

MARKETING SERVICE

BULLETIN

Total Federal order milk marketings from five states were compiled for December 1994 through December 1997. The results are illustrated in the following maps and tables. The compilation of this data provides a snapshot of long-term changes in marketing trends within a region or state.

5-State Federal Order Milk Marketings In Review

Combined milk marketings from the five states (Arkansas, Illinois, Kansas, Missouri and Oklahoma) decreased 7.1 percent or 44.4 million pounds from December 1994 to December 1997. Federal order marketings were down in Arkansas, Illinois, Missouri, and Oklahoma. Marketings were up in Kansas where several large dairies have begun operations.

Depicted by the map below are the counties that comprise fifty percent (based on an aggregation of the largest counties) of the December 1997 Federal order milk marketings from each state. Also provided are the average marketings for each group of counties.

The map on page two illustrates Federal order milk marketings by county for each of the five states during December 1997 based on the size of marketings.

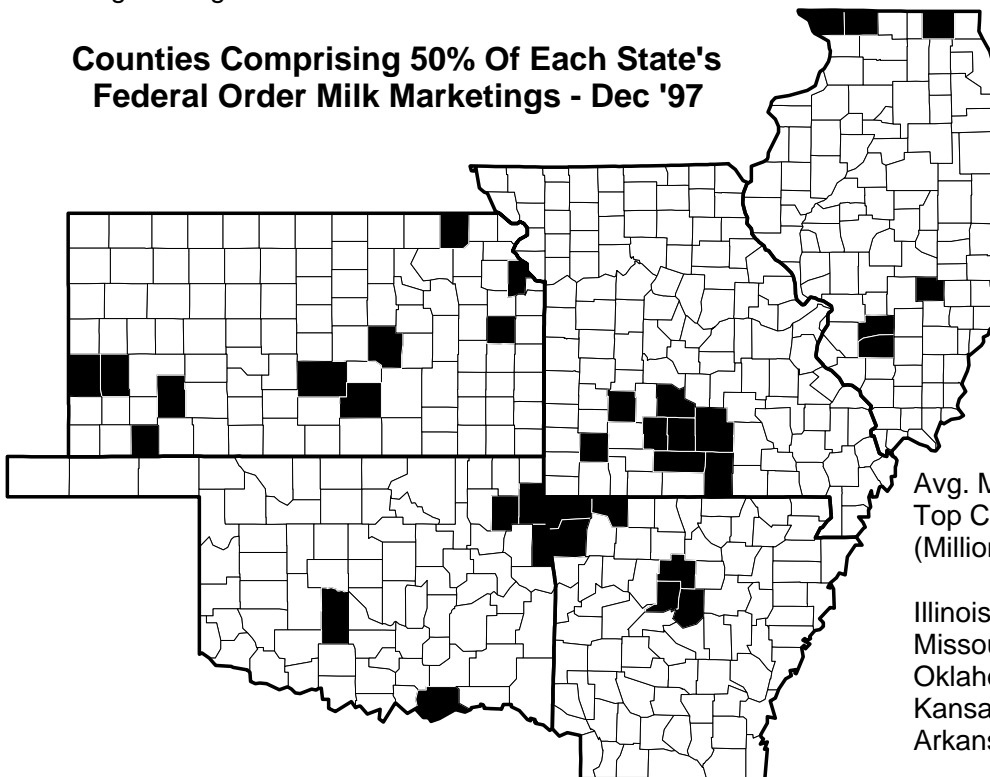
The table and map on page three provide a list and graphical representation of the counties which either increased or decreased milk marketings by over one million pounds from December 1994 to December 1997.

The table on the back page lists total marketings by state for December 1994 and 1997. This table also provides pound and percent changes for each state along with the range in marketings and average marketings during December 1997.

M
A
R
C
H

1
9
9
8

Counties Comprising 50% Of Each State's Federal Order Milk Marketings - Dec '97

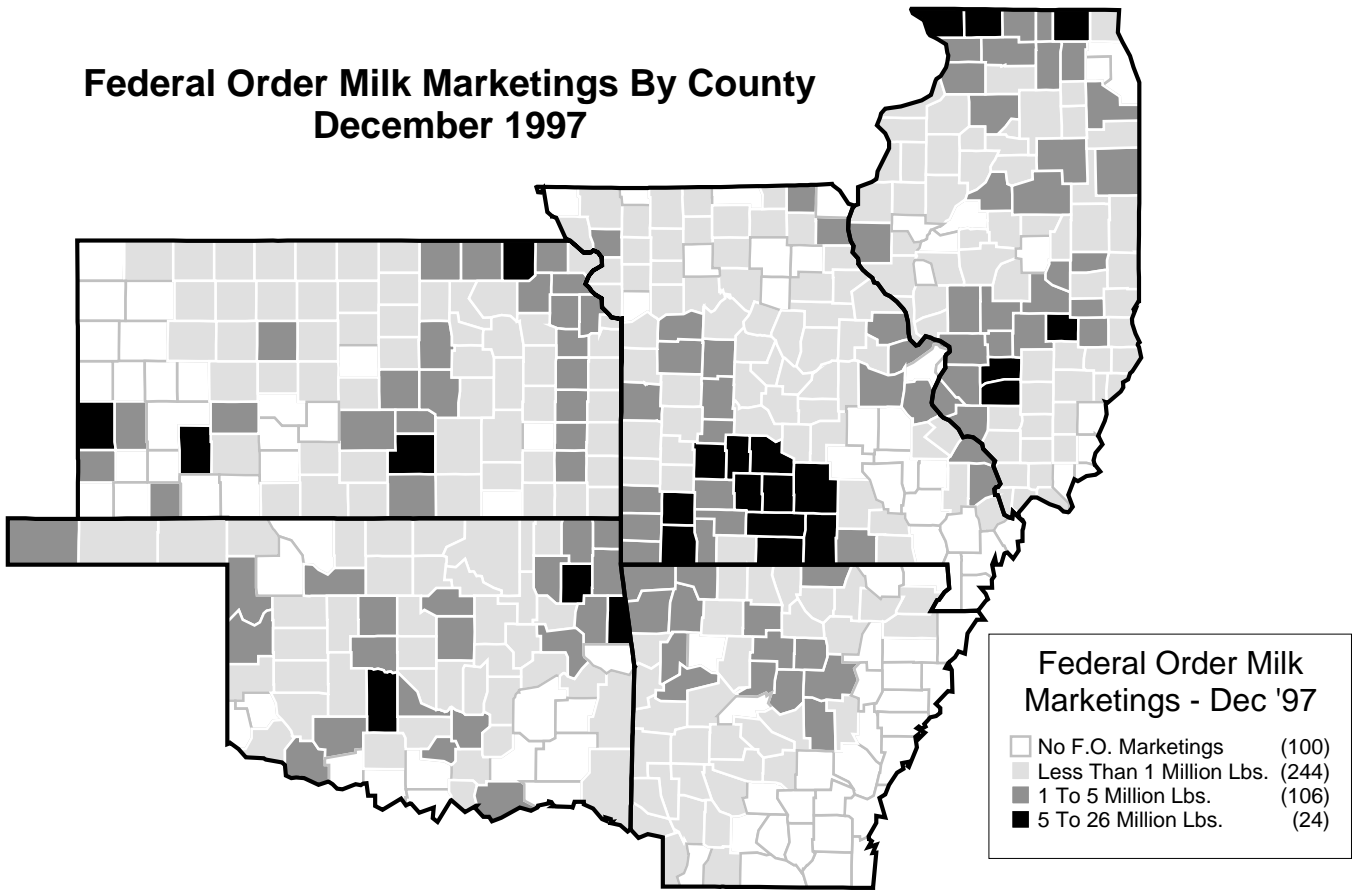


Avg. Marketings By The Top Counties In Each State (Million Lbs)

Illinois	14.3
Missouri	11.3
Oklahoma	9.1
Kansas	5.4
Arkansas	3.5



Federal Order Milk Marketings By County December 1997

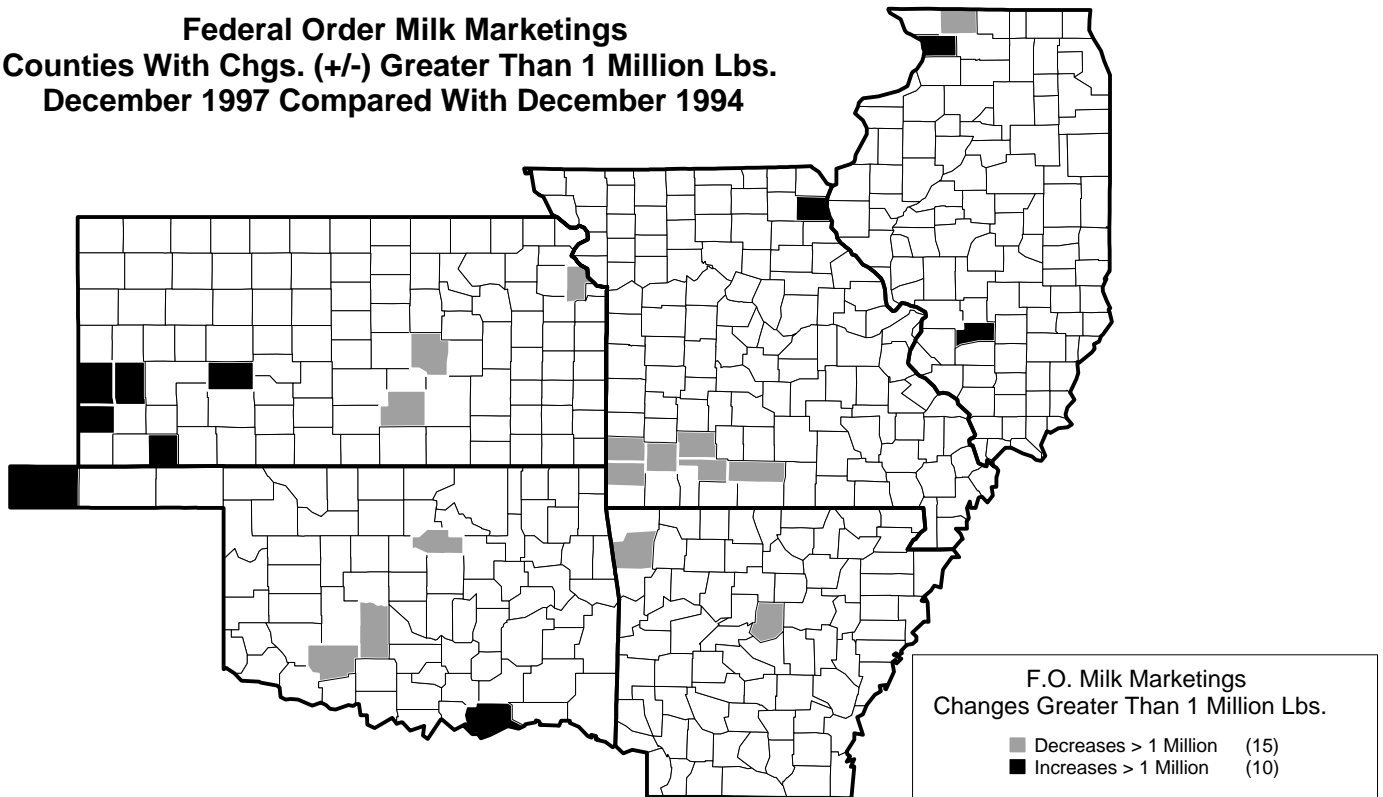


**Counties With Marketing Changes Greater Than 1 Million Pounds
December 1997 Compared With December 1994**

<u>County</u>	<u>State</u>	<u>Dec '97</u>	<u>Dec '94</u>	<u>Change</u>
Counties With Increases Over 1 Million Pounds				
Hamilton	KS	11,447,740	3,753,600	+7,694,140
Cimarron	OK	3,208,510	0	+3,208,510
Bryan	OK	4,555,546	1,480,495	+3,075,051
Kearny	KS	3,128,320	0	+3,128,320
Hodgeman	KS	3,059,837	541,536	+2,518,301
Stanton	KS	2,461,760	0	+2,461,760
Clinton	IL	25,237,122	22,920,034	+2,317,088
Lewis	MO	1,670,670	207,833	+1,462,837
Seward	KS	4,121,920	2,828,591	+1,293,329
Carroll	IL	4,445,814	3,221,649	+1,224,165

Counties With Decreases Over 1 Million Pounds				
Greene	MO	4,339,025	7,479,154	-3,140,129
Grady	OK	24,287,529	27,228,257	-2,940,728
Stephenson	IL	20,905,949	23,821,833	-2,915,884
Faulkner	AR	2,195,560	5,006,551	-2,810,991
Douglas	MO	7,338,451	9,616,298	-2,277,847
Newton	MO	3,606,244	5,242,250	-1,636,006
Lawrence	MO	8,620,353	10,099,751	-1,479,398
Christian	MO	4,322,535	5,763,060	-1,440,535
Sedgwick	KS	6,698,926	8,129,232	-1,430,306
Comanche	OK	2,114,891	3,512,633	-1,397,742
Leavenworth	KS	3,335,575	4,508,175	-1,172,600
Payne	OK	2,793,833	3,954,094	-1,160,261
Marion	KS	4,405,028	5,560,058	-1,155,030
Jasper	MO	3,813,899	4,874,078	-1,060,179
Washington	AR	4,002,606	5,004,519	-1,001,913

**Federal Order Milk Marketings
Counties With Chgs. (+/-) Greater Than 1 Million Lbs.
December 1997 Compared With December 1994**



A comparison of Blend Prices for milk of 3.5% butterfat content is provided for selected Federal milk marketing orders:		Feb 1998	Jan 1998	Feb 1997
	Southeast (Zone 7)	\$15.72	\$15.46	\$13.86
	Chicago Regional (Zone I)	13.75	13.62	12.39
	Greater Kansas City	14.99	14.76	13.13
	Indiana	14.59	14.33	12.82
	Iowa (Zone I)	13.85	13.64	12.70
	Southwest Plains (Zone I)	14.87	14.68	13.33
	Central Illinois (Zone I)	14.63	14.39	12.90
	Southern Illinois - Eastern Missouri (Base Zone)	14.47	14.31	12.77

Federal Order Milk Marketings

State	12/97 Pounds	12/94 Pounds	Pound Change	Percent Change	Smallest County 12/97	Largest County 12/97	Average County 12/97
AR	40,303,800	51,796,245	-11,492,445	-22.2%	78,928	4,857,358	857,528
IL	163,093,374	171,048,103	-7,954,729	-4.7%	917	25,237,122	1,792,235
KS	106,575,010	96,243,549	+10,331,461	+10.7%	77,610	11,447,740	1,284,036
MO	180,579,696	205,819,701	-25,240,005	-12.3%	23,972	21,377,056	1,921,061
OK	92,043,319	102,079,819	-10,036,500	-9.8%	37,821	24,287,529	1,461,005
TOT	582,595,199	626,987,417	-44,392,218	-7.1%			

Additional information by county for these five states can be obtained by contacting this office at the address below, by calling 918-742-0415, or by e-mail at 106fmma@fmmatulsa.com



FIRST CLASS
U.S. POSTAGE
PAID
TULSA, OK
PERMIT NO. 784

FEDERAL MILK MARKET ADMINISTRATOR
P.O. BOX 701440
TULSA, OKLAHOMA 74170-1440

FIRST CLASS

ADDRESS CORRECTION REQUESTED