## 2011 Federal Milk Order Statistics

	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	Weigh Avera
Northeast (#1)	040.45	<b>040.44</b>	404.40	***	400.00	400.57	***	***	405.00	400.04	404.70	<b>404 70</b>	***
Class I Price (Diff \$3.25)	\$18.45	\$19.14	\$21.48	\$22.68	\$23.00	\$23.57	\$24.28	\$24.68	\$25.03	\$22.81	\$21.70	\$21.72	\$22.3
Statistical Uniform Price	\$17.01	\$18.75	\$20.28	\$20.38	\$20.79	\$22.09	\$22.76	\$23.22	\$22.23	\$20.42	\$20.23	\$19.57	\$20.6
Producer Price Differential	\$3.53	\$1.75	\$0.88	\$3.51	\$4.27	\$2.98	\$1.37	\$1.55	\$3.16	\$2.39	\$1.16	\$0.80	\$2.3
Producer Receipts Class I Utilization	2,142,162,833 42.51%	1,911,084,367 42.55%	2,128,691,598	2,150,623,071 38.34%	2,210,914,647 37.80%	1,996,013,105	1,995,798,305 38.72%	1,977,632,404 42.00%	1,966,751,585 43.30%	1,955,302,826 43.53%	1,905,146,560 44.32%	2,018,152,574 43.69%	2,029,85 41.36
			41.37%			38.97%							
Class II Utilization	21.22%	22.37%	24.25%	22.60%	22.32%	24.52%	24.59%	26.47%	24.05%	25.27%	23.69%	20.97%	23.50
Class III Utilization	26.43%	24.60%	24.12%	26.34%	26.78%	25.66%	25.26%	24.20%	25.66%	24.39%	23.58%	22.94%	25.03
Class IV Utilization	9.85% <b>100.00%</b>	10.48% <b>100.00%</b>	10.26% <b>100.00%</b>	12.72% <b>100.00%</b>	13.09% <b>100.00%</b>	10.84% <b>100.00%</b>	11.43% <b>100.00%</b>	7.33% <b>100.00%</b>	6.99% <b>100.00%</b>	6.81% <b>100.00%</b>	8.41% <b>100.00%</b>	12.39% <b>100.00%</b>	10.1 <b>100.</b> 0
Appalachian (#5)													
	£40.00	£40.00	<b>604.00</b>	\$00 F0	**** OF	<b>600.40</b>	<b>604.40</b>	<b>*</b> 04.50	<b>*</b> 04.00	<b>*</b> 00.00	<b>\$04.55</b>	604.57	<b>***</b>
Class I Price (Diff \$3.10) **	· · · · · · · · · · · · · · · · · · ·	\$18.99	\$21.33	\$22.53	\$22.85	\$23.42	\$24.13	\$24.53	\$24.88	\$22.66	\$21.55	\$21.57	\$22
Statistical Uniform Price	\$18.31	\$19.58	\$21.06	\$21.74	\$22.10	\$22.90	\$23.35	\$24.03	\$23.82	\$21.57	\$21.27	\$20.43	\$21
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/
Producer Receipts	505,681,541	453,456,407	509,620,140	481,132,660	548,479,925	526,568,767	499,363,862	533,334,964	501,142,910	522,566,368	510,636,290	536,162,835	510,67
Class I Utilization	69.75%	68.58%	69.38%	67.80%	65.54%	63.55%	66.39%	70.89%	73.22%	69.20%	72.28%	67.60%	68.6
Class II Utilization	14.72%	14.68%	15.38%	15.21%	14.10%	15.22%	16.35%	15.12%	13.69%	15.15%	14.47%	11.15%	14.5
Class III Utilization	7.22%	7.91%	7.88%	9.07%	10.52%	11.11%	7.99%	7.23%	8.18%	10.05%	7.10%	8.23%	8.56
Class IV Utilization	8.31%	8.83%	7.35%	7.92%	9.84%	10.13%	9.27%	6.76%	4.91%	5.60%	6.16%	13.02%	8.20
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.0
Florida (#6)													
Class I Price (Diff \$4.00) **	\$19.20	\$19.89	\$22.23	\$23.43	\$23.75	\$24.32	\$25.03	\$25.43	\$25.78	\$23.56	\$22.45	\$22.47	\$23
Statistical Uniform Price	\$20.32	\$21.38	\$22.88	\$23.88	\$24.18	\$25.04	\$25.44	\$26.18	\$26.17	\$23.77	\$23.15	\$22.79	\$23
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n,
Producer Receipts	264,850,936	238,301,108	267,931,603	253,428,013	248,853,050	227,100,858	222,040,123	234,914,866	231,359,187	240,525,251	241,982,326	247,782,779	243,25
Class I Utilization	83.93%	84.24%	82.37%	83.21%	79.95%	82.42%	84.81%	86.69%	87.50%	85.93%	85.29%	87.01%	84.4
Class II Utilization	7.57%	7.53%	11.32%	9.56%	8.54%	8.56%	8.49%	9.23%	8.16%	8.38%	8.79%	8.22%	8.72
Class III Utilization	3.26%	4.34%	2.04%	3.62%	6.10%	4.80%	0.45%	0.57%	2.35%	2.64%	0.62%	1.70%	2.72
Class IV Utilization	5.23%	3.89%	4.26%	3.61%	5.41%	4.23%	6.26%	3.51%	1.99%	3.04%	5.30%	3.07%	4.10
_	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.
Southeast (#7)													
Class I Price (Diff \$3.10) **	\$18.30	\$18.99	\$21.33	\$22.53	\$22.85	\$23.42	\$24.13	\$24.53	\$24.88	\$22.66	\$21.55	\$21.57	\$22
Statistical Uniform Price	\$18.01	\$19.60	\$21.27	\$21.35	\$21.65	\$22.93	\$23.69	\$24.52	\$24.06	\$21.79	\$21.63	\$20.92	\$21
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n,
Producer Receipts	628,540,084	563,774,227	661,978,772	650,543,288	621,318,150	567,658,445	543,074,189	561,184,522	545,611,589	573,950,397	550,304,654	589,139,625	588,08
Class I Utilization	64.85%	65.16%	60.50%	57.23%	59.91%	61.71%	64.06%	72.23%	71.52%	66.63%	70.21%	66.15%	64.7
Class II Utilization	7.51%	8.05%	10.59%	9.43%	7.82%	9.74%	9.09%	10.77%	8.13%	7.60%	9.96%	7.23%	8.8
Class III Utilization	22.75%	23.39%	21.11%	25.93%	27.07%	25.49%	11.26%	10.09%	18.33%	20.75%	12.09%	14.39%	19.6
													6.7
Class IV Utilization	4.89% <b>100.00%</b>	3.40% <b>100.00%</b>	7.80% <b>100.00%</b>	7.40% <b>100.00%</b>	5.20% <b>100.00%</b>	3.06% <b>100.00%</b>	15.59% <b>100.00%</b>	6.92% <b>100.00%</b>	2.03% <b>100.00%</b>	5.02% <b>100.00%</b>	7.75% <b>100.00%</b>	12.23% <b>100.00%</b>	100.
Upper Midwest (#30)													
Class I Price (Diff \$1.80)	\$17.00	\$17.69	\$20.03	\$21.23	\$21.55	\$22.12	\$22.83	\$23.23	\$23.58	\$21.36	\$20.25	\$20.27	\$20
Statistical Uniform Price	\$17.00	\$17.09	\$2 <b>0.03</b> \$19.43	\$21.23 \$17.51	\$17.26	\$19.58	\$21.60	\$21.92	\$19.71	\$18.41	\$19.15	\$18.71	\$20 \$18
Producer Price Differential	\$0.64	\$17.23	\$19.43		\$17.26	\$19.58	\$21.60						\$18
		<u> </u>	<u> </u>	\$0.64	<u> </u>	<u> </u>		\$0.25 2,880,272,332	\$0.64	\$0.38	\$0.08	(\$0.06)	
Producer Receipts	2,843,459,754	2,577,640,881	2,611,017,280	2,762,413,944	2,895,467,357	2,779,172,056	2,827,807,347		2,671,307,981	2,703,815,090	2,696,886,802	2,516,994,421	2,730,5
Class I Utilization	13.09%	13.23%	14.20%	12.97%	11.86%	11.60%	11.35%	12.42%	13.57%	13.25%	13.55%	14.69%	12.9
Class II Utilization	2.26%	1.83%	6.62%	1.93%	1.73%	1.68%	4.12%	5.41%	2.16%	1.85%	3.52%	5.58%	3.2
Class III Utilization	83.57%	84.11%	77.91%	84.55%	85.56%	86.19%	82.38%	80.35%	82.76%	84.00%	80.67%	75.63%	82.3
Class IV Utilization	1.09% <b>100.00%</b>	0.83% <b>100.00%</b>	1.27% <b>100.00%</b>	0.54% <b>100.00%</b>	0.84% <b>100.00%</b>	0.53% <b>100.00%</b>	2.15% <b>100.00%</b>	1.81% <b>100.00%</b>	1.51% <b>100.00%</b>	0.90% <b>100.00%</b>	2.26% <b>100.00%</b>	4.10% <b>100.00%</b>	1.4 <b>100.</b>
Control (#20)													
Close I Price (Diff \$2.00)	¢47.00	<b>₽47.0</b> 0	¢20.22	¢04.40	<b>₾</b> 04.75	taa aa	taa na	¢33.43	£00.70	<b>#04 F0</b>	¢20.45	¢20.47	604
Class I Price (Diff \$2.00)	\$17.20	\$17.89	\$20.23	\$21.43	\$21.75	\$22.32	\$23.03	\$23.43	\$23.78	\$21.56	\$20.45	\$20.47	\$21
Ctatiatical Haitarm Drica	\$15.31	\$17.50	\$19.21	\$18.71	\$18.66	\$20.36	\$21.60	\$21.97	\$20.43	\$18.82	\$18.82	\$18.25	\$19
Statistical Uniform Price	\$1.83	\$0.50	(\$0.19)	\$1.84	\$2.14	\$1.25	\$0.21	\$0.30	\$1.36	\$0.79	(\$0.25)	(\$0.52)	\$0.
Producer Price Differential		1,046,489,584	1,004,849,322	1,168,866,158	1,235,062,079	1,236,897,251	1,229,491,988	1,164,580,410	1,304,689,971	1,332,383,712	1,056,591,282	1,013,444,668	1,161,4
Producer Price Differential Producer Receipts	1,144,494,509					27.260/	26.88%	31.92%	29.43%	28.83%	36.23%	38.94%	32.1
Producer Price Differential Producer Receipts Class I Utilization	35.00%	34.10%	38.86%	32.38%	29.31%	27.26%							
Producer Price Differential Producer Receipts Class I Utilization Class II Utilization	35.00% 11.45%	34.10% 13.18%	18.50%	12.62%	10.81%	11.69%	13.78%	14.50%	10.85%	9.55%	11.15%	12.58%	12.4
Producer Price Differential Producer Receipts Class I Utilization Class II Utilization Class III Utilization	35.00% 11.45% 47.07%	34.10% 13.18% 46.69%	18.50% 27.90%	12.62% 47.43%	10.81% 53.17%	11.69% 53.24%	13.78% 43.52%	14.50% 38.72%	10.85% 46.51%	9.55% 47.98%	11.15% 33.69%	12.58% 31.60%	12.4 43.6
Producer Price Differential Producer Receipts Class I Utilization Class II Utilization	35.00% 11.45%	34.10% 13.18%	18.50%	12.62%	10.81%	11.69%	13.78%	14.50%	10.85%	9.55%	11.15%	12.58%	12.4 43.6 11.8

<sup>\*</sup> The Class I Price average is a simple average; all other averages are weighted.

<sup>\*\*</sup> Class I Prices for these locations are adjusted persuant to 1005.51(b), 1006.51(b), and 1007.51(b). Appalachian (FMO #5): \$+0.30; Florida (FMO #6): \$+1.40; Southeast (FMO #7): \$+0.70.

## 2011 FMO Statistics (continued)

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	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<b>November</b>	<u>December</u>	Average*
Mid-East (#33)								_					
Class I Price (Diff \$2.00)	\$17.20	\$17.89	\$20.23	\$21.43	\$21.75	\$22.32	\$23.03	\$23.43	\$23.78	\$21.56	\$20.45	\$20.47	\$21.13
Statistical Uniform Price	\$15.78	\$17.68	\$19.40	\$19.19	\$19.34	\$20.80	\$21.91	\$22.29	\$21.15	\$19.23	\$19.18	\$18.54	\$19.59
Producer Price Differential	\$2.30	\$0.68	\$0.00	\$2.32	\$2.82	\$1.69	\$0.52	\$0.62	\$2.08	\$1.20	\$0.11	(\$0.23)	\$1.14
Producer Receipts	1,245,526,529	1,214,965,571	1,423,099,135	1,298,089,815	1,232,643,936	1,283,547,971	1,400,000,028	1,412,356,989	1,307,237,982	1,410,726,509	1,344,979,476	1,365,309,786	1,328,206,977
Class I Utilization	44.63%	41.47%	40.86%	40.49%	42.07%	36.34%	33.87%	37.83%	41.53%	38.12%	40.18%	40.37%	39.73%
Class II Utilization	12.17%	12.18%	19.41%	13.51%	8.11%	10.58%	18.82%	20.32%	18.81%	18.16%	15.33%	16.77%	15.53%
Class III Utilization	36.95%	39.90%	32.98%	38.43%	41.59%	43.31%	37.79%	34.73%	34.22%	37.42%	35.10%	30.03%	36.76%
Class IV Utilization	6.25%	6.45%	6.76%	7.57%	8.23%	9.77%	9.52%	7.11%	5.44%	6.31%	9.39%	12.83%	7.99%
_	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Pacific Northwest (#124)													
Class I Price (Diff \$1.90)	\$17.10	\$17.79	\$20.13	\$21.33	\$21.65	\$22.22	\$22.93	\$23.33	\$23.68	\$21.46	\$20.35	\$20.37	\$21.03
Statistical Uniform Price	\$15.57	\$17.78	\$19.43	\$18.95	\$19.02	\$20.60	\$21.34	\$21.66	\$20.40	\$18.80	\$18.77	\$18.05	\$19.25
Producer Price Differential	\$2.09	\$0.78	\$0.03	\$2.08	\$2.50	\$1.49	(\$0.05)	(\$0.01)	\$1.33	\$0.77	(\$0.30)	(\$0.72)	\$0.84
Producer Receipts	667,787,395	612,904,142	690,953,614	683,916,285	630,364,710	704,931,430	734,010,174	664,432,043	691,326,061	700,339,150	660,777,003	581,020,887	668,563,575
Class I Utilization	28.35%	28.89%	28.67%	26.86%	29.82%	25.14%	23.44%	27.75%	27.30%	27.18%	29.11%	32.80%	27.82%
Class II Utilization	6.17%	7.12%	7.62%	6.43%	6.19%	6.78%	6.04%	7.34%	6.27%	5.85%	5.56%	5.75%	6.43%
Class III Utilization	39.63%	39.02%	39.76%	39.59%	45.91%	41.04%	40.48%	35.38%	41.44%	38.22%	38.58%	28.31%	39.06%
Class IV Utilization	25.84%	24.97%	23.95%	27.12%	18.07%	27.04%	30.03%	29.53%	24.99%	28.74%	26.74%	33.15%	26.69%
_	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Southwest (#126)													
Class I Price (Diff \$3.00)	\$18.20	\$18.89	\$21.23	\$22.43	\$22.75	\$23.32	\$24.03	\$24.43	\$24.78	\$22.56	\$21.45	\$21.47	\$22.13
Statistical Uniform Price	\$16.24	\$18.42	\$20.33	\$19.89	\$19.94	\$21.50	\$22.56	\$23.06	\$21.66	\$19.85	\$19.89	\$19.25	\$20.20
Producer Price Differential	\$2.76	\$1.42	\$0.93	\$3.02	\$3.42	\$2.39	\$1.17	\$1.39	\$2.59	\$1.82	\$0.82	\$0.48	\$1.93
Producer Receipts	1,000,733,545	950,956,901	600,507,515	1,054,741,809	1,049,323,877	1,007,684,901	922,762,287	953,789,553	948,885,309	973,939,983	939,721,820	830,267,980	936,109,623
Class I Utilization	39.58%	37.26%	62.85%	34.66%	34.41%	32.31%	35.20%	39.10%	38.97%	38.72%	39.66%	45.32%	38.93%
Class II Utilization	4.76%	6.71%	14.64%	7.38%	6.58%	9.17%	10.21%	8.01%	8.00%	5.45%	7.72%	7.90%	7.80%
Class III Utilization	44.44%	43.08%	3.14%	39.80%	43.54%	40.86%	42.79%	43.54%	41.92%	47.27%	43.60%	31.65%	40.08%
Class IV Utilization	11.23%	12.95%	19.37%	18.16%	15.48%	17.65%	11.80%	9.35%	11.11%	8.56%	9.02%	15.14%	13.18%
_	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Arizona (#131)													
Class I Price (Diff \$2.35)	\$17.55	\$18.24	\$20.58	\$21.78	\$22.10	\$22.67	\$23.38	\$23.78	\$24.13	\$21.91	\$20.80	\$20.82	\$21.48
Statistical Uniform Price	\$16.23	\$18.18	\$19.70	\$19.56	\$19.88	\$21.02	\$21.58	\$22.08	\$20.95	\$19.39	\$19.31	\$18.57	\$19.67
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Producer Receipts	384,653,480	364,162,203	413,105,152	408,144,743	408,450,394	379,816,821	353,839,106	351,209,084	341,996,832	366,587,020	359,866,729	386,072,110	376,491,973
Class I Utilization	32.88%	32.43%	29.45%	28.49%	28.05%	28.05%	31.12%	34.75%	32.96%	33.11%	33.83%	30.78%	31.22%
Class II Utilization	9.13%	8.35%	6.90%	6.31%	7.85%	7.67%	7.77%	9.91%	9.84%	8.65%	8.97%	6.93%	8.14%
Class III Utilization	26.52%	27.08%	22.80%	27.35%	26.60%	29.99%	26.79%	31.28%	32.01%	29.32%	25.48%	28.72%	27.74%
Class IV Utilization	31.46%	32.14%	40.85%	37.86%	37.49%	34.30%	34.31%	24.05%	25.19%	28.92%	31.71%	33.58%	32.90%
_	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
FMO Totals :													
Class I Price	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Statistical Uniform Price (All Mkt Wtd Avg)	\$15.94	\$18.13	\$19.93	\$19.36	\$19.44	\$21.04	\$22.19	\$22.64	\$21.28	\$19.57	\$19.70	\$19.13	\$19.87
PPD (6 Component Mkts - Wtd Avg)	\$2.05	\$0.86	\$0.28	\$2.09	\$2.47	\$1.60	\$0.59	\$0.70	\$1.78	\$1.19	\$0.33	\$0.07	\$1.18
Producer Receipts (All Mkts)	10,827,890,606	9,933,735,391	10,311,754,131	10,911,899,786	11,080,878,125	10,709,391,605	10,728,187,409	10,733,707,167	10,510,309,407	10,780,136,306	10,266,892,942	10,084,347,665	10,573,260,878
Producer Receipts (6 Component Mkts)	9,044,164,565	8,314,041,446	8,459,118,464	9,118,651,082	9,253,776,606	9,008,246,714	9,109,870,129	9,053,063,731	8,890,198,889	9,076,507,270	8,604,102,943	8,325,190,316	8,854,744,346
Producer Receipts (4 Skim-Butterfat Mkts)	1,783,726,041	1,619,693,945	1,852,635,667	1,793,248,704	1,827,101,519	1,701,144,891	1,618,317,280	1,680,643,436	1,620,110,518	1,703,629,036	1,662,789,999	1,759,157,349	1,718,516,532
Class I Utilization	36.33%	35.67%	37.78%	33.56%	32.98%	31.61%	31.44%	35.04%	35.89%	34.98%	36.83%	38.19%	34.98%
Class II Utilization	9.85%	10.35%	14.54%	10.71%	9.61%	10.65%	12.64%	13.58%	11.44%	11.10%	11.32%	11.59%	11.44%
Class III Utilization	45.63%	45.67%	37.53%	45.63%	48.15%	48.10%	44.62%	42.77%	44.81%	45.72%	42.01%	37.37%	44.07%
Class IV Utilization	8.19%	8.30%	10.15%	10.10%	9.27%	9.64%	11.30%	8.61%	7.86%	8.20%	9.84%	12.86%	9.52%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Weighted

<sup>\*</sup> The Class I Price average is a simple average; all other averages are weighted.