

# MARKETING SERVICE

## BULLETIN

Total Federal order milk marketings from seven states were compiled for December 1996 through December 1999. The results are illustrated in the following maps and tables. The compilation of this data provides a snapshot of changes in marketing trends within a region or state.

### 7-State Federal Order Milk Marketings In Review

Combined milk marketings from the seven states (Arkansas, Illinois, Iowa, Kansas, Missouri, Nebraska and Oklahoma) increased 4.9 percent or 46.2 million pounds from December 1996 to December 1999. Federal order marketings were down in Arkansas, Illinois, Missouri and Oklahoma. Marketings were up in Iowa, Kansas and Nebraska. Several large dairies have begun operations in western Kansas during this time frame.

Depicted by the map below are the counties that comprise fifty percent (based on an aggregation of the largest counties) of the December 1999 Federal order milk marketings from each state. Also provided are the average marketings for each group of counties.

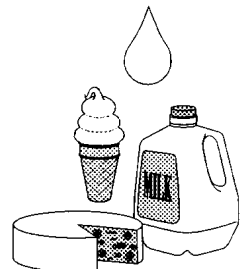
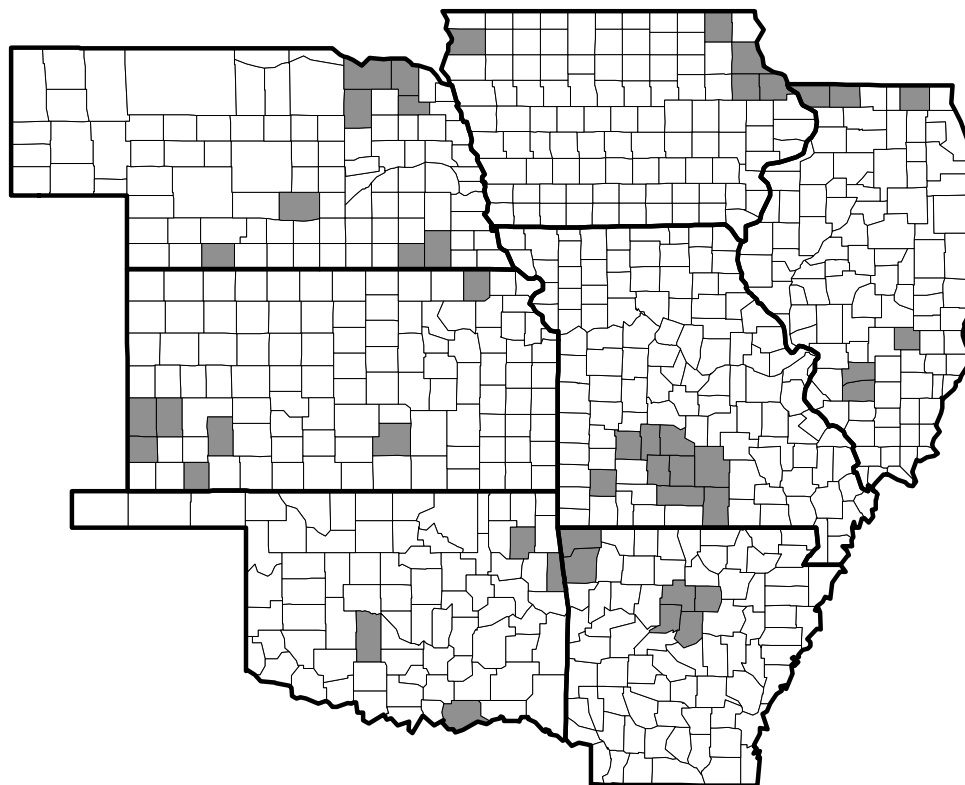
The map on page two illustrates Federal order milk marketings by county for each of the seven states during December 1999 based on the quantity of marketings. The table on page two lists total marketings along with pound and percentage changes by state from December 1996 to 1999. This table also provides the range of marketings per county and the average marketings per county for each state during December 1999.

The table and map on page three provide a list and graphical representation of the counties that increased or decreased milk marketings by over one million pounds from December 1996 to December 1999.

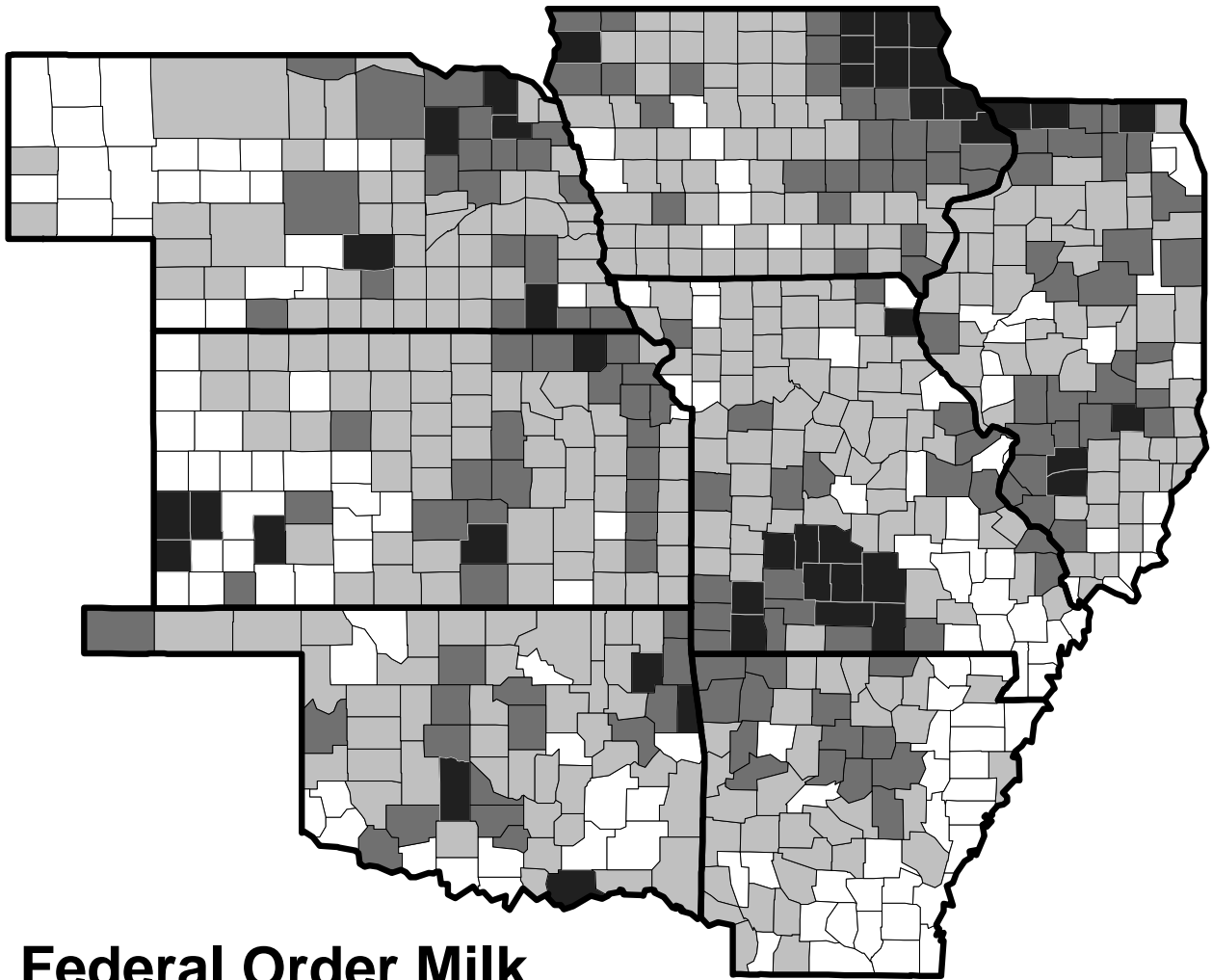
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Avg. Marketings By  
The Top Counties In  
Each State  
(Million Lbs.)





Iowa	31.4
Illinois	14.0
Oklahoma	12.0
Missouri	9.4
Kansas	9.0
Nebraska	5.8
Arkansas	3.5



# Federal Order Milk Marketings By County -- December 1999



## Federal Order Milk Marketings - Dec '99

	No F.O. Marketings	(144)
	Less Than 1 Million Lbs.	(335)
	1 To 5 Million Lbs.	(144)
	5 To 44 Million Lbs.	(43)

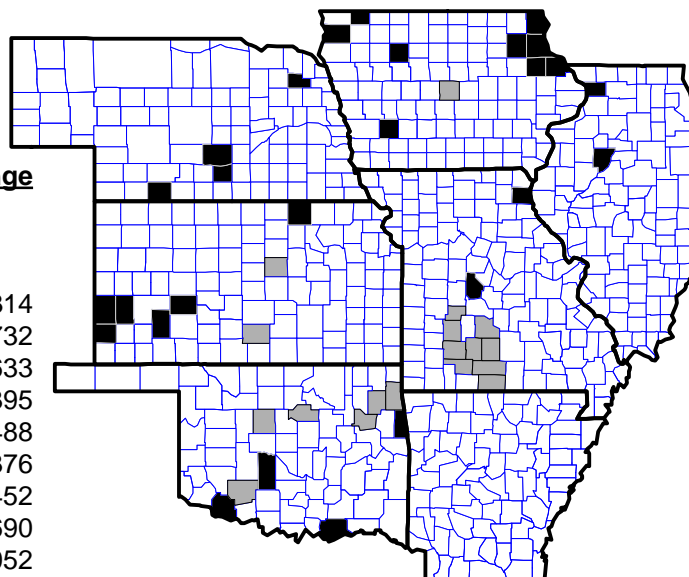
### Federal Order Milk Marketings

State	12/99 Pounds	12/96 Pounds	Pound Change	Percent Change	Smallest County 12/99	Largest County 12/99	Avg. Per County With Mktgs 12/99
AR	40,364,856	44,453,832	-4,088,976	-9.20	24,440	4,706,536	896,997
IA	304,661,573	263,597,693	+41,063,880	+15.58	13,714	43,904,262	3,347,929
IL	165,682,591	166,683,203	-1,000,612	-0.60	31,932	23,435,925	1,949,207
KS	125,649,955	103,982,068	+21,667,887	+20.84	50,367	22,524,194	1,570,624
MO	166,004,295	182,002,586	-15,998,291	-8.79	4,302	18,766,642	1,844,492
NE	93,762,134	80,575,869	+13,186,265	+16.37	9,932	7,825,948	1,339,459
OK	94,824,331	103,415,315	-8,590,984	-8.31	28,182	27,150,965	1,554,497
<b>TOT</b>	<b>990,949,735</b>	<b>944,710,566</b>	<b>+46,239,169</b>	<b>+4.89</b>			

**Counties With Marketing Changes  
Greater Than 1 Million Pounds  
December 1999 Compared With December 1996**

**Changes In F.O. Marketings  
Greater Than 1 Million Lbs. 12/99 vs 12/96**

Decreases Greater Than 1 Million Lbs. (18)  
 Increases Greater Than 1 Million Lbs. (27)



<u>County</u>	<u>State</u>	<u>Dec '99</u>	<u>Dec '96</u>	<u>Change</u>
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**Counties With Increases Over 1 Million Pounds**

Hamilton	KS	22,524,194	10,431,880	+12,092,314
Sioux	IA	25,769,297	15,816,565	+9,952,732
Stanton	KS	8,335,633	-0-	+8,335,633
Delaware	IA	30,804,827	22,807,432	+7,997,395
Kearny	KS	7,463,488	-0-	+7,463,488
Dubuque	IA	43,904,262	38,100,886	+5,803,376
Lewis	MO	5,330,882	211,430	+5,119,452
Buffalo	NE	5,862,101	922,411	+4,939,690
Bryan	OK	7,932,748	3,206,696	+4,726,052
Allamakee	IA	21,842,207	17,739,629	+4,102,578
Red Willow	NE	4,250,728	221,842	+4,028,886
Clayton	IA	29,147,268	25,773,110	+3,374,158
Tillman	OK	2,969,109	-0-	+2,969,109
Wayne	NE	6,207,195	3,289,130	+2,918,065
Cass	IA	3,135,338	243,802	+2,891,536
Grady	OK	27,150,965	24,378,471	+2,772,494
Osceola	IA	4,634,961	1,907,317	+2,727,644
Kearney	NE	2,698,123	-0-	+2,698,123
Washington	KS	4,850,181	2,172,693	+2,677,488
Peoria	IL	2,894,424	475,679	+2,418,745
Gray	KS	6,754,900	5,144,410	+1,610,490
Morgan	MO	1,904,095	596,918	+1,307,177
Hodgeman	KS	3,758,878	2,547,591	+1,211,287
Adair	OK	7,162,558	6,006,056	+1,156,502
Pocahontas	IA	1,360,140	233,614	+1,126,526
Fayette	IA	18,697,024	17,596,348	+1,100,676
Carroll	IL	4,941,009	3,846,889	+1,094,120

**Counties With Decreases Over 1 Million Pounds**

Payne	OK	1,981,794	4,298,722	-2,316,928
Ozark	MO	4,696,027	7,000,829	-2,304,802
Webster	MO	11,445,791	13,663,780	-2,217,989
Comanche	OK	2,080,200	3,961,098	-1,880,898
Wright	MO	18,766,642	20,574,356	-1,807,714
Polk	MO	7,931,053	9,328,295	-1,397,242
Greene	MO	3,523,058	4,848,041	-1,324,983
Douglas	MO	6,464,819	7,751,640	-1,286,821
Wagoner	OK	822,066	2,079,739	-1,257,673
Saline	KS	130,905	1,383,044	-1,252,139
Laclede	MO	9,298,241	10,544,363	-1,246,122
Kingfisher	OK	1,946,406	3,128,087	-1,181,681
Christian	MO	3,690,202	4,867,704	-1,177,502
Story	IA	108,052	1,280,092	-1,172,040
Delaware	OK	3,194,439	4,340,650	-1,146,211
Hickory	MO	951,759	2,083,672	-1,131,913
Kingman	KS	311,108	1,442,373	-1,131,265
Mayes	OK	5,713,077	6,760,850	-1,047,773

**Additional information by county  
for these seven states can be  
obtained this office.**

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	Statistical Uniform Price		Producer Price Differential		Class I Utilization	
	<u>02/2000</u>	<u>01/2000</u>	<u>02/2000</u>	<u>01/2000</u>	<u>02/2000</u>	<u>01/2000</u>
Pacific Northwest	11.06	11.11	1.52	1.06	30.84	29.89
Western	10.93	11.11	1.39	1.06	27.63	26.02
Arizona-Las Vegas	11.09	11.25	-----	-----	29.90	29.37
<b>Central</b>	<b>11.00</b>	<b>11.23</b>	<b>1.46</b>	<b>1.18</b>	<b>38.14</b>	<b>37.31</b>
Southwest	11.82	12.01	2.28	1.96	40.64	42.14
Upper Midwest	10.10	10.48	0.56	0.43	14.90	14.50
Southeast	12.74	12.82	-----	-----	63.09	62.64
Mideast	11.52	11.62	1.98	1.57	52.00	52.00
Appalachian	13.13	13.32	-----	-----	69.88	76.26
Northeast	12.21	12.35	2.67	2.30	41.30	42.20
Florida	14.40	14.37	-----	-----	90.53	87.97

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