

MARKET ADMINISTRATOR

Central Federal Order No. 32 10801 Renner Boulevard

Lenexa, Kansas 66219

United States Department of Agriculture Agricultural Marketing Service Dairy Programs

phone (913) 495-9300fax (913) 888-9207e-mail market.administrator@fmmacentral.comMAhome pagewww.fmmacentral.com

MAILING ADDRESS: P.O. Box 14650 Shawnee Mission, KS 66285-4650

CENTRAL FEDERAL ORDER NO. 32 STATISTICAL SUMMARY FOR APRIL 2012

(BASED ON REPORTS OF POOL HANDLERS)

| (BASED C | ON REPORTS OF POOL HANDLE | | |
|--|---------------------------|---------------------------|---------------------------|
| PRICE SUMMARY (JACKSON COUNTY, MO) | A PRIL 2012 | M arch 2012 | A PRIL 2011 |
| PRODUCER PRICE DIFFERENTIAL (CWT) | \$0.31 | \$0.50 | \$1.84 |
| BUTTERFAT PRICE (LB) | 1.5645 | 1.5297 | 2.2113 |
| PROTEIN PRICE (LB) | 2.6568 | 2.6571 | 2.4984 |
| OTHER SOLIDS PRICE (LB) | 0.4048 | 0.4239 | 0.2902 |
| SOMATIC CELL ADJUSTMENT RATE (1,000 CELLS) | 0.00077 | 0.00076 | 0.00085 |
| CLASS I PRICE (CWT) | 17.66 | 18.30 | 21.43 |
| CLASS II PRICE (CWT) | 16.20 | 16.59 | 19.66 |
| CLASS III PRICE (CWT) | 15.72 | 15.72 | 16.87 |
| CLASS IV PRICE (CWT) | 14.80 | 15.35 | 19.78 |
| STATISTICAL UNIFORM PRICE (CWT) | 16.03 | 16.22 | 18.71 |
| MARKETING DATA | | | |
| Number of Farms | 3,242 | 3,295 | 3,233 |
| PRODUCER MILK CLASSIFICATION | , | | , |
| PERCENT CLASS I | 28.81 % | 27.55 % | 32.38 % |
| PERCENT CLASS II | 10.12 % | 9.38 % | 12.62 % |
| PERCENT CLASS III | 45.10 % | 47.04% | 47.43% |
| PERCENT CLASS IV | 15.97 % | 16.03 % | 7.57 % |
| Market Average Test of Producer Milk | | | |
| BUTTERFAT | 3.65 % | 3.70 % | 3.67 % |
| PROTEIN | 3.09 % | 3.11 % | 3.08 % |
| Other Solids | 5.77 % | 5.77 % | 5.76 % |
| SOMATIC CELL COUNT (1,000) | 214 | 217 | 221 |
| RECEIPTS | | | |
| TOTAL RECEIPTS POOLED | 1,480,227,945 | 1,635,585,441 | 1,259,582,893 |
| Less: Other Order & Other Source Milk | 36,764,889 | 36,667,682 | 32,558,974 |
| Less: Beginning Inventory | 60,565,827 | 64,804,399 | 57,900,648 |
| Less: Overage | 627,525 | 481,200 | 257,113 |
| TOTAL PRODUCER MILK | 1,382,269,704 | 1,533,632,160 | 1,168,866,158 |
| Avg. Daily Producer Milk Compared With: | -,,, | -6.87 % | +18.26 % |
| CLASSIUTILIZATION | | | |
| WHOLE MILK | 77,729,520 | 84,312,107 | 76,440,880 |
| Reduced Fat Milk | 141,465,457 | 152,991,794 | 137,100,000 |
| | 63,604,891 | 67,026,391 | 57,335,429 |
| Skim / Nonfat / Fat Free Milk | 67,446,515 | 72,208,297 | 65,638,714 |
| Buttermilk | 2,539,507 | 2,735,586 | 2,567,931 |
| Flavored Milk and Milk Drinks | 41,319,892 | 40,534,357 | 38,966,321 |
| TOTAL CLASSION ROUTES | 394,105,782 | 419,808,532 | 378,049,275 |
| CLASS I TO NONPOOL PLANTS | 3,768,509 | 4,238,168 | 4,189,455 |
| CLASS I ENDING INVENTORY | 40,777,589 | 36,610,709 | 39,927,095 |
| Excess Shrinkage | 984,025 | 1,455,568 | 581,586 |
| GROSSCLASSIUTILIZATION | 439,635,905 | 462,112,977 | 422,747,411 |
| Less: Other Order & Other Source Milk | 4,783,628 | 5,013,937 | 4,712,528 |
| Less: Beginning Inventory & Overage | 36,610,709 | 34,550,741 | 39,535,555 |
| TOTAL PRODUCER MILK IN CLASS I | 398,241,568 | 422,548,299 | 378,499,328 |
| Avg. Daily CI I Producer Milk Compared With: | | -2.61 % | +5.22 % |
| Avg. Butterfat Content Of Class I Products | 1.62 % | 1.64 % | 1.66 % |
| AVG. DUTTERFAT CONTENT OF CLASS I F RODUCIS | 1.02 /0 | 1.04 /0 | 1.00 /0 |

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| CLASS II UTILIZATION | A | PRIL 2012 | March 2012 | | APRIL 2011 |
|--|---|--------------------------------|--------------------|--|----------------------|
| FLUID CREAM | | 6,170,736 | 6,922,984 | L | 6,276,770 |
| Sour Cream and Dips | | 8,080,458 | 9,003,542 | | 9,122,160 |
| YOGURT | | 6,186,637 | 6,353,216 | | 7,661,048 |
| Cottage Cheese | | 9,702,664 | 40,335,791 | | 46,825,658 |
| Frozen Desserts | | 5,703,696 | 28,929,468 | | 26,286,262 |
| OTHER CLASS II | | 1,947,342 | 2,594,629 | | 2,421,489 |
| APPROVED DUMPS AND ANIMAL FEED | | -0- | -0- | | -0- |
| | c | -0- 1,856,810 | | | - |
| CLASS II TO NONPOOL PLANTS | 0 | | 60,685,463 | | 58,289,893 |
| | | 35,840 | 369,821 | | 4,068 |
| GROSSCLASSIIUTILIZATION | | 9,684,183 | 155,194,914 | | 156,887,348 |
| Less: Other Order & Other Source Milk | | 8,856,154 | 9,429,580 | | 8,997,673 |
| Less: Beginning Inventory & Overage | | 963,658 | 1,959,529 | | 331,34 <i>°</i> |
| TOTAL PRODUCER MILK IN CLASS II | 13 | 9,864,371 | 143,805,805 | | 147,558,334 |
| CLASS III UTILIZATION | | | | | |
| CLASS III PRODUCTS | | r/ | Ľ | / | r |
| APPROVED DUMPS AND ANIMAL FEED | | -0- | <u>-0</u> - | | 3,424,616 |
| CLASS III TO NONPOOL PLANTS | 61 | -0- 0,859,156 | -0- 740,148,771 | | 560,627,23 |
| CLASS III TO NONPOOL PLANTS CLASS III SHRINKAGE | 04 | | | | |
| | 0.4 | 4,740 | 3,457 | | 8,006,668 |
| GROSSCLASSIIIUTILIZATION | | 0,863,896 | 740,152,228 | | 572,058,514 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 1 | 6,596,850 | 17,127,128 | | 15,285,66 |
| LESS: BEGINNING INVENTORY & OVERAGE | | 848,267 | 1,632,308 | | 2,396,49 |
| TOTAL PRODUCER MILK IN CLASS III | 62 | 3,418,779 | 721,392,792 | | 554,376,35 |
| | | | | | |
| CLASSIVUTILIZATION | | | | | |
| CLASS IV PRODUCTS | | 8,718,779 | 49,346,536 | | 40,766,84 |
| Approved Dumps and Animal Feed | | 2,844,721 | 2,760,302 | | -C |
| CLASS IV TO NONPOOL PLANTS | | 8,882,500 | 193,588,789 | | 45,669,87 |
| Ending Inventory | 3 | 1,673,500 | 23,830,355 | 5 | 21,447,33 |
| CLASS IV SHRINKAGE | | 7,924,461 | 8,599,340 |) | 5,56 |
| GROSS CLASS IV UTILIZATION | 25 | 0,043,961 | 278,125,322 | | 107,889,62 |
| Less: Other Order & Other Source Milk | | 6,528,257 | 5,097,037 | | 3,563,11 |
| Less: Beginning Inventory & Overage | | 2,770,718 | 27,143,021 | | 15,894,36 |
| TOTAL PRODUCER MILK IN CLASS IV | | 0,744,986 | 245,885,264 | | 88,432,14 |
| | | | | | |
| NO. OF POOL PLANTS | | 40 | 40 | | 42 |
| NO. OF NONPOOL PLANTS REPORTING IN-AREA ROUT | te S ales | <u>NA</u> / | 70 |) | 73 |
| TOTAL CLASS I IN-AREA SALES BY NONPOOL PLANTS | | <u>NA</u> / | 63,981,082 | 2 | 69,080,32 |
| AVERAGE DAIL | | TIONS BY | | | |
| Percent Of | | | %Change | | <u>2011</u> |
| TOTAL CLASS I | INSIDE | OUTSIDE | PREV. YEAR | INSIDE | OUTSIDE |
| PRODUCT SALES ON ROUTES | Area | Area | (DAILY BASIS) | AREA | AREA |
| VHOLE MILK 19.72 | 1,989,739 | 601,245 | +1.69 | 2,073,619 | 474,410 |
| Reduced Fat Milk 35.90 | 3,739,506 | 976,009 | +3.18 | 3,882,864 | 687,136 |
| | | 621,404 | +10.93 | 1,435,749 | 475,432 |
| | 1.498.759 | | | 1,819,675 | 368,282 |
| OWFAT MILK 16.14 | 1,498,759 1 743 647 | 504 570 | T.) \P | | 000,202 |
| OWFAT MILK 16.14 Skim / Nonfat / Fat Free Milk 17.11 | 1,743,647 | 504,570 15 627 | +2.75 | | 15 127 |
| LOWFAT MILK 16.14 SKIM / NONFAT / FAT FREE MILK 17.11 BUTTERMILK 0.64 | 1,743,647 69,023 | 15,627 | -1.11 | 70,461 | 15,137 |
| OWFAT MILK16.14Skim / Nonfat / Fat Free Milk17.11Buttermilk0.64Flavored Milk & Milk Drinks10.49 | 1,743,647 69,023 1,187,632 | 15,627 189,697 | -1.11 +6.04 | 70,461 1,154,304 | 144,573 |
| LOWFAT MILK 16.14 SKIM / NONFAT / FAT FREE MILK 17.11 BUTTERMILK 0.64 FLAVORED MILK & MILK DRINKS 10.49 SUB-TOTAL 100.00 | 1,743,647 69,023 1,187,632 10,228,306 | 15,627 189,697 2,908,552 | -1.11 | 70,461 1,154,304 10,436,672 | 144,573 2,164,970 |
| Lowfat Milk 16.14 Skim / Nonfat / Fat Free Milk 17.11 Buttermilk 0.64 Flavored Milk & Milk Drinks 10.49 | 1,743,647 69,023 1,187,632 10,228,306 77.86 % | 15,627 189,697 | -1.11 +6.04 | 70,461 1,154,304 10,436,672 82.82 % | 144,573 |

