Market Administrator Offices

U.S. milk marketings are indeed national in scope as illustrated by the milk marketing density map shown on page three. At a glance, the map supports the issue that the "well-being" of the dairy producer and industry stretches across the U.S. and is not confined to any one specific geographic area.

However one aspect hidden in this national "milkshed" picture is a continued trend toward the concentration of milk supplies. The general agricultural consolidation trend toward fewer and larger farms becomes much more apparent within

the dairy industry by examining where a majority of milk marketings originate. Data for these maps were tabulated based on federal order and California milk marketings per county which were provided by all market administrator offices and the California dairy marketing branch.

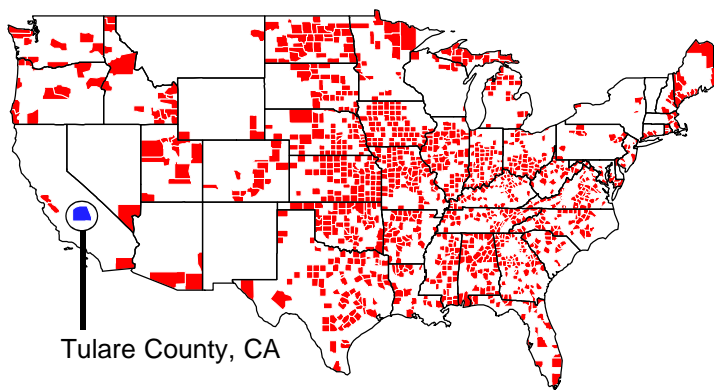
Milk marketings from 78 counties accounted for 50 percent of the total California and federal order milk marketings during December 2000. These counties are illustrated by the above map. The table at the right illustrates the number of counties which account for 50 percent have also become a statistic of concentration. Just five years earlier, milk from 120 counties accounted for 50 percent of the total milk marketings. The four maps at the top of page two provide a more detailed view of these data based on marketings by county as a percent of the federal order and California total. There were 2,089 counties with milk marketings during December 2000. The top 14 counties accounted for 25 percent of the marketings. The 78 counties depicted here accounted for 50 percent, while 257 counties represented 75 percent of the total.

#### In Comparison....

12/96 = 120 Counties  
12/97 = 85 Counties  
12/98 = 82 Counties  
12/99 = 81 Counties  
12/00 = 78 Counties

The sheer size in marketings from some of the larger counties is illustrated by the map below. Tulare County California marketed more milk than any other county with 656 million pounds in December 2000. The cumulative federal order and California marketings from 1,239 counties (smallest & up) were required to equal the marketings from Tulare County. This comparison points out the growing disparity between so-called "mega-farms" located in concentrated geographic areas and "traditional-farms" spread throughout the rest of the country.

CA + Federal Order Milk Marketings By County - December 2000

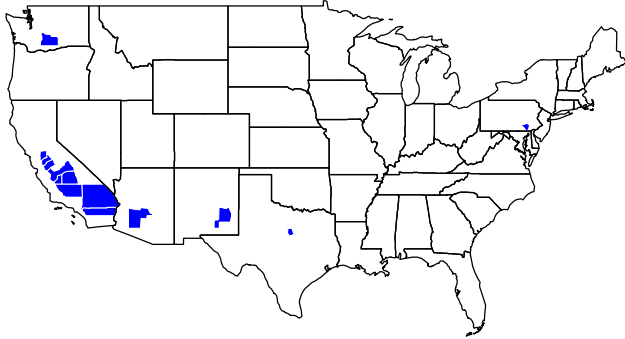


Tulare County, CA

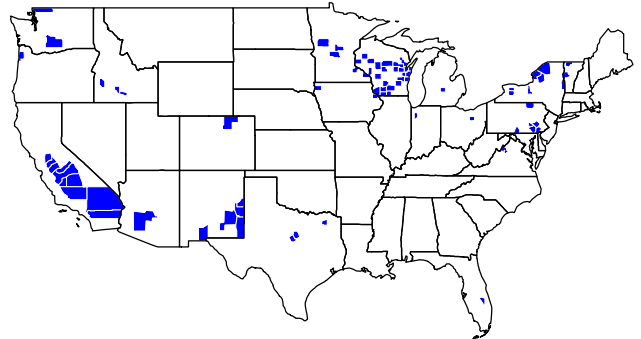


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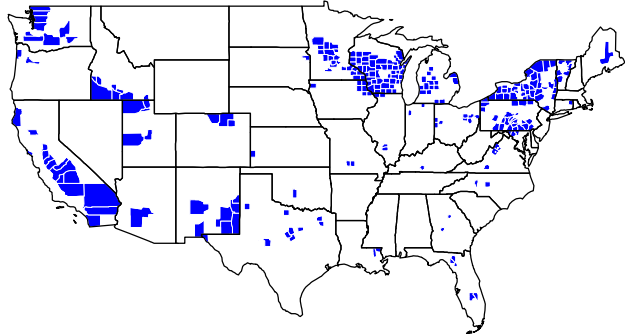
14 Counties Marketed 25% Of All  
CA + Federal Order Milk During December 2000



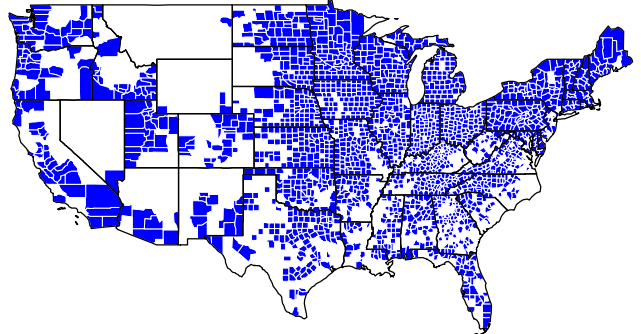
78 Counties Marketed 50% Of All  
CA + Federal Order Milk During December 2000



257 Counties Marketed 75% Of All  
CA + Federal Order Milk During December 2000



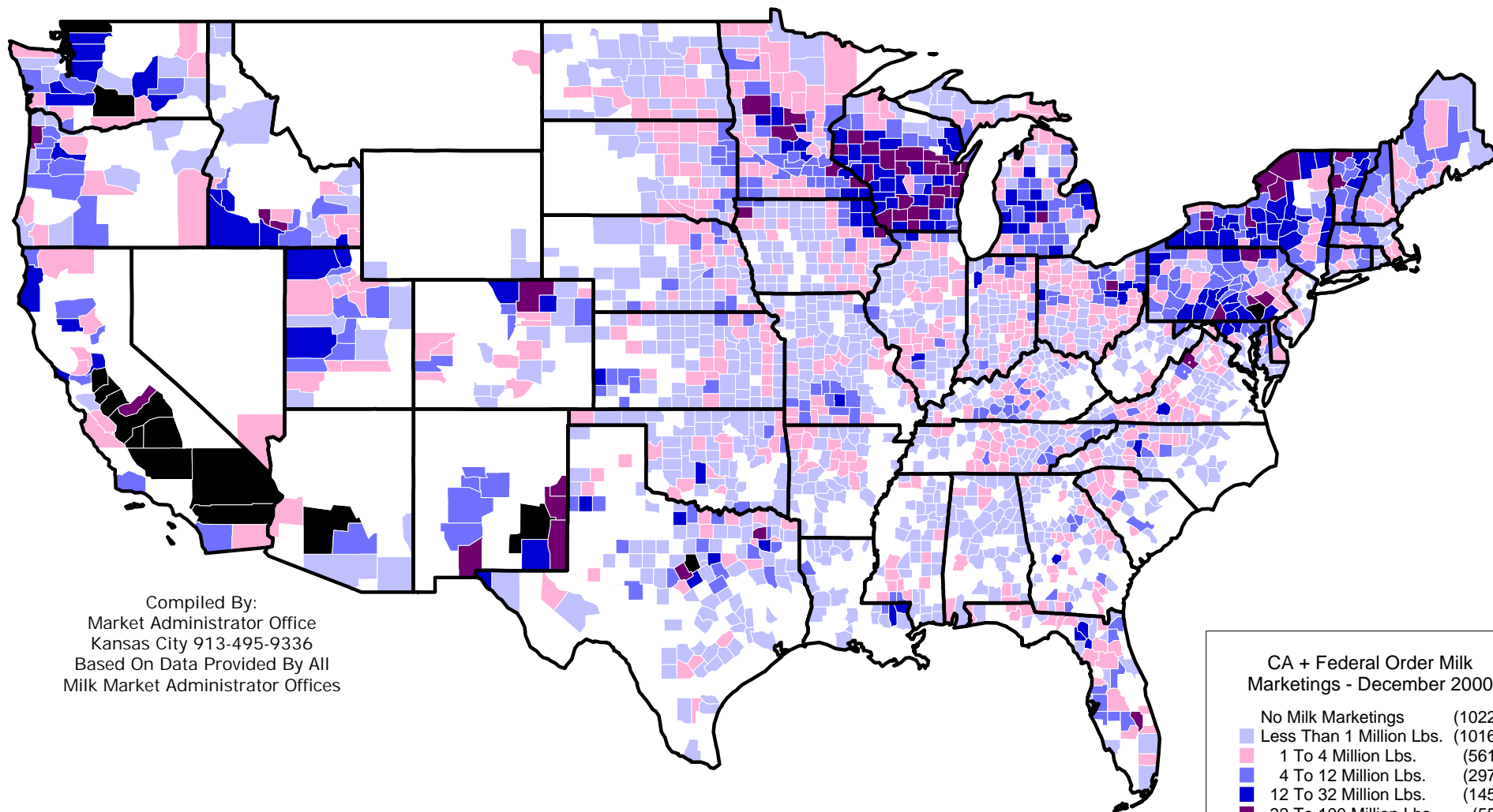
2,089 Counties Marketed 100% Of All  
CA + Federal Order Milk During December 2000



### 14 Counties Marketed 25% Of The CA + Federal Order Milk During December 2000

	<u>12/95 Mktgs</u>	<u>12/00 Mktgs</u>	<u>Percent Change</u>	<u>12/00 As % Of Total</u>
Tulare, CA	424,298,458	655,804,620	54.56	5.27
Merced, CA	244,549,694	352,481,250	44.13	2.83
San Bernardino, CA	261,031,460	269,122,695	3.10	2.16
Stanislaus, CA	217,775,972	268,631,982	23.35	2.16
Maricopa, AZ	178,467,170	231,577,219	29.76	1.86
Kings, CA	165,950,983	219,059,445	32.00	1.76
Riverside, CA	195,991,010	199,154,044	1.61	1.60
San Joaquin, CA	131,727,719	172,615,375	31.04	1.39
Lancaster, PA	149,245,561	164,664,542	10.33	1.32
Fresno, CA	120,509,307	147,664,261	22.53	1.19
Chaves, NM	107,554,927	138,244,180	28.53	1.11
Kern, CA	62,449,706	123,475,424	97.72	0.99
Yakima, WA	96,529,045	120,453,934	24.79	0.97
Erath, TX	120,789,872	115,023,159	-4.77	0.92
<b>14-County Total</b>	<b>2,476,870,884</b>	<b>3,177,972,130</b>	<b>+25.35</b>	<b>25.53</b>
<b>CA + FO Total</b>	<b>11,499,011,046</b>	<b>12,445,817,183</b>	<b>+5.08</b>	

# CA + Federal Order Milk Marketings By County - December 2000



Compiled By:  
Market Administrator Office  
Kansas City 913-495-9336  
Based On Data Provided By All  
Milk Market Administrator Offices

## CA + Federal Order Milk Marketings - December 2000

No Milk Marketings	(1022)
Less Than 1 Million Lbs.	(1016)
1 To 4 Million Lbs.	(561)
4 To 12 Million Lbs.	(297)
12 To 32 Million Lbs.	(145)
32 To 100 Million Lbs.	(55)
100 To 656 Million Lbs.	(15)

	Statistical Uniform Price		Producer Price Differential		Class I Utilization	
	<u>05/2001</u>	<u>05/2000</u>	<u>05/2001</u>	<u>05/2000</u>	<u>05/2001</u>	<u>05/2000</u>
Pacific Northwest	15.12	11.70	1.29	1.90	27.74	27.76
Western	14.74	10.84	0.91	1.35	22.32	19.38
Arizona-Las Vegas	15.11	11.79	-----	-----	28.58	26.71
<b>Central</b>	<b>14.80</b>	<b>10.96</b>	<b>0.97</b>	<b>1.43</b>	<b>25.56</b>	<b>28.44</b>
Southwest	16.05	12.43	2.22	2.64	41.56	42.20
Upper Midwest	14.50	10.27	0.67	0.74	20.67	15.74
Southeast	16.54	13.40	-----	-----	57.55	57.09
Mideast	15.12	12.21	1.29	2.36	37.28	47.35
Appalachian	16.77	13.68	-----	-----	58.01	60.22
Northeast	16.32	12.90	2.49	3.05	41.17	39.02
Florida	18.22	15.13	-----	-----	90.40	81.76

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