

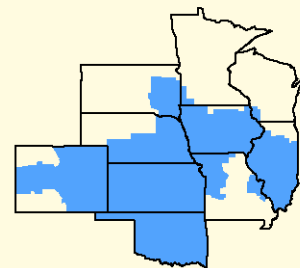
DECEMBER 2025

Marketing Service



Bulletin

Facilitating the efficient
marketing of milk and
dairy products.



CENTRAL MARKETING AREA

3.65% of Central Federal Order Farms Market 50% of Pooled Milk

Central Federal Order milk marketings have undergone dynamic changes as dairy producers, cooperatives and processors seek opportunities which maximize returns through milk pooling practices. Dramatic shifts in the location of farms that supply Central Order regulated handlers have occurred since the inception of the "reformed" Order in January 2000. Many of these changes are attributable to revisions in pooling provisions for either the Central Order or adjacent milk Orders. Milk from distant locations, such as California, became associated with the Order but were later removed as pooling provisions were tightened. During several years, large negative Producer Price Differentials (PPD's) resulted in substantial amounts of milk, previously associated with the Order, being "depooled" due to Class price alignments. While revisions to Order pooling provisions initially resulted in smaller amounts of "depooled" milk, the pandemic price shocks experienced in 2020 saw again significant amounts of depooled milk. These Order language revisions, along with changing industry pooling practices, continue to alter the footprint of the Central Order "milkshed".

The number of farms with marketings on the Central Order in the last 10 years peaked at 3,111 farms during January 2015. This number has declined by 58.63%, with 1,287 farms marketing milk during October 2025. The tables on the first two pages of this bulletin provide distribution data by farm size based on October 2025 Central Order milk marketings.*

Central Order Milk Marketings Ranked From Largest Producer to Smallest October 2025

<u>Quartiles</u>	<u># of Farms</u>	<u>Range Of Milk Marketings Per Farm*</u>
1	15	12,200,000 - 24,400,000 lbs.
2	32	5,600,000 - 12,200,000 lbs.
3	84	1,600,000 - 5,600,000 lbs.
4	1,156	< 1,600,000 lbs.

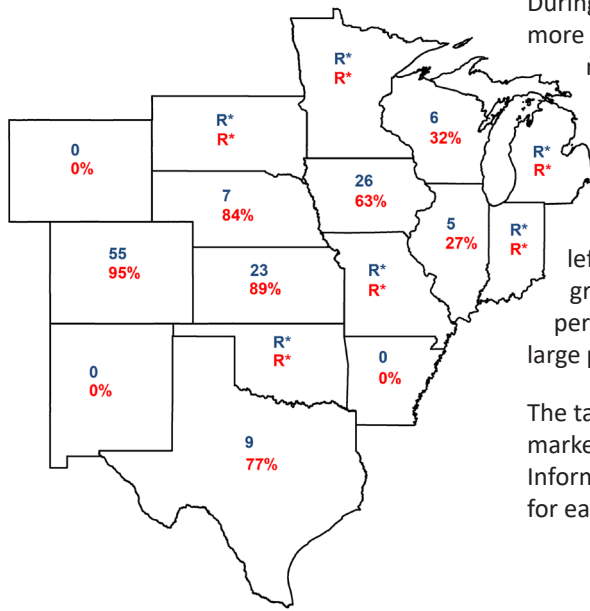
A relatively small number of farms with large milk marketings make up a disproportionate share of the Central Order total. This is also true for many of the states that have producers supplying the Order, as indicated by the table on page two. Moreover, data from the table above indicates that 15 of the largest farms accounted for 25% of Central Order marketings during October 2025. Each of these farms marketed more than 12.260 million pounds during the month. Half of the milk on the Central Order in October was accounted for by including the next 32 farms - these farms had marketings between 5.600 & 12.200 million pounds. *Thus, 3.65% of the farms marketed 50% of the milk during October 2025.* This proportion has risen slightly compared to 10 years ago when 3.41% of the farms marketed 50% of the milk. The table below provides a farm distribution based on pounds of milk marketed on the Central Order. Notably, there were 578 farms (down from 1,451 farms in October 2015) which marketed less than 100,000 pounds on the Order. These producers accounted for approximately 45% of the farms but about 2.5% of the milk marketed.

Distribution of Farms by Amount of Pooled Marketings* - October 2025

<u>Range Of Marketings</u>	<u>Farms</u>	<u>% Of Farms</u>	<u>Pounds Of Milk</u>	<u>% Of Lbs.</u>	<u>Avg. Lbs. Per Farm</u>
< 100,000 Lbs.	578	44.91	24,723,561	2.48	42,774
100,000 to 250,000 Lbs.	285	22.14	46,379,828	4.65	162,736
250,000 to 500,000 Lbs.	142	11.03	49,686,356	4.98	349,904
500,000 to 750,000 Lbs.	77	5.98	46,626,683	4.67	605,541
750,000 to 1 Million Lbs.	31	2.41	26,726,961	2.68	862,160
1 to 1.250 Million Lbs.	21	1.63	23,790,194	2.38	1,132,866
1.250 to 1.500 Million Lbs.	12	0.93	16,300,257	1.63	1,358,355
> 1.500 Million Lbs.	141	10.96	763,531,239	76.52	5,415,115
Federal Order Total	1,287	100.00	997,765,079	100.00	775,264

* There is no requirement that total monthly production of a farm be pooled on the Order. The data contained in this bulletin represents pounds of milk marketed on the Central Federal Milk Order.

Number Of Farms Marketing More Than 1.5 Million Pounds (About A Tanker Load Per Day For Each Farm) & Their Portion Of Each State's Central Order Marketings -- October 2025



During October 2025 there were 141 individual producers that marketed more than 1.5 million pounds of milk on the Central Federal Order. Farms marketing this volume of milk, which approximates a tanker load per day, are sometimes referred to as a milk plant on wheels. A tanker load of milk each day is very mobile and can be readily directed to different locations as needed. Although these 141 producers accounted for only 10.96% of the total producers on the Central market, their marketings comprised 76.52% of the milk pooled. The map on the left depicts the number of producers with Central Order milk marketings greater than 1.5 million pounds in each state in blue. The corresponding percentage of the state's Central Order marketings accounted for by these large producers is also depicted in red.

The table below provides additional data by state. Total Central Order marketings and number of farms are listed on the left side of the table. Information for producers with more than 1.5 million pounds pooled is listed for each state on the right side.

Farms > 1.5 Mil Lbs
% Of State's Central Order Mktgs

Central Order - October '25

State	Pounds of Milk Pooled	# of Farms
AR	R*	R*
CO	348,109,775	78
IA	174,591,983	455
IL	69,885,632	196
IN	2,548,064	4
KS	161,361,400	96
MI	2,774,716	3
MN	7,419,016	42
MO	14,807,354	116
NE	64,284,587	51
NM	10,402,904	18
OK	32,415,015	22
SD	16,037,156	29
TX	54,988,114	30
WI	36,759,720	145
WY	R*	R*
Total	997,765,079	1,287

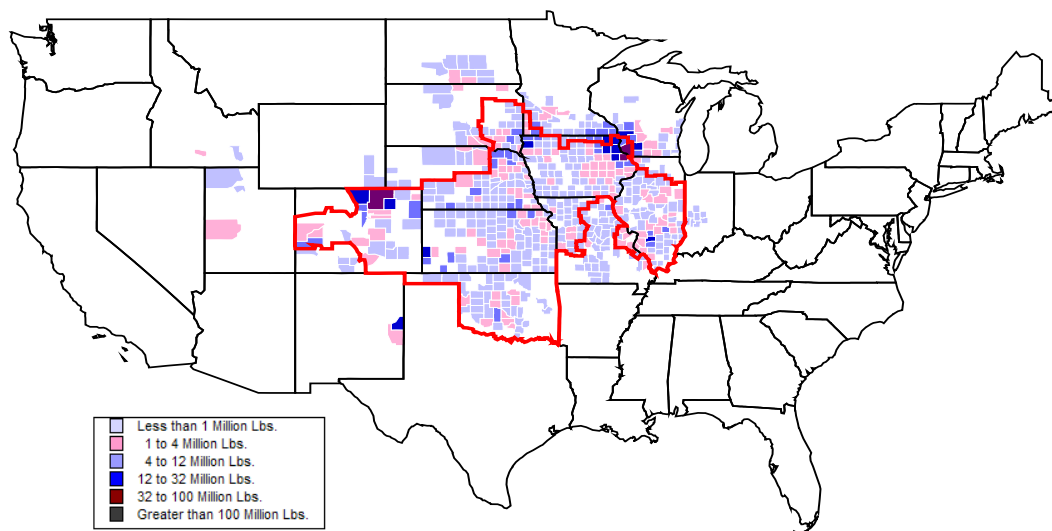
Farms Marketing More Than 1.5 Million Pounds

Number of Farms	Oct '25 Pounds	% of State Pounds
0	0	0
55	332,210,393	95.43
26	109,200,357	62.55
5	19,109,893	27.34
R*	1,907,969	R*
23	144,070,130	89.28
R*	2,186,632	R*
R*	3,204,521	R*
R*	4,956,843	R*
7	53,880,420	83.82
0	0	0
R*	31,026,775	R*
R*	7,384,630	R*
9	42,484,929	77.26
6	11,907,747	32.39
0	0	0
141	763,531,239	76.52

* Data restricted due to confidentiality

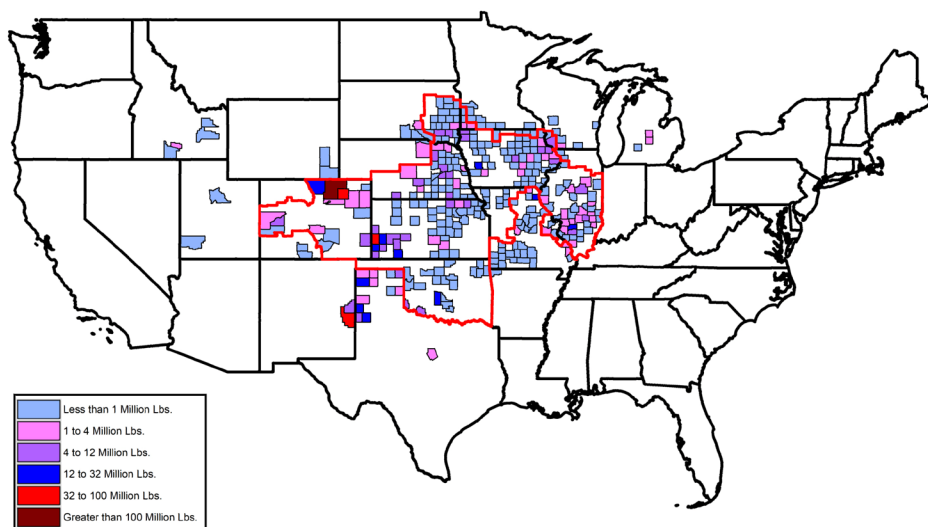
Central Federal Order Milk Marketings

January 2000*



The location of dairy producers and the volume of milk pooled on the Central Federal Milk Order continues to evolve over time, as indicated by the maps on this page. The location and density of milk marketings for January 2000, October 2020, and October 2025 are depicted to illustrate this fact. During January 2000, 79% of the milk pooled came from inside the Central Marketing Area, compared with 81% in October 2020 and 88% in October 2025.

October 2020*



January 2000

1.103 Billion Lbs.
Inside Area -- 874 Million Lbs.
Outside Area -- 229 Million Lbs.

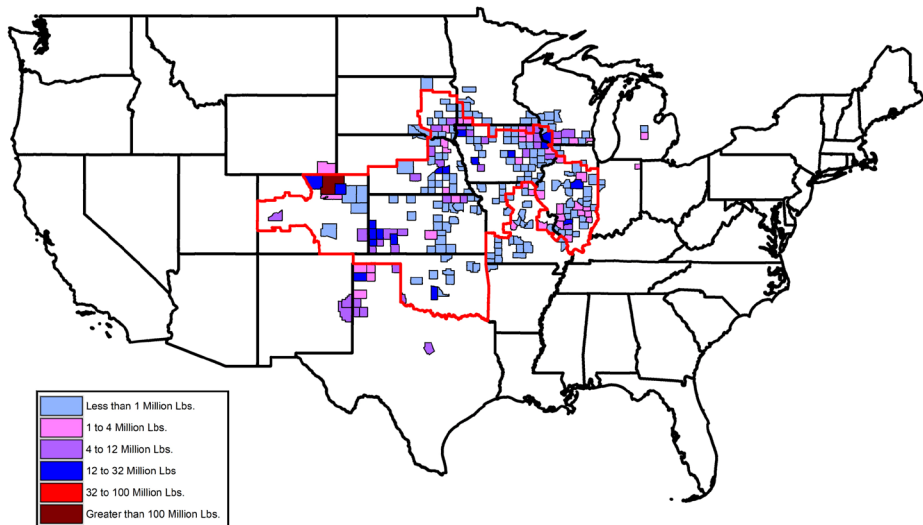
October 2020

0.867 Billion Lbs.
Inside Area -- 702 Million Lbs.
Outside Area -- 165 Million Lbs.

October 2025

0.998 Billion Lbs.
Inside Area -- 882 Million Lbs.
Outside Area -- 116 Million Lbs.

October 2025*



Change: Jan '00 to Oct '25

Down 105 Million Lbs.
Inside Area -- **Up** 8 Million Lbs.
Outside Area -- **Down** 113 Million Lbs.

Change: Oct '20 to Oct '25

Up 131 Million Lbs.
Inside Area -- **Up** 180 Million Lbs.
Outside Area -- **Down** 49 Million Lbs.

*There is no requirement that total monthly production of a farm be pooled on the order. The data contained in this bulletin represents pounds of milk marketed on the Central Federal Milk Order.



**United States
Department of
Agriculture**

FIRST CLASS
U.S. POSTAGE
PAID
OLATHE, KS
PERMIT NO. 377

FEDERAL MILK MARKET ADMINISTRATOR

P.O. BOX 14650

SHAWNEE MISSION, KANSAS 66285-4650

Website: www.fmmacentral.com

E-mail: market.administrator@fmmacentral.com

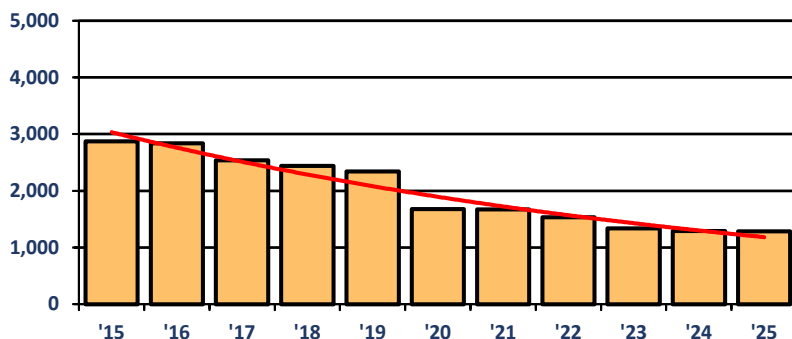
Phone: 913-495-9300

FIRST CLASS

	Statistical Uniform Price		Producer Price Differential		Class I Utilization	
	Nov '25	Oct '25	Nov '25	Oct '25	Nov '25	Oct '25
Northeast	17.35	18.20	0.17	1.29	29.30	29.51
Appalachian	20.45	21.42	-----	-----	72.83	77.49
Florida	21.50	22.62	-----	-----	78.77	80.49
Southeast	20.82	21.91	-----	-----	76.00	79.77
Upper Midwest	16.62	17.05	(0.56)	0.14	12.98	7.82
Central	15.83	17.04	(1.35)	0.13	42.57	29.41
Mideast	16.52	17.47	(0.66)	0.56	39.55	31.93
California	14.76	15.54	(2.42)	(1.37)	21.31	23.64
Pacific Northwest	15.38	16.16	(1.80)	(0.75)	24.80	26.73
Southwest	15.85	16.89	(1.33)	(0.02)	40.31	40.67
Arizona	15.96	17.55	-----	-----	33.95	36.03

Central Order - Number of Producers

October Data



In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at 711. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. USDA is an equal opportunity provider, employer, and lender.