

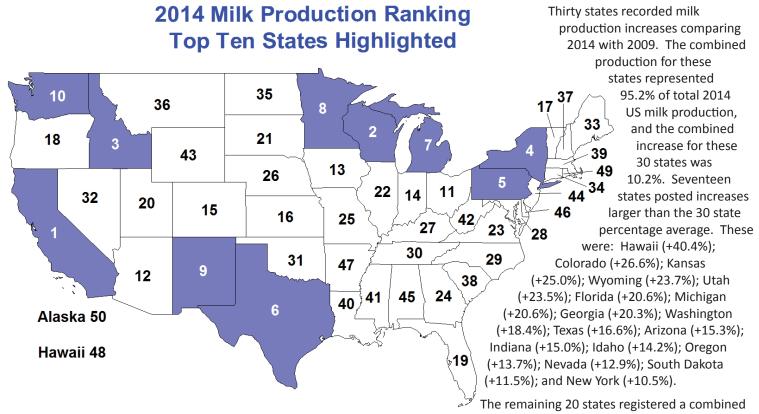
2014 Milk Production

U.S. 2014 milk production totaled 206.0 billion pounds, an increase of 4.8 billion pounds over 2013. The 2014 total is a record high for the fifth consecutive year, and is an increase of 2.4% over the 201.2 billion pounds produced in 2013. Milk production has exceeded year earlier totals during 16

of the last 18 years, with the exceptions occurring during 2001 and 2009. Production has increased by 16.7 billion pounds over the past five years (2014 versus 2009), a gain of 8.8%.

Thirty-six states registered annual milk production increases during 2014, with a combined increase of 2.8% compared with 2013. Alaska recorded the largest percentage gain, with milk production increasing 9.4%. Six other states recorded increases of five percent or more: Colorado (+8.0%); Nevada (+8.0%); Georgia (+7.4%); Texas (+7.3%); Kansas (+6.1%); and Florida (+5.2%). Twelve states posted production decreases during 2014, with combined production falling 1.3% compared with 2013. Six states reported annual decreases of five percent or more, with Oklahoma's 10.5% decrease being the largest. Other states posting declines of more than five percent were: Arkansas (-8.6%); West Virginia (-7.9%); Alabama (-6.8%); Kentucky (-6.4%); and North Dakota (-5.0%).

The map on this page ranks milk production by state for 2014, with the top ten milk producing states shaded. The graphics on page 4 depict states with the largest percentage increases and decreases in milk production over the past five years (2014 versus 2009).



12.4% production decrease, and these states accounted for 4.8% of the 2014 U.S. milk production total. Thirteen states recorded decreases greater than the 12.4% average percentage loss. These were: Arkansas (-41.8%); Alaska (-41.7%); Alabama (-33.5%); Oklahoma (-30.4%); Louisiana (-25.3%); Mississippi (-24.8%); New Jersey (-21.1%); South Carolina (-18.9%); Tennessee (-17.5%); Kentucky (-15.9%); North Dakota (-15.8%); West Virginia (-13.6%); and Rhode Island (-12.8%).

The graph on this page depicts production since 2000 for the nation's top five milk producing states. All of these states recorded increases comparing 2014 with 2013 -- Idaho (+3.3%), California (+2.6%), New York (+2.0%), Pennsylvania (1.2%) and Wisconsin (0.8%). Comparing 2014 with 2000, Idaho's production increased by 92.1%, while California's increased by 31.2%. Wisconsin (+19.5%) posted the third largest increase among the top five states followed by New York (+15.2%), while Pennsylvania (-4.2%) was the only one to register a decrease.

The map on page 6 provides a ranking of states based on 2014 milk production per cow. California, Idaho, Michigan, New Mexico, and Washington are states ranked in the top ten in both total milk production and production per cow. Idaho (24,127 lbs./cow), California (23,785 lbs./cow), and New York (22,330 lbs./cow) were top five milk production states that were also above the 2014 national average of 22,258 pounds per cow.

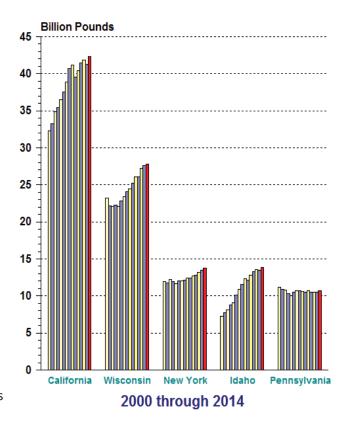
2014 *Per Capita* Milk Production

Per capita milk production is a data series presented annually in this Bulletin. A comparison of this series to per capita consumption data may

reflect the aggregate supply and demand balance for individual states and regions throughout the U.S. The table on page 7 details and compares per capita milk production by state for 2014, 2013, and 2009. This table lists the states in descending order based on 2014 per capita production. States with per capita production of more than 600 pounds are inside the shaded area of the table. Six of the top ten states in total

Annual Milk Production

Top Five Dairy States



production are also in the top ten in per capita production. These six are California, Idaho, Michigan, Minnesota, New Mexico, and Wisconsin.

Data used in these calculations indicates per capita production for 2014 was 646.2 pounds, up 10.4 pounds (+1.6%) compared with 2013. Thirty-six states reported annual per capita increases during 2014, with Alaska (+11.6%) posting the largest gain. Five other states had an increase greater than five percent, Colorado (+6.3%), Georgia (+6.3%), Nevada (+6.2%), Kansas (+5.8%), and Texas (+5.5%). Oklahoma recorded the largest per capita production decline during 2014, with a loss of 11.1%. Five additional states recorded decreases of five percent or more compared with 2013.

Per capita production for the U.S. increased by 28.8 pounds (+4.7%) between 2009 and 2014. Twenty-four states recorded increases in per capita milk production, led by Hawaii's 27.9% gain. Ten additional states increased per capita production by 10% or more comparing 2014 with 2009. Alaska recorded the largest decrease, with per capita production falling by 44.2%. Nine additional states posted declines of more than 20%, while five states reported decreases between 10% and 20%.

The map on the top of page 3 depicts per capita milk production by state for 2014. The 300 and 600 pound levels of per capita production are arbitrary divisions selected for this map. The 600 pound level roughly approximates annual per capita consumption

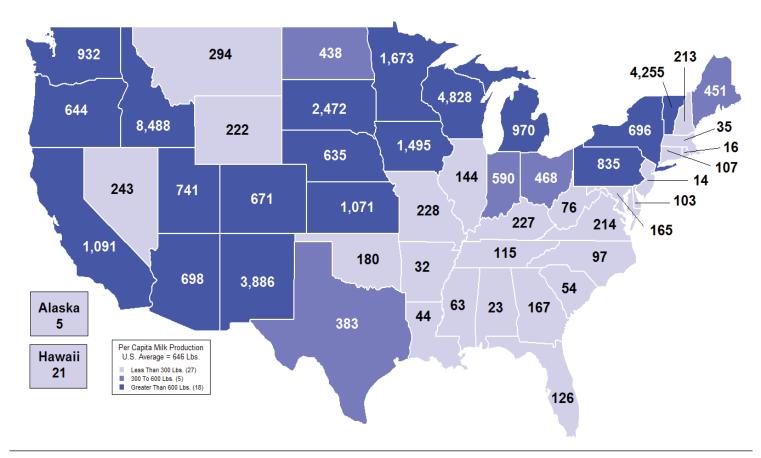
of all dairy products on a milk equivalent basis, while the 300 pound level reflects average annual consumption of Class I and Class II products (fluid and soft manufactured products), plus reserve requirements. A cursory analysis of regional milk supply conditions can be performed by examining the shading patterns prevalent in the individual regions.

The map at the bottom of page 3 displays the percentage change in per capita milk production by state between 2009 and 2014. The data represented by this map reflects changes in production combined with population changes. The graphics on page 5 depict the states with the largest percentage increases and decreases from 2009 to 2014.

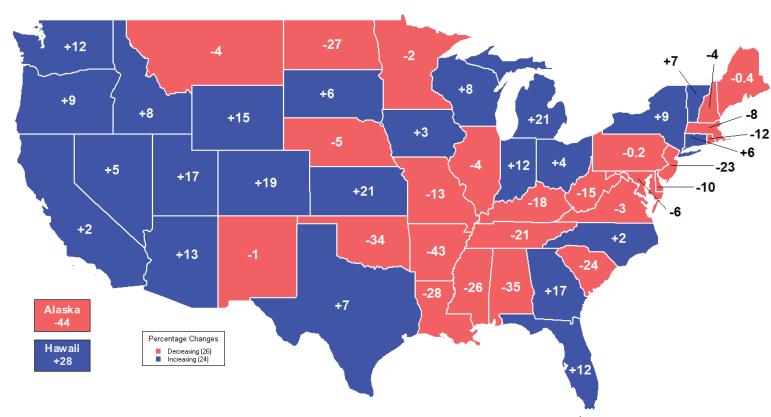
The graph on page 6 provides a ranking of the top five milk producing states in total milk production, production per cow, and production per capita. The graph on the last page of this Bulletin depicts milk production per capita for the U.S. over the last 35 years.

Percentage of 2014 U.S. Totals							
	U.S. Milk Production	U. S. Population Estimate					
California	20.55	12.17					
Wisconsin	13.49	1.81					
Idaho	6.73	0.51					
New York	6.67	6.19					
Pennsylvania	5.18	4.01					
5-State Total	52.62	24.69					

2014 Per Capita Milk Production



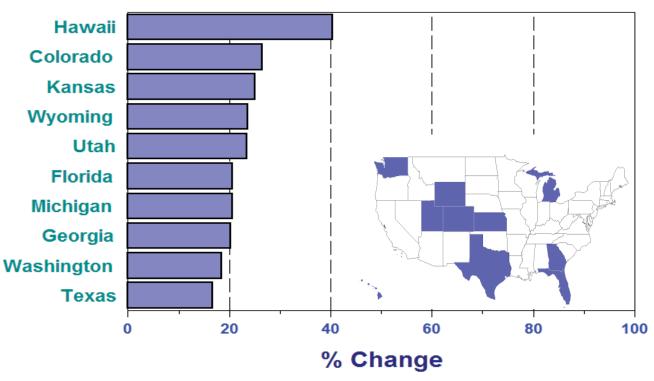
Percent Change In Per Capita Milk Production 2014 vs 2009



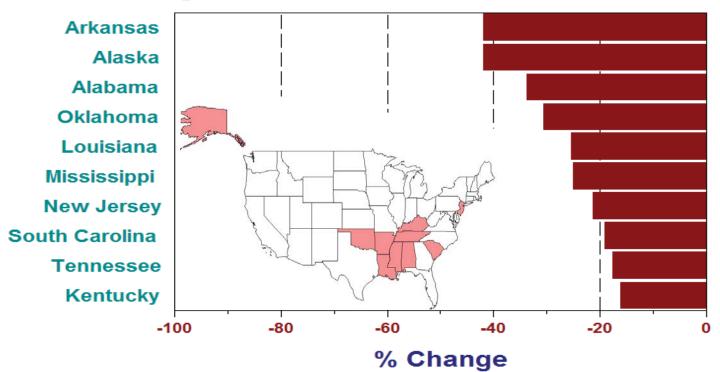
Milk Production: 2014 vs 2009

U.S. Average = +8.8%

Largest Production Increases



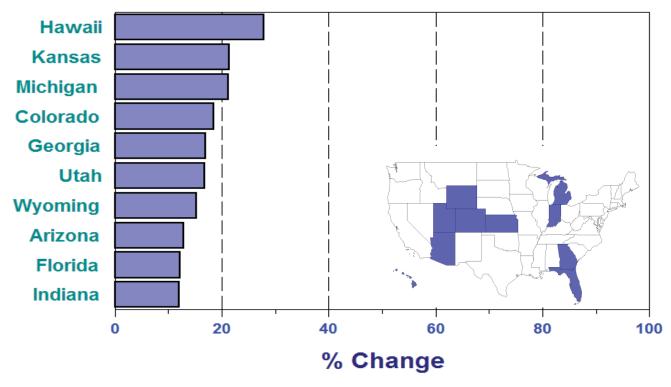
Largest Production Decreases



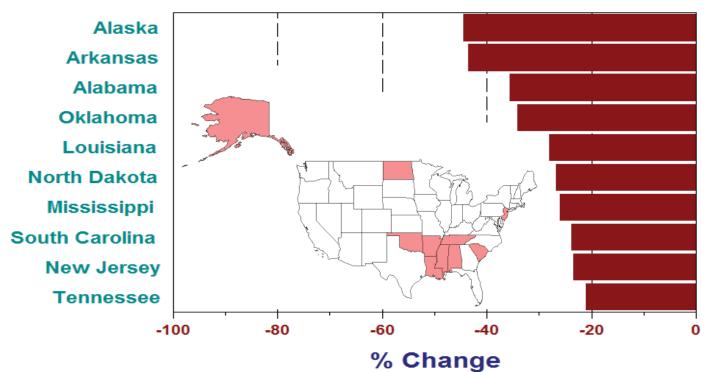
Per Capita Milk Production: 2014 vs 2009

U.S. Average = +4.7%

Largest Per Capita Increases

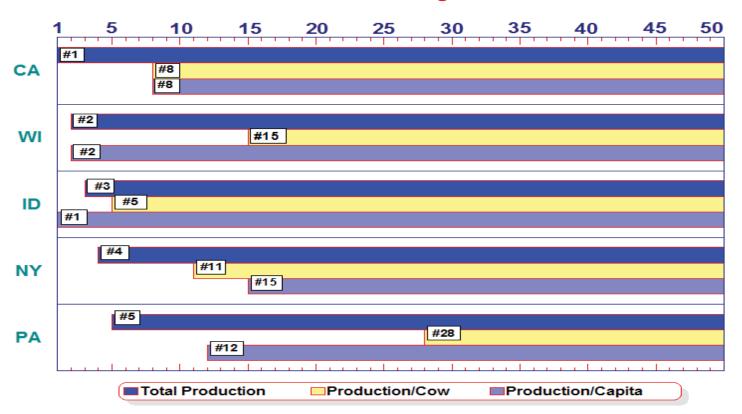


Largest Per Capita Decreases

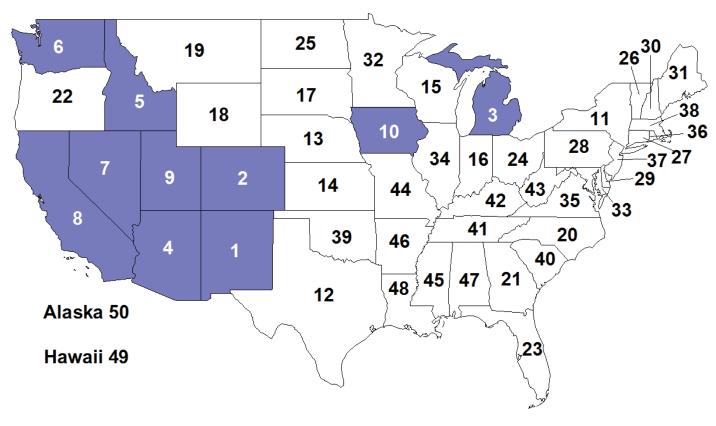


2014 Milk Production: Top Five States

State Rankings



2014 Milk Production Per Cow Ranking Top Ten States Highlighted



Page 6

Per Capita Milk Production

2014 versus 2013 & 2009 - By State

I Idaho Wisc Wisc Wisc Wisc Minn Was Minn Iowa Califo Kans Io Michi Id WasI Io Michi Io		Per Capita Milk Production			Change In	Change In Per Capita Milk Production			
I Idaho Wisc Wisc Wisc Wisc Minn Was Minn Iowa Califo Kans Io Michi Id WasI Io Michi Io			·			s 2013	2014 vs	2009	
Wisc Wisc Werm New South Minn Color Calife Kans Calife Kans Calife Kans Calife Kans Color C	ates	2014	2013	2009	Pounds	Percent	Pounds	Percer	
Wisc Wisc Werm New South Minn Color Calife Kans Calife Kans Calife Kans Calife Kans Color C									
New South New So		8,487.8	8,327.5	7,866.8	160.3	1.9	621.0	7.9	
New South So		4,827.6	4,801.0	4,466.5	26.6	0.6	361.1	8.	
Minn. Iowa Calife California Calife California Calife California C		4,255.0	4,157.3	3,973.1	97.7	2.4	281.9	7.	
Minner Iowa Calife Kans Calife Kans Calife Kans Calife Michi Calife Mi	ew Mexico	3,886.2	3,860.8	3,937.6	25.4	0.7	-51.4	-1.3	
I lowa Calife Kans Calife Ca	outh Dakota	2,471.9	2,392.6	2,333.5	79.3	3.3	138.4	5.9	
Calife Kans Kans Kans Kans Kans Kans Kans Kans	nnesota	1,672.5	1,685.3	1,713.7	-12.8	-0.8	-41.2	-2.4	
Mans Michi Masi Penn Michi Main Morti Main Morti Mort Morti Mort	wa	1,495.3	1,489.8	1,455.6	5.5	0.4	39.7	2.	
Michi	alifornia	1,091.1	1,073.5	1,071.1	17.6	1.6	20.0	1.9	
11 Wash 12 Penn 13 Utah 14 Arizo 15 New 16 Color 17 Oreg 18 Nebr. 19 India 20 Ohio 21 Main 22 North 23 Texa 24 Mont 25 New 26 Missa 27 Kentt 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delan 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	insas	1,071.3	1,012.5	883.1	58.8	5.8	188.2	21.3	
12 Penn 13 Utah 14 Arizo 15 New 16 Color 17 Oreg 18 Nebr. 19 India 20 Ohio 21 Main 22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kenta 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delav 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	chigan	969.6	925.8	800.4	43.8	4.7	169.2	21.	
12 Penn 13 Utah 14 Arizo 15 New 16 Color 17 Oreg 18 Nebr. 19 India 20 Ohio 21 Main 22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kenta 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delav 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	achinaton	932.4	908.6	833.5	23.8	2.6	98.9	11.9	
Utah Arizo New Color New Color New Color New Color Nebrit		835.4	825.6	837.2	9.8	1.2	-1.8	-0.2	
14 Arizo 15 New 16 Color 17 Oreg 18 Nebr 19 India 20 Ohio 21 Main 22 North 22 Neva 24 Mont 25 Neva 26 Misse 27 Kentr 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delan 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	ennsylvania				7.3		106.0		
16 Color 17 Oreg 18 Nebr 19 India 20 Ohio 21 Main 22 Ohio 23 Texa 24 Mont 25 Neva 26 Misse 27 Kentt 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delan 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa		741.4	734.1	635.4		1.0		16.7	
16 Color Oreg 18 Nebr. 19 India 20 Ohio 21 Main. 22 North 23 Texa 24 Mont 25 Neva 26 Misso 27 Kentr 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Florid 36 Tenn 37 Conr 38 Delan 39 North 30 West 31 Missi 42 South 41 Missi 44 Mass 45 Arkan 46 Alaba 47 Hawa		698.1	676.6	618.7	21.5	3.2	79.4	12.8	
17 Oreg 18 Nebr 19 India 20 Ohio 21 Main 22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kentu 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delay 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	ew York	695.5	683.6	636.4	11.9	1.7	59.1	9.0	
18 Nebr. 19 India 20 Ohio 21 Main. 22 North 23 Texa 24 Mont 25 Neva 26 Misso 27 Kento 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delav 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	olorado	670.9	631.2	566.1	39.7	6.3	104.8	18.	
18 Nebr. 19 India 20 Ohio 21 Main. 22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kenta 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delav 39 North 40 West 41 Missa 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	egon	643.5	640.0	588.0	3.5	0.5	55.5	9.4	
19	ebraska	635.1	623.3	668.6	11.8	1.9	-33.5	-5.0	
20 Ohio 21 Main. 22 North 22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kentu 28 Wyor 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delau 39 North 40 West 41 Missa 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	diana	590.0	582.9	527.2	7.1	1.2	62.8	11.9	
22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kentu 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conn 37 Conn 38 Delay 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa		467.9	470.8	450.2	-2.9	-0.6	17.7	3.9	
22 North 23 Texa 24 Mont 25 Neva 26 Missa 27 Kentu 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conn 37 Conn 38 Delay 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa								_	
23 Texa 24 Mont 25 Neva 26 Misso 26 Misso 27 Kentu 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delat 39 North 40 West 41 Missi 42 Soutl 43 Louis 44 Mass 45 Arkai 46 Alaba 47 Hawa		451.1	456.1	452.9	-5.0	-1.1	-1.8	-0.4	
24 Mont 25 Neva 26 Missa 27 Kenta 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floria 36 Tenn 37 Conr 38 Dela 39 North 40 West 41 Missa 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	orth Dakota	438.1	471.1	596.1	-33.0	-7.0	-158.0	-26.5	
26 Missa 27 Kentu 28 Wyor 29 Virgin 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Florio 36 Tenn 37 Conr 38 Delau 39 North 40 West 41 Missa 42 South 43 Louis 44 Massa 45 Arkan 46 Alaba 47 Hawa		382.5	362.6	356.9	19.9	5.5	25.6	7.2	
Misse Reference of the control of th	ontana	294.1	293.6	306.9	0.5	0.2	-12.8	-4.2	
27 Kentu 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conn 38 Delav 39 North 40 West 41 Missi 42 South 41 Mass 44 Mass 45 Arkan 46 Alaba	evada	243.0	228.9	231.6	14.1	6.2	11.4	4.9	
27 Kentu 28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conn 38 Delav 39 North 40 West 41 Missi 42 South 41 Mass 44 Mass 45 Arkan 46 Alaba	ssouri	228.1	223.2	262.1	4.9	2.2	-34.0	-13.0	
28 Wyor 29 Virgir 30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delay 39 North 40 West 41 Missi 42 South 41 Mass 44 Mass 45 Arkan 46 Alaba		227.0	243.2	276.4	-16.2	-6.7	-49.4	-17.9	
Virgin New State		221.7	219.8	192.3	1.9	0.9	29.4	15.3	
30 New 31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Floric 36 Tenn 37 Conr 38 Delav 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa		213.8	210.6	220.8	3.2	1.5	-7.0	-3.2	
31 Oklal 32 Geor 33 Mary 34 Illinoi 35 Florio 36 Tenn 37 Conr 38 Dela 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba 47 Hawa	ew Hampshire	212.5	205.7	221.6	6.8	3.3	-9.1	-4.1	
32 Geor 33 Mary 34 Illinoi 35 Florio 36 Tenn 37 Conr 38 Delav 39 North 40 West 41 Missi 42 South 43 Louis 44 Mass 44 Mass 45 Arkan 46 Alaba 47 Hawa									
Mary Mary Mary Mary Mary Mary Mary Mary	klahoma	179.7	202.2	271.9	-22.5	-11.1	-92.2	-33.9	
84 Illinoi 85 Floric 86 Tenn 87 Conn 88 Delav 89 North 40 West 41 Missi 42 South 43 Louis 44 Mass 45 Arkan 46 Alaba	eorgia	166.8	156.9	142.7	9.9	6.3	24.1	16.9	
REST Florid REST F	aryland	165.1	163.7	176.5	1.4	0.9	-11.4	-6.	
Tenn Tenn Tenn Tenn Tenn Tenn Tenn Tenn		143.6	142.0	149.3	1.6	1.1	-5.7	-3.8	
Residue Control Contro	orida	126.0	121.6	112.3	4.4	3.6	13.7	12.2	
Residue Control Contro	ennessee	114.5	117.7	144.5	-3.2	-2.7	-30.0	-20.8	
88 Delay 89 North 10 West 11 Missi 12 South 13 Louis 14 Mass 15 Arkan 16 Alaba 17 Hawa	onnecticut	106.5	102.8	100.4	3.7	3.6	6.1	6.	
North Nissi South South Missi Louis Mass Arkan Alaba Hawa		103.4	102.8	115.4	2.1	2.1	-12.0	-10.4	
Mest Missi South South Missi South Mass Arkan Alaba Hawa		96.6	94.9	94.5			2.1	2.5	
H1 Missi H2 South H3 Louis H4 Mass H5 Arkan H6 Alaba	orth Carolina				1.7	1.8			
12 Soutl 13 Louis 14 Mass 15 Arkar 16 Alaba 17 Hawa	est Virginia	75.7	82.0	88.9	-6.3	-7.7	-13.2	-14.8	
Louis	ssissippi	62.8	62.2	84.7	0.6	1.0	-21.9	-25.	
14 Mass 15 Arkai 16 Alaba 17 Hawa	outh Carolina	54.2	55.3	70.9	-1.1	-2.0	-16.7	-23.0	
5 Arkaı 6 Alaba 7 Hawa	uisiana	43.9	44.5	60.8	-0.6	-1.3	-16.9	-27.8	
5 Arkaı 6 Alaba 7 Hawa	assachusetts	34.5	34.3	37.3	0.2	0.6	-2.8	-7.	
7 Hawa	kansas	32.4	35.5	57.1	-3.1	-8.7	-24.7	-43.	
7 Hawa	ahama	20.5	24.0	24.0	4.7	7.0	40.0	25	
	abama	22.5	24.2	34.8	-1.7	-7.0	-12.3	-35.3	
10 0		21.1	20.9	16.5	0.2	1.0	4.6	27.9	
	node Island	16.2	16.2	18.5	0.0	0.0	-2.3	-12.4	
	ew Jersey	14.2	14.3	18.5	-0.1	-0.7	-4.3	-23.	
0 Alask	aska	4.8	4.3	8.6	0.5	11.6	-3.8	-44.	
II S	S. Totals	646.2	635.8	617.4	10.4	1.6	28.8	4.	

Data Sources:

Milk Production: Milk Production, February 2015, National Agricultural Statistics Service, Agriculture Statistics Board, USDA.

Population : U.S. Census Bureau, Department of Commerce. (July 1st population estimates for each year)



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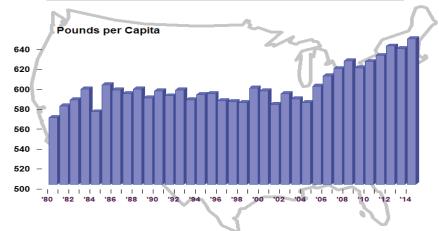
Phone: 913-495-9300

FIRST CLASS
U.S. POSTAGE
PAID
SHAWNEE MISSION, KS
PERMIT NO. 377

FIRST CLASS

	Statistical Uniform Price		Producer Price Differential			Class I Utilization	
	<u>1/2015</u>	12/2014	<u>1/2015</u>	12/2014	<u>1/2015</u>	<u>12/2014</u>	
Northeast	17.57	21.02	1.39	3.20	35.89	37.04	
Appalachian	19.60	23.52			71.39	68.39	
Florida	22.21	26.45			86.19	84.69	
Southeast	20.39	24.66			77.12	77.80	
Upper Midwest	16.39	18.47	0.21	0.65	10.20	10.88	
Central	16.54	19.51	0.36	1.69	30.53	31.60	
Mideast	16.67	19.74	0.49	1.92	33.11	32.67	
Pacific Northwest	15.84	18.87	-0.34	1.05	30.28	24.30	
Southwest	17.48	20.14	1.30	2.32	30.05	29.05	
Arizona	16.04	19.42			26.98	26.89	

U.S. Milk Production Per Capita



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