

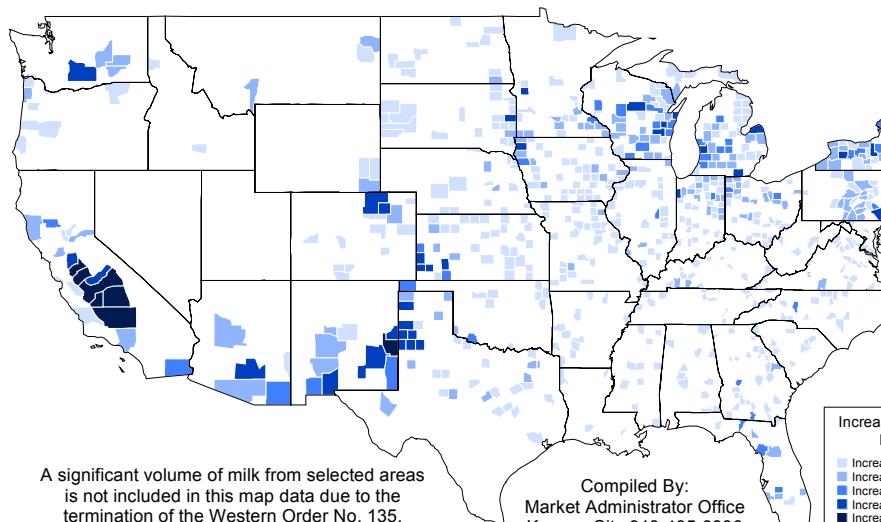


# MARKETING SERVICE

## B U L L E T I N

### California & Federal Milk Order Marketings by County

#### 709 Counties Increased Marketings



Concentration in the origin of milk marketings continues with 64 counties marketing 50% of the total California &

Federal order (CA+FO) milk during December 2005. These 64 counties comprised 3.3% of the 1,951 counties with CA+FO milk marketings, and is down from 78 counties in December 2000. While each of these 64 counties marketed more than 35 million pounds, there were 959 counties (49.2% of the total) marketing less than one million pounds each.

MAY

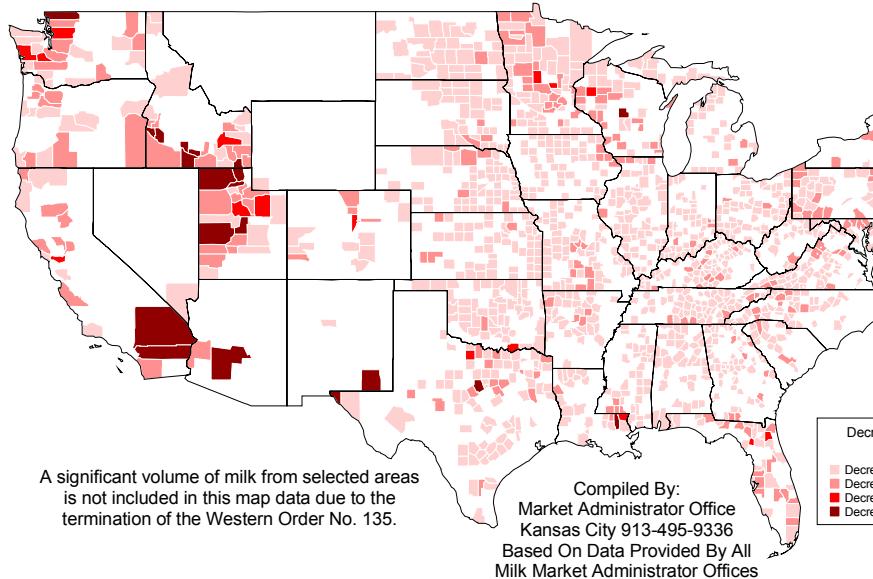
2006

**increased** CA+FO milk marketings, comparing December 2005 with 2000. Marketings from these counties totaled 8.839 billion pounds, with 41 counties increasing marketings by more than 10 million pounds. The map below depicts 1,443 counties with **decreased** marketings - these counties marketed 4.369 billion pounds in December 2005. The 13.209 billion pound total from these 1,951 counties represents an **increase** of 0.710 billion pounds (+5.7%) compared with December 2000.

California milk marketings included in this analysis totaled 3.097 billion pounds during December 2005. The magnitude of milk from 27 California counties with the most marketings dwarfs a majority of all other counties combined. Ranking all the counties with CA+FO milk marketings in ascending order would require marketings from 1,716 counties (88.0% of the 1,951 total) to equal the amount from these 27 California counties. Not all of these 1,716 counties would be considered small in terms of milk marketings, since counties up to 10.7 million

pounds would be included in this grouping. At 2005 national average milk production, this would include all counties with approximately 6,600 or fewer dairy cows.

#### 1,443 Counties Decreased Marketings



Decreases In CA + FO Milk Marketings  
December: 2005 vs 2000

Decreases Less Than 1 Million Lbs.	(1172)
Decreases 1 to 5 Million Lbs.	(235)
Decreases 5 to 10 Million Lbs.	(16)
Decreases Greater Than 10 Million Lbs.	(20)

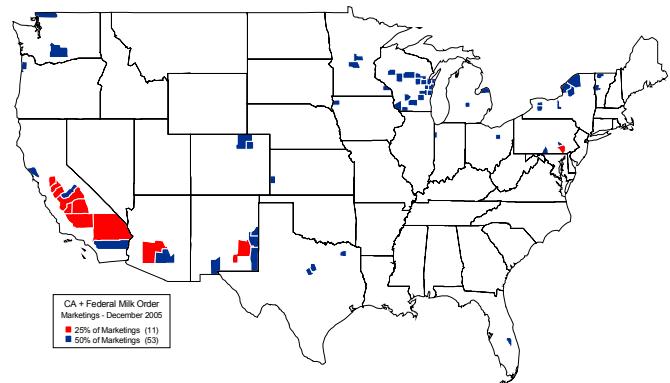
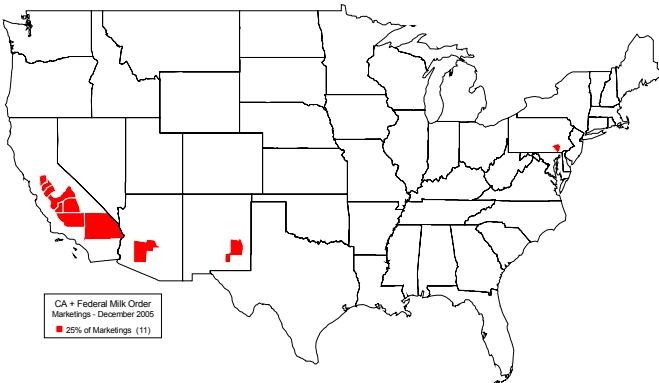
Tulare County (CA) is the largest dairy county in the U.S. with December 2005 marketings of 836.2 million pounds. To equal Tulare County's marketings would require the combined milk marketings from the smallest 1,286 counties, or all counties which

marketed up to 2.402 million pounds.



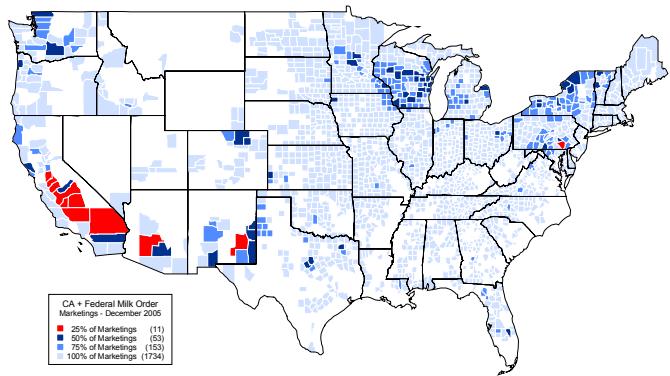
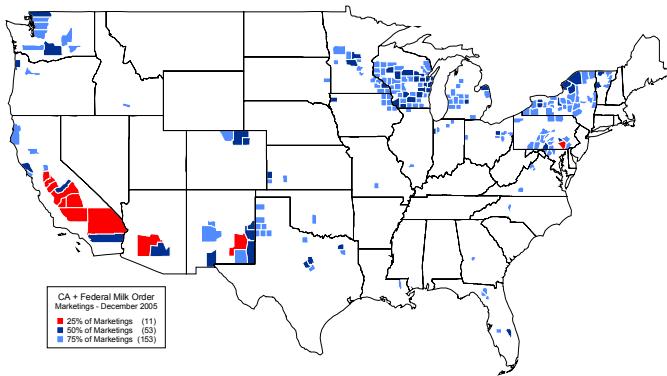
11 Counties Marketed 25% Of All  
CA + Federal Order Milk During December 2005

64 Counties Marketed 50% Of All  
CA + Federal Order Milk During December 2005



217 Counties Marketed 75% Of All  
CA + Federal Order Milk During December 2005

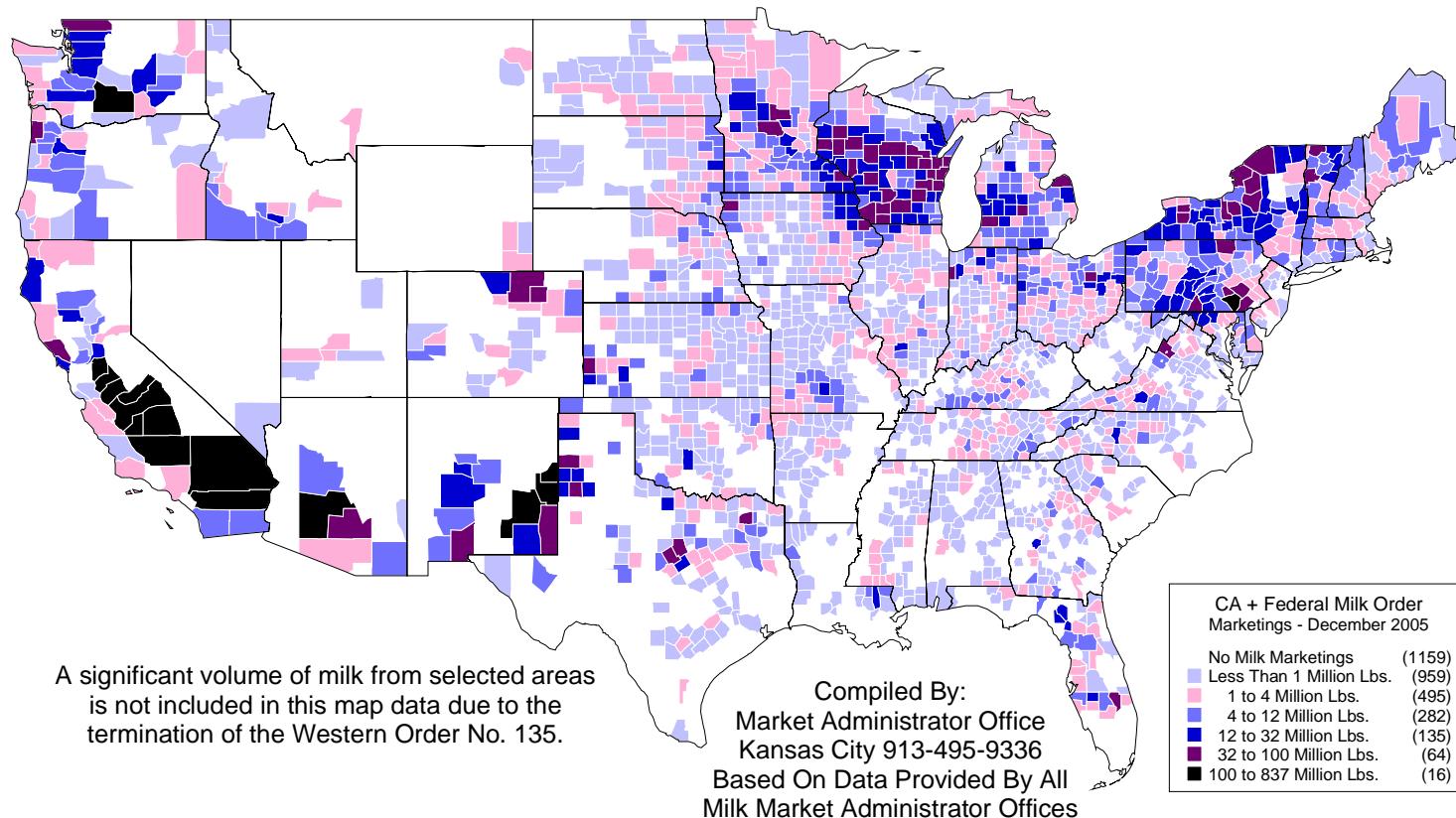
1,951 Counties Marketed 100% Of All  
CA + Federal Order Milk During December 2005



### Eleven Counties Marketed 25% Of The CA + Federal Order Milk During December 2005

	Dec '05 Mktgs	Dec '00 Mktgs	Percent Change	Dec 2005 As % Of 12/05 Total
Tulare, CA	836,180,749	655,804,620	+27.50	6.33
Merced, CA	420,090,635	352,481,250	+19.18	3.18
Stanislaus, CA	320,713,969	268,631,982	+19.39	2.43
Kings, CA	281,777,659	219,059,445	+28.63	2.13
Kern, CA	259,357,306	123,475,424	+110.05	1.96
Maricopa, AZ	218,088,246	231,577,219	-5.82	1.65
Fresno, CA	204,754,884	147,664,261	+38.66	1.55
San Joaquin, CA	187,133,485	172,615,375	+8.41	1.42
San Bernardino, CA	186,205,350	269,122,695	-30.81	1.41
Lancaster, PA	185,694,448	164,664,542	+12.77	1.41
Chaves, NM	171,869,775	138,244,180	+24.32	1.30
<b>11-County Total</b>	<b>3,271,866,506</b>	<b>2,743,340,993</b>	<b>+19.27</b>	<b>24.77</b>
<b>CA + FO Total</b>	<b>13,208,792,241</b>	<b>12,498,582,849</b>	<b>+5.68</b>	

## CA + Federal Order Milk Marketings By County - December 2005



Color copies of these maps are available from the Central federal order website at [www.fmmacentral.com](http://www.fmmacentral.com) under "news & publications - marketing service bulletin."

	Statistical Uniform Price		Producer Price Differential		Class I Utilization	
	Apr '06	Mar '06	Apr '06	Mar '06	Apr '06	Mar '06
Northeast	12.64	13.43	1.71	2.32	41.46	45.32
Appalachian	13.01	14.13	-----	-----	56.25	64.08
Florida	14.36	15.41	-----	-----	79.12	80.77
Southeast	12.94	13.77	-----	-----	50.67	54.11
Upper Midwest	11.29	11.67	0.36	0.56	16.13	17.46
<b>Central</b>	<b>11.49</b>	<b>12.00</b>	<b>0.56</b>	<b>0.89</b>	<b>25.90</b>	<b>28.03</b>
Mideast	11.75	12.36	0.82	1.25	34.17	37.95
Pacific Northwest	11.35	11.86	0.42	0.75	25.84	27.38
Southwest	12.41	12.95	1.48	1.84	35.55	36.45
Arizona-Las Vegas	11.66	12.21	-----	-----	32.26	32.66

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**United States  
Department of  
Agriculture**

**FEDERAL MILK MARKET ADMINISTRATOR**  
**P.O. BOX 14650**  
**SHAWNEE MISSION, KANSAS 66285-4650**

Website: [www.fmmcentral.com](http://www.fmmcentral.com)  
 E-mail: [market.administrator@fmmcentral.com](mailto:market.administrator@fmmcentral.com)  
 Phone: 913-495-9300

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