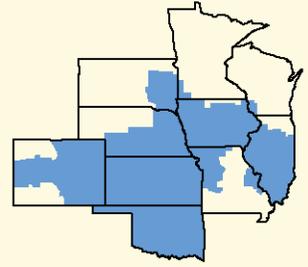


MAY 2016

Marketing Service

Bulletin

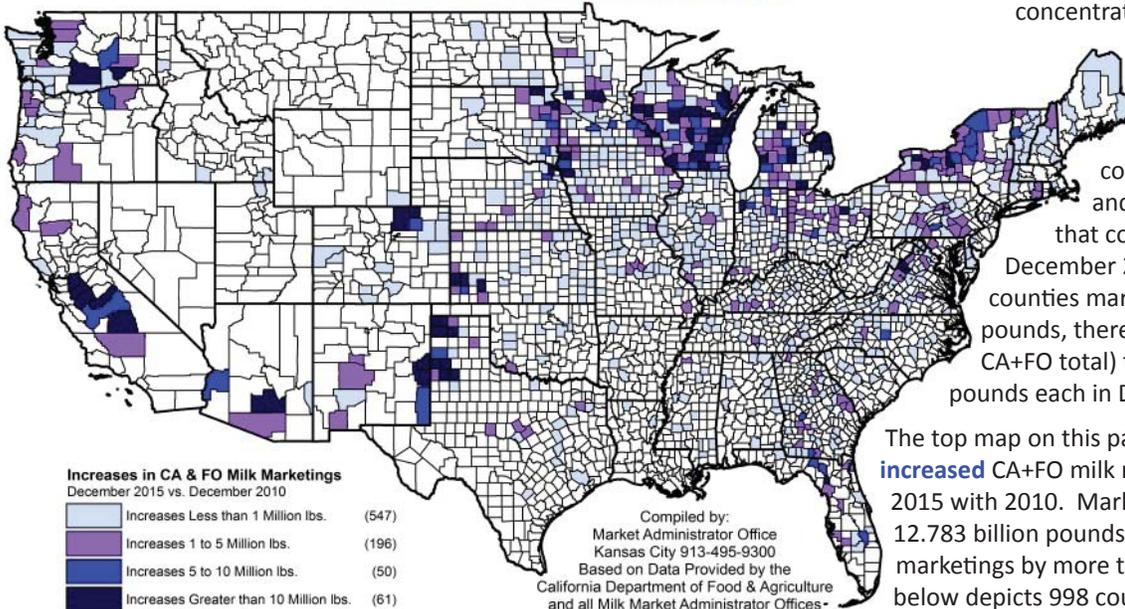
Facilitating the efficient marketing of milk and dairy products.



CENTRAL MARKETING AREA



854 Counties Increased Marketings

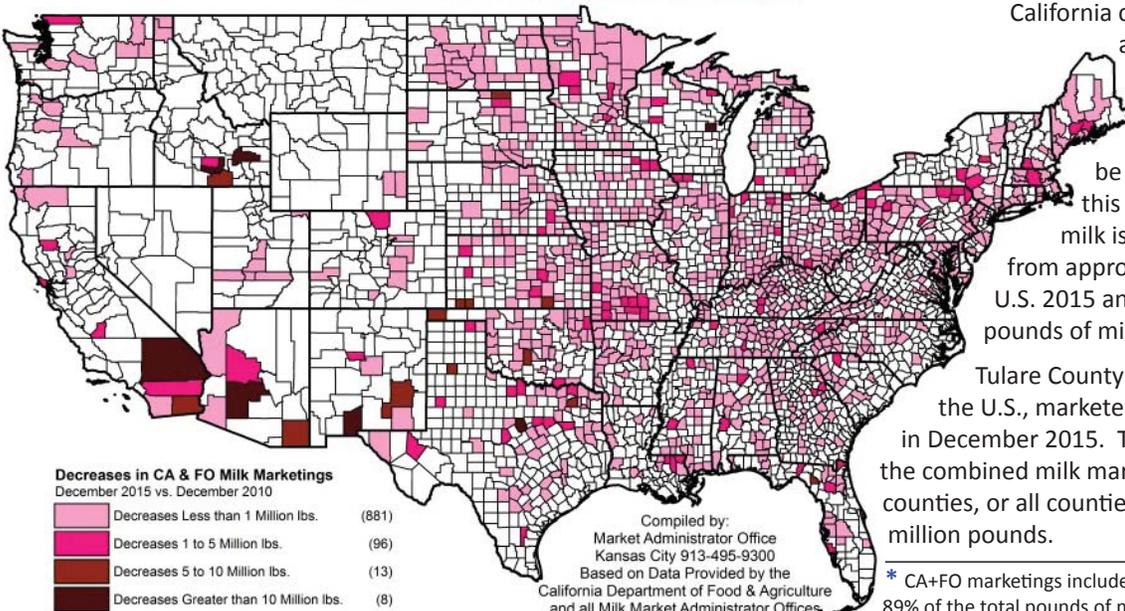


The origin of milk marketings remains highly concentrated, with 60 counties accounting for 50% of the December 2015 California & Federal order (CA+FO) total.* These 60 counties represent only 3.6% of the 1,678 counties with CA+FO milk marketings, and this number is **up** from 59 counties that comprised 50% of the total in December 2010. While each of the 60 largest counties marketed more than 55.942 million pounds, there were 808 counties (48.2% of the CA+FO total) that marketed less than one million pounds each in December 2015.

The top map on this page depicts 854 counties with **increased** CA+FO milk marketings, comparing December 2015 with 2010. Marketings from these counties totaled 12.783 billion pounds, with 61 counties increasing marketings by more than 10 million pounds. The map below depicts 998 counties with **decreased** marketings, and these counties marketed 2.791 billion pounds in December 2015. Milk from all 1,678 counties with CA+FO marketings totaled 15.573 billion pounds, an **increase** of 1.625 billion pounds (+11.7%) compared with December 2010.

California milk marketings included in this analysis totaled 3.299 billion pounds, or 21.2% of the CA+FO December 2015 total. The magnitude of milk from eight California counties with the most marketings - - over 149 million pounds each - - dwarfs a majority of all other counties combined. Ranking all the counties with CA+FO milk marketings in ascending order would require marketings from the smallest 1,437 counties (85.6% of the 1,678 total) to equal the amount from the eight largest California counties (2.985 billion pounds). Not

998 Counties Decreased Marketings

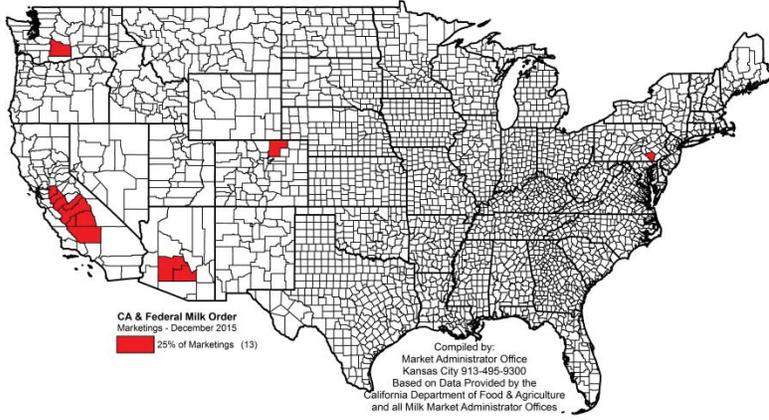


all of these 1,437 counties would be considered small in terms of milk marketings, since counties with up to 13.347 million pounds would be included in this grouping. To put this in perspective, 13 million pounds of milk is equal to the monthly production from approximately 6,966 cows, assuming the U.S. 2015 annual production average of 22,393 pounds of milk per cow.

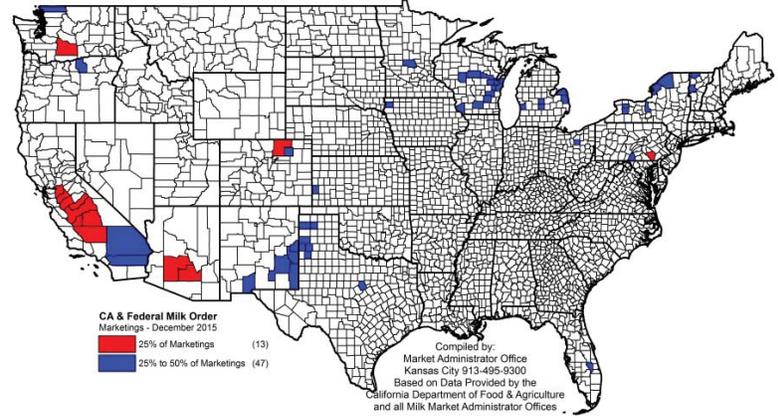
Tulare County (CA), the largest dairy county in the U.S., marketed 921.4 million pounds of milk in December 2015. To equal this total would require the combined milk marketings from the smallest 1,149 counties, or all counties with marketings up to 3.620 million pounds.

* CA+FO marketings included in this analysis represent approximately 89% of the total pounds of milk produced in the U.S. in December 2015.

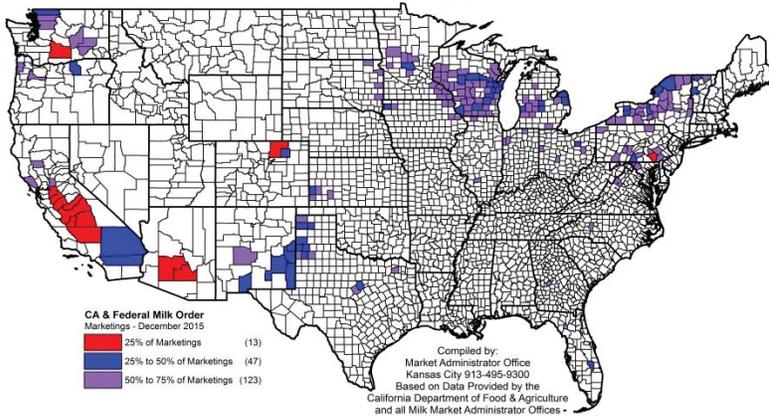
13 Counties Marketed 25% of All
CA & Federal Order Milk during December 2015



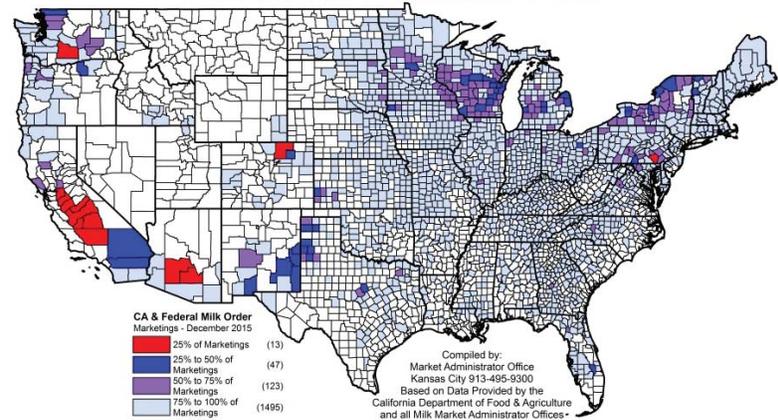
60 Counties Marketed 50% of All
CA & Federal Order Milk during December 2015



183 Counties Marketed 75% of All
CA & Federal Order Milk during December 2015



1,678 Counties Marketed 100% of All
CA & Federal Order Milk during December 2015

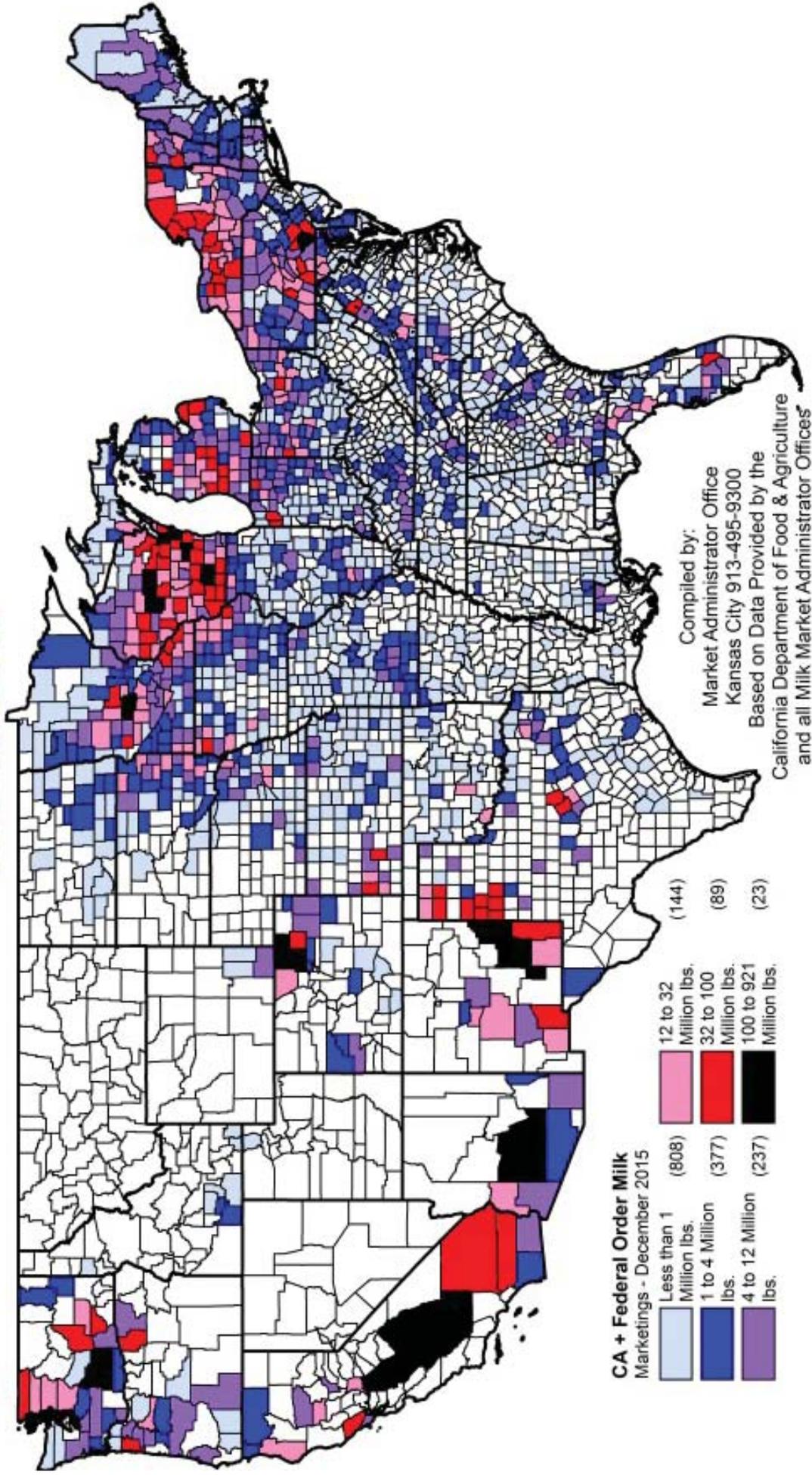


Twelve Counties Marketed 25% Of The CA + Federal Order Milk During December 2015

	<u>Dec '15 Mktgs</u>	<u>CA + FO Total</u>
Tulare, CA	921,367,885	5.92
Merced, CA	496,996,582	3.19
Kings, CA	350,632,388	2.25
Stanislaus, CA	321,636,527	2.07
Kern, CA	315,975,153	2.03
Fresno, CA	230,008,731	1.48
Yakima, WA	219,860,369	1.41
Maricopa, AZ	214,306,615	1.38
San Joaquin, CA	198,577,306	1.28
Lancaster, PA	194,519,285	1.25
Weld, CO	190,012,413	1.22
Pinal, AZ	158,128,049	1.02
Madera, CA	149,638,845	0.96
13-County Total	3,961,660,148	25.44
CA + FO Total	15,573,354,373	

CA & Federal Order Milk Marketings by County

December 2015



CA + Federal Order Milk Marketings - December 2015

Compiled by:
 Market Administrator Office
 Kansas City 913-495-9300
 Based on Data Provided by the
 California Department of Food & Agriculture
 and all Milk Market Administrator Offices



**United States
Department of
Agriculture**

FIRST CLASS
U.S. POSTAGE
PAID
OLATHE, KS
PERMIT NO. 377

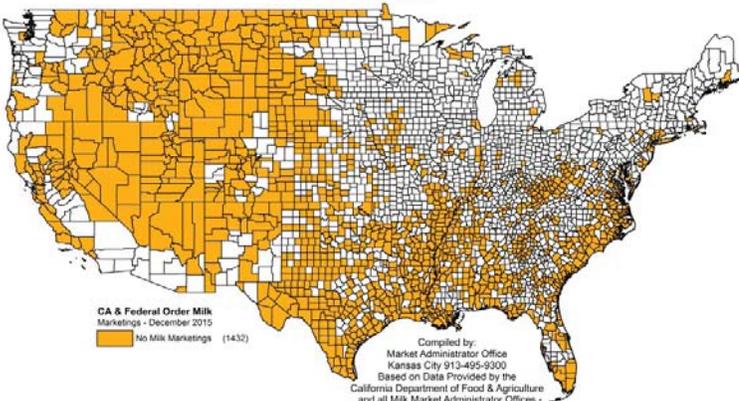
FEDERAL MILK MARKET ADMINISTRATOR
P.O. BOX 14650
SHAWNEE MISSION, KANSAS 66285-4650

FIRST CLASS

Website: www.fmmacentral.com
E-mail: market.administrator@fmmacentral.com
Phone: 913-495-9300

	Statistical Uniform Price		Producer Price Differential		Class I Utilization	
	April '16	March '16	April '16	March '16	April '16	March '16
Northeast	14.85	14.81	1.22	1.07	32.00	33.05
Appalachian	16.01	15.87	----	----	66.02	67.23
Florida	18.32	18.06	----	----	84.48	84.37
Southeast	16.34	16.22	----	----	64.29	65.61
Upper Midwest	13.78	13.84	0.15	0.10	8.88	9.44
Central	13.91	13.87	0.28	0.13	29.82	31.07
Mideast	14.02	13.97	0.39	0.23	29.68	30.76
Pacific Northwest	13.67	13.67	0.04	-0.07	26.32	28.00
Southwest	14.80	14.72	1.17	0.98	29.36	28.93
Arizona	13.82	13.84	----	----	23.29	24.27

Counties with No CA & Federal Order Milk Marketings
December 2015



The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex (including gender identity and expression), marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotope, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, D.C. 20250-9410. Or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.