



# MARKET ADMINISTRATOR

Central Federal Order No. 32

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## CENTRAL FEDERAL ORDER NO. 32 STATISTICAL SUMMARY FOR OCTOBER 2002

(BASED ON REPORTS OF POOL HANDLERS)

| PRICE SUMMARY (JACKSON COUNTY, MO)         | OCTOBER 2002 | SEPTEMBER 2002 | OCTOBER 2001 |
|--|--------------|----------------|--------------|
| PRODUCER PRICE DIFFERENTIAL (CWT)          | \$0.46       | \$0.82         | \$0.32       |
| BUTTERFAT PRICE (LB)                       | 1.0726       | 1.0099         | 1.6526       |
| PROTEIN PRICE (LB)                         | 2.1839       | 2.0646         | 2.6664       |
| OTHER SOLIDS PRICE (LB)                    | 0.0755       | 0.0367         | 0.1482       |
| SOMATIC CELL ADJUSTMENT RATE (1,000 CELLS) | 0.00060      | 0.00057        | 0.00078      |
| CLASS I PRICE (CWT)                        | 12.15        | 12.46          | 17.93        |
| CLASS II PRICE (CWT)                       | 11.12        | 10.91          | 13.53        |
| CLASS III PRICE (CWT)                      | 10.72        | 9.92           | 14.60        |
| CLASS IV PRICE (CWT)                       | 10.50        | 10.22          | 12.77        |
| STATISTICAL UNIFORM PRICE (CWT)            | 11.18        | 10.74          | 14.92        |

### MARKETING DATA

|                                      |         |         |         |
|--------------------------------------|---------|---------|---------|
| NUMBER OF FARMS                      | NA/     | 9,305   | 9,952   |
| PRODUCER MILK CLASSIFICATION         |         |         |         |
| PERCENT CLASS I                      | 26.75 % | 26.33 % | 29.99 % |
| PERCENT CLASS II                     | 6.14 %  | 6.19 %  | 7.38 %  |
| PERCENT CLASS III                    | 61.39 % | 62.42 % | 56.89 % |
| PERCENT CLASS IV                     | 5.72 %  | 5.06 %  | 5.74 %  |
| MARKET AVERAGE TEST OF PRODUCER MILK |         |         |         |
| BUTTERFAT                            | 3.78 %  | 3.63 %  | 3.77 %  |
| PROTEIN                              | 3.11 %  | 3.03 %  | 3.13 %  |
| OTHER SOLIDS                         | 5.68 %  | 5.68 %  | 5.67 %  |
| SOMATIC CELL COUNT (1,000)           | 302     | 338     | 316     |

### RECEIPTS

|   |                      |                      |                      |
|---|----------------------|----------------------|----------------------|
| TOTAL RECEIPTS POOLED                   | 1,738,664,619        | 1,631,107,073        | 1,557,202,057        |
| LESS: OTHER ORDER & OTHER SOURCE MILK   | 57,269,997           | 57,096,174           | 52,745,283           |
| LESS: BEGINNING INVENTORY               | 57,888,391           | 50,465,208           | 62,326,398           |
| LESS: OVERAGE                           | 371,629              | 214,986              | 219,331              |
| <b>TOTAL PRODUCER MILK</b>              | <b>1,623,134,602</b> | <b>1,523,330,705</b> | <b>1,441,911,045</b> |
| AVG. DAILY PRODUCER MILK COMPARED WITH: |                      | +3.11 %              | +12.57 %             |

### CLASS I UTILIZATION

|  |                    |                    |                    |
|--|--------------------|--------------------|--------------------|
| WHOLE MILK                                   | 97,982,952         | 91,732,530         | 97,680,278         |
| REDUCED FAT MILK                             | 166,297,218        | 156,355,882        | 167,962,972        |
| LOWFAT MILK                                  | 44,475,769         | 42,857,756         | 44,037,156         |
| SKIM / NONFAT / FAT FREE MILK                | 71,351,666         | 68,367,267         | 72,265,698         |
| BUTTERMILK                                   | 3,873,913          | 3,646,710          | 4,141,937          |
| FLAVORED MILK AND MILK DRINKS                | 41,370,725         | 38,658,359         | 39,188,250         |
| EGGNOG                                       | 419,135            | -0-                | 677,991            |
| <b>TOTAL CLASS I ON ROUTES</b>               | <b>425,771,378</b> | <b>401,618,504</b> | <b>425,954,282</b> |
| CLASS I TO NONPOOL PLANTS                    | 6,748,864          | 6,296,429          | 10,625,845         |
| CLASS I ENDING INVENTORY                     | 33,292,479         | 28,766,041         | 28,788,590         |
| EXCESS SHRINKAGE                             | 1,474,406          | 1,389,102          | 1,652,487          |
| <b>GROSS CLASS I UTILIZATION</b>             | <b>467,287,127</b> | <b>438,070,076</b> | <b>467,021,204</b> |
| LESS: OTHER ORDER & OTHER SOURCE MILK        | 4,336,909          | 4,130,324          | 6,091,481          |
| LESS: BEGINNING INVENTORY & OVERAGE          | 28,766,041         | 32,823,191         | 28,449,176         |
| <b>TOTAL PRODUCER MILK IN CLASS I</b>        | <b>434,184,177</b> | <b>401,116,561</b> | <b>432,480,547</b> |
| AVG. DAILY CI I PRODUCER MILK COMPARED WITH: |                    | +4.75 %            | +0.39 %            |
| AVG. BUTTERFAT CONTENT OF CLASS I PRODUCTS   | 1.79 %             | 1.78 %             | 1.79 %             |

| <b>CLASS II UTILIZATION</b>            | <b>October 2002</b> | <b>SEPTEMBER 2002</b> | <b>October 2001</b> |
|--|---------------------|-----------------------|---------------------|
| FLUID CREAM                            | 6,993,953           | 5,549,176             | 10,915,491          |
| SOUR CREAM AND DIPS                    | 6,660,593           | 6,167,884             | 7,889,570           |
| YOGURT                                 | 9,530,606           | 9,153,491             | 6,787,481           |
| COTTAGE CHEESE                         | 48,508,038          | 43,506,111            | 47,458,848          |
| FROZEN DESSERTS                        | 19,000,424          | 22,669,641            | 20,833,594          |
| OTHER CLASS II                         | 2,597,213           | 2,036,732             | 2,209,902           |
| CLASS II TO NONPOOL PLANTS             | 23,905,162          | 24,792,123            | 27,407,752          |
| CLASS II SHRINKAGE                     | 21,879              | 8,121                 | 59,866              |
| <b>GROSS CLASS II UTILIZATION</b>      | <b>117,217,868</b>  | <b>113,883,279</b>    | <b>123,562,504</b>  |
| LESS: OTHER ORDER & OTHER SOURCE MILK  | 14,999,554          | 18,199,132            | 14,765,665          |
| LESS: BEGINNING INVENTORY & OVERAGE    | 2,597,256           | 1,317,181             | 2,412,501           |
| <b>TOTAL PRODUCER MILK IN CLASS II</b> | <b>99,621,058</b>   | <b>94,366,966</b>     | <b>106,384,338</b>  |

| <b>CLASS III UTILIZATION</b>            |                      |                    |                    |
|---|----------------------|--------------------|--------------------|
| CLASS III PRODUCTS                      | 73,974,615           | 68,441,053         | 71,281,687         |
| APPROVED DUMPS AND ANIMAL FEED          | -0-                  | 3,442,921          | -0-                |
| CLASS III TO NONPOOL PLANTS             | 956,172,432          | 899,786,350        | 775,596,404        |
| CLASS III SHRINKAGE                     | 440,119              | 7,737,656          | 180,833            |
| <b>GROSS CLASS III UTILIZATION</b>      | <b>1,030,587,166</b> | <b>979,407,980</b> | <b>847,058,924</b> |
| LESS: OTHER ORDER & OTHER SOURCE MILK   | 29,135,976           | 25,567,656         | 22,645,897         |
| LESS: BEGINNING INVENTORY & OVERAGE     | 4,907,625            | 3,033,222          | 4,176,929          |
| <b>TOTAL PRODUCER MILK IN CLASS III</b> | <b>996,543,565</b>   | <b>950,807,102</b> | <b>820,236,098</b> |

| <b>CLASS IV UTILIZATION</b>            |                    |                   |                    |
|--|--------------------|-------------------|--------------------|
| CLASS IV PRODUCTS                      | 2,612,632          | 904,667           | 1,058,464          |
| APPROVED DUMPS AND ANIMAL FEED         | 3,233,235          | -0-               | 3,013,953          |
| CLASS IV TO NONPOOL PLANTS             | 89,669,660         | 70,023,443        | 81,875,656         |
| ENDING INVENTORY                       | 20,252,628         | 28,816,551        | 25,482,079         |
| CLASS IV SHRINKAGE                     | 7,804,303          | 1,077             | 8,129,273          |
| <b>GROSS CLASS IV UTILIZATION</b>      | <b>123,572,458</b> | <b>99,745,738</b> | <b>119,559,425</b> |
| LESS: OTHER ORDER & OTHER SOURCE MILK  | 8,797,558          | 9,199,062         | 9,242,240          |
| LESS: BEGINNING INVENTORY & OVERAGE    | 21,989,098         | 13,506,600        | 27,507,123         |
| <b>TOTAL PRODUCER MILK IN CLASS IV</b> | <b>92,785,802</b>  | <b>77,040,076</b> | <b>82,810,062</b>  |

|   |     |            |            |
|---|-----|------------|------------|
| NO. OF POOL PLANTS                                  | 52  | 51         | 55         |
| NO. OF NONPOOL PLANTS REPORTING IN-AREA ROUTE SALES | NA/ | 65         | 58         |
| TOTAL CLASS I IN-AREA SALES BY NONPOOL PLANTS       | NA/ | 49,862,393 | 52,397,579 |

### AVERAGE DAILY DISPOSITIONS BY POOL PLANTS

| PRODUCT                                   | PERCENT OF<br>TOTAL CLASS I<br>SALES ON ROUTES | OCTOBER 2002   |                 | % CHANGE<br>PREV. YEAR<br>(DAILY BASIS) | OCTOBER 2001   |                 |
|---|--|----------------|-----------------|---|----------------|-----------------|
|   |  | INSIDE<br>AREA | OUTSIDE<br>AREA |   | INSIDE<br>AREA | OUTSIDE<br>AREA |
| WHOLE MILK                                | 23.01  | 2,694,012      | 466,728         | +0.31                                   | 2,665,299      | 485,678         |
| REDUCED FAT MILK                          | 39.06  | 4,353,760      | 1,010,666       | -0.99                                   | 4,468,310      | 949,850         |
| LOWFAT MILK                               | 10.44  | 1,299,169      | 135,533         | +1.00                                   | 1,235,386      | 185,167         |
| SKIM / NONFAT / FAT FREE MILK             | 16.76  | 1,922,314      | 379,353         | -1.26                                   | 1,970,938      | 360,214         |
| BUTTERMILK                                | 0.91   | 101,760        | 23,205          | -6.47                                   | 108,119        | 25,492          |
| FLAVORED MILK & MILK DRINKS               | 9.82   | 1,138,304      | 209,756         | +4.83                                   | 1,085,767      | 200,241         |
| SUB-TOTAL                                 | 100.00   | 11,509,319     | 2,225,241       | -0.04                                   | 11,533,819     | 2,206,642       |
| PERCENT OF TOTAL ROUTE DISPOSITIONS       |  | 83.80 %        | 16.20 %         |   | 83.94 %        | 16.06 %         |
| TOTAL OF AVERAGE DAILY ROUTE DISPOSITIONS |  | 13,734,560     |                 |   | 13,740,461     |                 |

#### NOTES

R/ REVISED.  
NA/ CURRENT INFORMATION NOT AVAILABLE.