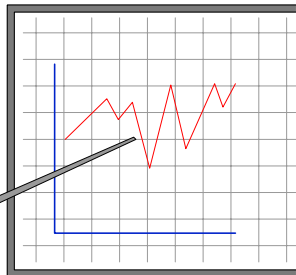
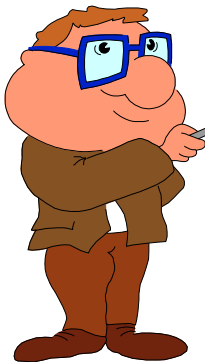
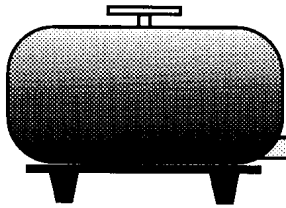


# MARKETING SERVICE

B U L L E T I N



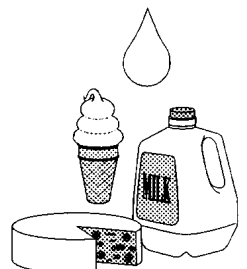
## A Look Back 1998 Federal Order Statistics

**Southwest Plains** federal order milk marketings decreased 4.5% during 1998 from the previous year. Marketings during 1998 totaled 2.940 billion pounds compared with 3.079 billion pounds during 1997. The table (bottom of page 5) provides marketings by month and the change from year earlier levels. During 1998 an average of 2,253 farms marketed producer milk on the order which was down from an average of 2,400 in 1997 and from 2,902 in 1996. Producer milk was supplied to the market from seven states during 1998 remaining unchanged from 1997. Curry county (NM) supplied more Grade "A" producer milk to Southwest Plains pool handlers than any other county during 1998. Curry county ranked 2nd in 1997, 1st in 1996, and 4th in 1995. Marketings increased 16.4% from 1997 to 290.4 million pounds and accounted for 9.9 percent of the total federal order milk marketings. Per farm marketings from 10 producers located in this county averaged 29 million pounds per farm during 1998.

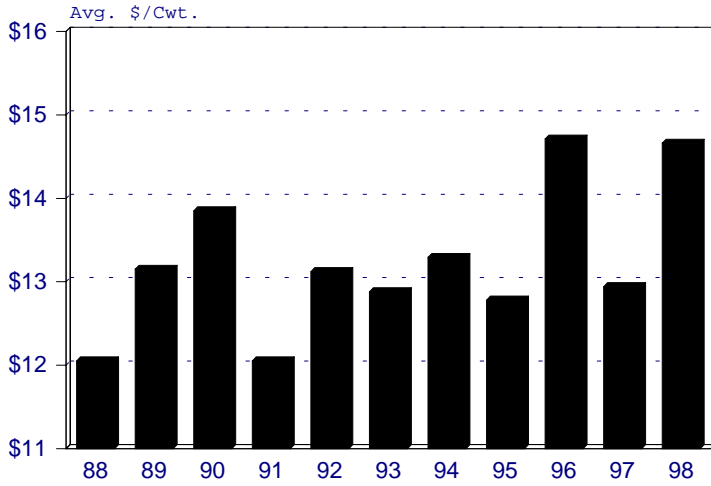
**Southern Illinois-Eastern Missouri** federal order milk marketings also decreased from the previous year. Federal order marketings totaled 1.800 billion pounds which was down 7.7% from the 1.952 billion pounds marketed during 1997. An average of 1,564 farms marketed milk on the order during 1998 compared with 1,971 farms in 1997 and 2,016 farms in 1996. Producer milk was supplied to the market from 11 states during 1998 -- down from fifteen states in 1997 and 1996. These states and their marketings can be found in the table at the top of page 4. Clinton county (IL) producers marketed the largest amount of milk on the order for the 14th consecutive year. Total milk marketings were 230.0 million pounds during 1998 which was down 2.9% from 1997. There were 156 Clinton county producers marketing milk during the year averaging 1.5 million pounds per farm.

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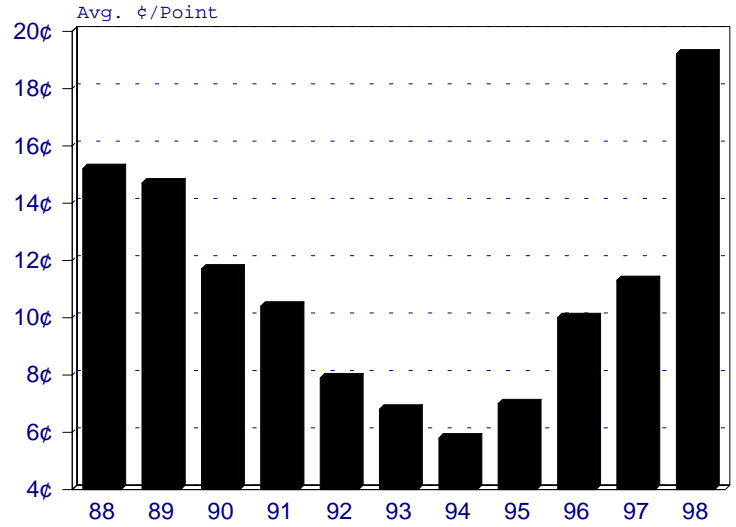
Central Illinois Statistics Continued on Page 6



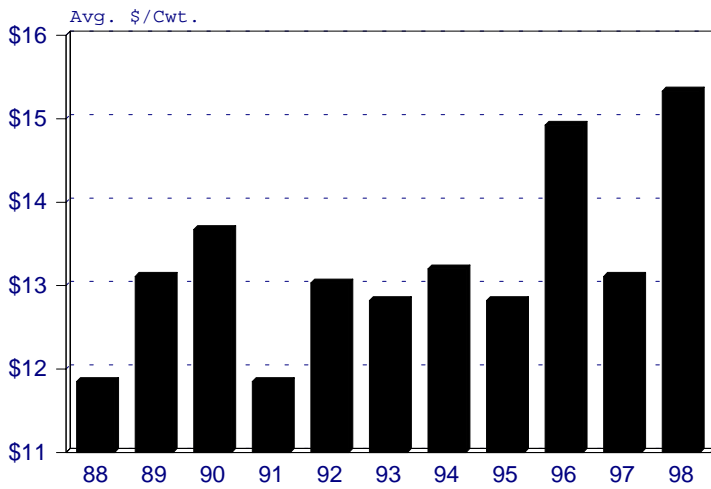
Southern Illinois-Eastern Missouri  
Federal Order Uniform (Blend) Price



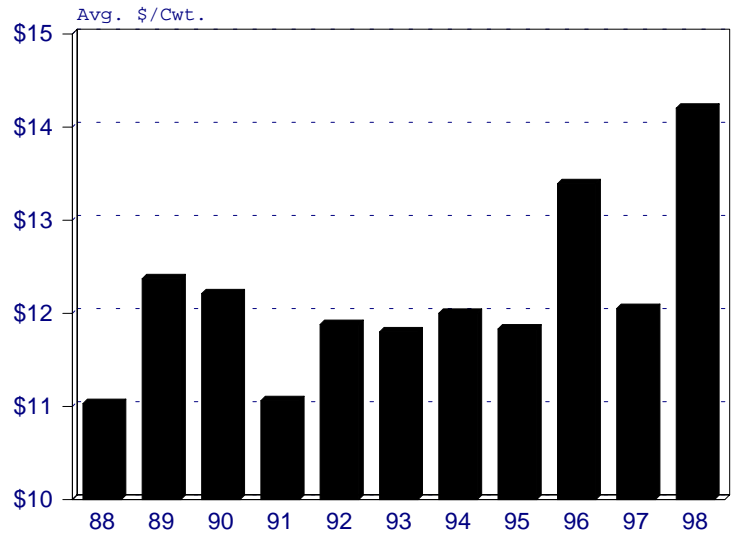
Federal Order Butterfat Differential



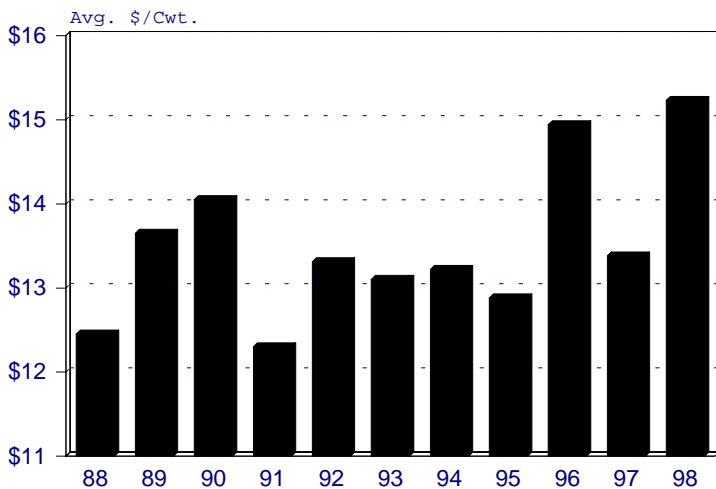
Central Illinois  
Federal Order Uniform (Blend) Price



Federal Order Basic Formula Price



Southwest Plains  
Federal Order Uniform (Blend) Price



**Top Ten Counties Supplying Milk To Handlers On The Southern Illinois-Eastern Missouri, Central Illinois, and Southwest Plains, Federal Orders During 1998**

County	State	Rank In 1997	Pounds Of Producer Milk Marketed	Percent Of Total Producer Milk	Number Of Farms During 1998	Percent Of Avg Number Of Farms
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**SOUTHERN ILLINOIS-EASTERN MISSOURI**

Clinton	IL	1	230,021,571	12.78	156	9.98
Washington	IL	2	129,694,192	7.20	81	5.18
Effingham	IL	3	99,717,149	5.54	65	4.16
Winona	MN	4	84,400,771	4.69	38	2.43
Allamakee	IA	7	48,971,761	2.72	59	3.77
Houston	MN	6	46,826,195	2.60	39	2.49
Chaves	NM	87	46,334,940	2.57	3	0.19
Bond	IL	5	45,892,792	2.55	36	2.30
Adams	IL	8	40,447,704	2.25	31	1.98
Shelby	IL	11	38,035,975	2.11	20	1.28
<b>Ten County Total</b>			<b>810,343,050</b>	<b>45.01</b>	<b>528</b>	<b>33.76</b>
<b>Market Total</b>			<b>1,800,416,776</b>		<b>Avg. 1,564</b>	

**CENTRAL ILLINOIS**

Jackson	IA	1	46,938,633	23.59	47	21.08
McLean	IL	6	16,873,801	8.48	17	7.62
Livingston	IL	2	16,347,668	8.21	14	6.28
Tazewell	IL	3	15,544,454	7.81	14	6.28
Clinton	IA	7	12,102,645	6.08	11	4.93
Dubuque	IA	5	11,477,192	5.77	14	6.28
Iroquois	IL	4	9,593,129	4.82	17	7.62
Peoria	IL	8	6,412,532	3.22	8	3.59
Jones	IA	11	5,539,589	2.78	5	2.24
Crawford	WI	36	5,016,126	2.52	28	12.56
<b>Ten County Total</b>			<b>145,845,769</b>	<b>73.28</b>	<b>175</b>	<b>78.48</b>
<b>Market Total</b>			<b>199,027,113</b>		<b>Avg. 223</b>	

**SOUTHWEST PLAINS**

Curry	NM	2	290,440,292	9.88	10	0.44
Grady	OK	1	217,619,628	7.40	48	2.13
Hamilton	KS	4	137,073,690	4.66	3	0.13
Webster	MO	3	120,534,471	4.10	154	6.84
Polk	MO	5	87,978,558	2.99	81	3.60
Lawrence	MO	9	77,151,502	2.62	99	4.39
Sedgwick	KS	6	75,811,189	2.58	48	2.13
Adair	OK	8	75,175,891	2.56	86	3.82
Laclede	MO	13	67,339,703	2.29	116	5.15
Gray	KS	10	66,971,413	2.28	2	0.09
<b>Ten County Total</b>			<b>1,216,096,337</b>	<b>41.36</b>	<b>647</b>	<b>28.72</b>
<b>Market Total</b>			<b>2,940,463,612</b>		<b>Avg. 2,253</b>	

**Producer Receipts, Producer Receipts in Class I, and Average Daily Marketings Per Farm  
for the Southern Illinois-Eastern Missouri, Central Illinois, and Southwest Plains Federal Orders  
1998 Compared With 1997**

Month	Producer Receipts (1,000 lbs.)		Percent Change	Producer Receipts In Class I (1,000 lbs.)		Percent Change	Average Daily Marketings Per Farm (pounds)		Percent Change	
	1998	1997		1998	1997		1998	1997		
<b>Southern Illinois-Eastern Missouri</b>	Jan	157,750	163,053	-3.25	90,891	93,859	-3.16	3,643	2,707	+34.58
	Feb	164,577	151,984	+8.29	82,241	82,703	-0.56	3,773	2,538	+48.66
	Mar	187,470	184,195	+1.78	90,736	88,362	+2.69	3,598	2,817	+27.72
	Apr	184,537	186,394	-1.00	82,630	85,744	-3.63	3,623	3,012	+20.29
	May	198,462	204,572	-2.99	82,027	88,337	-7.14	3,436	3,042	+12.95
	Jun	136,761	189,137	-27.69	81,260	77,557	+4.77	3,168	2,998	+5.67
	Jul	125,264	176,790	-29.15	80,619	83,661	-3.64	2,703	2,787	-3.01
	Aug	126,436	141,516	-10.66	84,547	87,697	-3.59	2,518	2,371	+6.20
	Sep	140,862	128,057	+10.00	84,586	87,103	-2.89	3,002	2,312	+29.84
	Oct	136,725	134,227	+1.86	89,590	89,098	+0.55	2,834	2,476	+14.46
	Nov	121,665	138,984	-12.46	81,178	82,057	-1.07	2,746	2,842	-3.38
	Dec	119,908	152,692	-21.47	83,000	87,585	-5.23	2,730	2,555	+6.85
	<b>Total</b>	<b>1,800,417</b>	<b>1,951,601</b>	<b>-7.75</b>	<b>1,013,305</b>	<b>1,033,763</b>	<b>-1.98</b>	<b>3,154</b>	<b>2,713</b>	<b>+16.26</b>
<b>Central Illinois</b>	Jan	15,894	14,777	+7.56	12,706	13,201	-3.76	2,489	2,314	+7.56
	Feb	14,295	13,383	+6.82	11,395	11,928	-4.46	2,659	2,309	+15.16
	Mar	16,425	16,428	-0.02	12,025	12,556	-4.23	2,597	2,523	+2.93
	Apr	17,096	16,518	+3.50	13,588	12,597	+7.87	2,544	2,634	-3.42
	May	19,411	17,331	+12.00	13,076	13,184	-0.82	2,746	2,781	-1.26
	Jun	15,156	16,499	-8.14	12,487	10,719	+16.50	2,350	2,750	-14.55
	Jul	15,864	16,282	-2.57	12,967	11,840	+9.51	2,196	2,653	-17.23
	Aug	15,592	15,635	-0.28	12,475	12,077	+3.30	2,442	2,547	-4.12
	Sep	16,244	13,974	+16.24	13,434	12,708	+5.72	2,530	2,317	+9.19
	Oct	18,826	15,218	+23.71	15,526	13,202	+17.60	2,354	2,063	+14.11
	Nov	16,370	14,659	+11.67	14,114	12,029	+17.33	2,099	2,349	-10.64
	Dec	17,854	15,724	+13.55	14,920	12,207	+22.22	2,430	2,474	-1.78
	<b>Total</b>	<b>199,027</b>	<b>186,428</b>	<b>+6.76</b>	<b>158,713</b>	<b>148,248</b>	<b>+7.06</b>	<b>2,445</b>	<b>2,467</b>	<b>-0.89</b>
<b>Southwest Plains</b>	Jan	266,150	280,447	-5.10	132,235	133,066	-0.62	3,639	3,232	+12.59
	Feb	245,992	241,354	+1.92	117,085	114,299	+2.44	3,882	3,688	+5.26
	Mar	247,289	268,552	-7.92	110,329	121,628	-9.29	3,580	3,908	-8.39
	Apr	273,721	267,449	+2.35	103,824	120,754	-14.02	3,818	3,996	-4.45
	May	290,326	275,820	+5.26	109,350	120,733	-9.43	4,181	4,026	+3.85
	Jun	253,132	262,510	-3.57	110,755	112,149	-1.24	3,858	3,801	+1.50
	Jul	206,744	281,904	-26.66	122,018	123,460	-1.17	2,771	3,424	-19.07
	Aug	208,925	255,009	-18.07	127,781	124,884	+2.32	3,176	3,210	-1.06
	Sep	237,189	196,675	+20.60	129,034	131,648	-1.99	3,189	3,011	+5.91
	Oct	251,199	262,391	-4.27	139,251	132,753	+4.89	3,660	3,462	+5.72
	Nov	211,037	255,878	-17.52	120,075	121,894	-1.49	3,544	3,506	+1.08
	Dec	248,760	230,573	+7.89	124,658	109,044	+14.32	3,715	3,057	+21.52
	<b>Total</b>	<b>2,940,464</b>	<b>3,078,562</b>	<b>-4.49</b>	<b>1,446,395</b>	<b>1,466,312</b>	<b>-1.36</b>	<b>3,576</b>	<b>3,514</b>	<b>+1.76</b>

**Federal Order Producer Milk Marketings By State  
1998 Compared With 1997**

State	1998 Pounds	% of Total	1997 Pounds	% of Total	% Change '98 vs. '97
<b>SOUTHERN ILLINOIS-EASTERN MISSOURI</b>					
Arkansas	-0-	0.00	19,587,565	1.00	-100.00
Illinois	935,051,794	51.94	975,980,773	50.01	-4.19
Indiana	2,523,398	0.14	14,915,880	0.76	-83.08
Iowa	122,013,789	6.78	111,503,134	5.71	+9.43
Kansas	37,864,612	2.10	4,928,729	0.25	+668.24
Kentucky	-0-	0.00	13,590,806	0.70	-100.00
Michigan	7,467,981	0.42	-0-	0.00	
Minnesota	155,216,953	8.62	159,138,988	8.15	-2.46
Mississippi	-0-	0.00	99,168	0.01	-100.00
Missouri	336,758,492	18.70	387,919,485	19.88	-13.19
New Mexico	46,334,940	2.57	2,957,693	0.15	+1,466.59
Ohio	-0-	0.00	437,514	0.02	-100.00
Oklahoma	4,205,020	0.23	39,853,405	2.04	-89.45
Tennessee	-0-	0.00	2,679,498	0.14	-100.00
Texas	17,091,346	0.95	16,115,706	0.83	+6.05
Wisconsin	<u>135,888,451</u>	<u>7.55</u>	<u>201,892,881</u>	<u>10.35</u>	<u>-32.69</u>
<b>Total</b>	<b>1,800,416,776</b>	<b>100.00</b>	<b>1,951,601,225</b>	<b>100.00</b>	<b>-7.75</b>

**CENTRAL ILLINOIS**

Illinois	106,364,457	53.44	108,383,672	58.14	-1.86
Iowa	80,336,589	40.37	77,721,684	41.69	+3.36
Minnesota	3,798,600	1.91	185,125	0.10	+1,951.91
Wisconsin	<u>8,527,467</u>	<u>4.28</u>	<u>137,166</u>	<u>0.07</u>	<u>+6,116.90</u>
<b>Total</b>	<b>199,027,113</b>	<b>100.00</b>	<b>186,427,647</b>	<b>100.00</b>	<b>+6.76</b>

**SOUTHWEST PLAINS**

Arkansas	214,167,550	7.28	205,281,373	6.67	+4.33
Kansas	729,309,711	24.80	770,506,163	25.03	-5.35
Missouri	889,697,387	30.26	841,580,126	27.33	+5.72
Nebraska	489,177	0.02	849,223	0.03	-42.40
New Mexico	329,123,037	11.19	289,699,598	9.41	+13.61
Oklahoma	774,552,466	26.34	944,508,642	30.68	-17.99
Texas	<u>3,124,284</u>	<u>0.11</u>	<u>26,137,142</u>	<u>0.85</u>	<u>-88.05</u>
<b>Total</b>	<b>2,940,463,612</b>	<b>100.00</b>	<b>3,078,562,267</b>	<b>100.00</b>	<b>-4.49</b>

A comparison of Blend Prices for milk of 3.5% butterfat content is provided for selected Federal milk marketing orders:		Dec 1998	Nov 1998	Dec 1997
	Southeast (Zone 7)	\$18.70	\$17.92	\$15.43
Chicago Regional (Zone I)	17.02	16.39	13.62	
Greater Kansas City	17.92	16.92	14.76	
Indiana	17.12	16.54	14.21	
Iowa (Zone I)	16.69	16.36	13.65	
Southwest Plains (Zone I)	18.05	17.40	14.63	
Central Illinois (Zone I)	17.63	16.69	14.27	
Southern Illinois - Eastern Missouri (Base Zone)	17.56	16.65	14.21	

**Central Illinois** 1998 federal order milk marketings increased 6.8% to 199.0 million pounds from 1997 when 186.4 million pounds were marketed. The average number of producers marketing milk on the order was 223 which was up from 207 and 206 in 1997 and 1996, respectively. Jackson county (IA) producers again supplied more Grade "A" milk to the market than any other county. Forty-seven producers marketed a total of 46.9 million pounds during 1998 for an average of 998,694 pounds per farm. For the first time, a Wisconsin county moved into the top ten counties marketing milk on the order. Twenty-eight producers in Crawford county (WI) supplied the order with 5.0 million pounds of milk during 1998.

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