



United States
Department of
Agriculture
 Agricultural Marketing Service
 Dairy Programs

MARKET ADMINISTRATOR

Central Federal Order No. 32

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CENTRAL FEDERAL ORDER No. 32 STATISTICAL SUMMARY FOR JANUARY 2012

(BASED ON REPORTS OF POOL HANDLERS)

| PRICE SUMMARY (JACKSON COUNTY, MO) | JANUARY 2012 | DECEMBER 2011 | JANUARY 2011 |
|--|---------------------|----------------------|---------------------|
| PRODUCER PRICE DIFFERENTIAL (CWT) | \$0.88 | -\$0.52 | \$1.83 |
| BUTTERFAT PRICE (LB) | 1.7178 | 1.7443 | 2.0239 |
| PROTEIN PRICE (LB) | 2.7326 | 3.3404 | 1.7590 |
| OTHER SOLIDS PRICE (LB) | 0.5032 | 0.4683 | 0.2002 |
| SOMATIC CELL ADJUSTMENT RATE (1,000 CELLS) | 0.00080 | 0.00090 | 0.00070 |
| CLASS I PRICE (CWT) | 20.80 | 20.47 | 17.20 |
| CLASS II PRICE (CWT) | 17.67 | 18.08 | 16.79 |
| CLASS III PRICE (CWT) | 17.05 | 18.77 | 13.48 |
| CLASS IV PRICE (CWT) | 16.56 | 16.87 | 16.42 |
| STATISTICAL UNIFORM PRICE (CWT) | 17.93 | 18.25 | 15.31 |

MARKETING DATA

| | | | |
|--------------------------------------|------------|---------|---------|
| NUMBER OF FARMS | <u>NA/</u> | 3,005 | 3,077 |
| PRODUCER MILK CLASSIFICATION | | | |
| PERCENT CLASS I | 32.85 % | 38.94 % | 35.00 % |
| PERCENT CLASS II | 10.75 % | 12.58 % | 11.45 % |
| PERCENT CLASS III | 40.92 % | 31.60 % | 47.07 % |
| PERCENT CLASS IV | 15.48 % | 16.88 % | 6.48 % |
| MARKET AVERAGE TEST OF PRODUCER MILK | | | |
| BUTTERFAT | 3.79 % | 3.85 % | 3.79 % |
| PROTEIN | 3.18 % | 3.23 % | 3.15 % |
| OTHER SOLIDS | 5.73 % | 5.74 % | 5.73 % |
| SOMATIC CELL COUNT (1,000) | 218 | 218 | 224 |

RECEIPTS

| | | | |
|---|----------------------|----------------------|----------------------|
| TOTAL RECEIPTS POOLED | 1,411,562,074 | 1,114,092,769 | 1,234,448,396 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 36,396,301 | 36,534,247 | 37,048,314 |
| LESS: BEGINNING INVENTORY | 62,960,092 | 64,059,986 | 52,868,202 |
| LESS: OVERAGE | 65,836 | 53,868 | 37,371 |
| TOTAL PRODUCER MILK | 1,312,139,845 | 1,013,444,668 | 1,144,494,509 |
| AVG. DAILY PRODUCER MILK COMPARED WITH: | | +29.47 % | +14.65 % |

CLASS UTILIZATION

| | | | |
|--------------------------------|--------------------|--------------------|--------------------|
| WHOLE MILK | 86,242,750 | 84,922,229 | 82,119,231 |
| REDUCED FAT MILK | 156,028,515 | 144,275,361 | 146,211,236 |
| LOWFAT MILK | 69,412,304 | 59,971,874 | 60,788,904 |
| SKIM / NONFAT / FAT FREE MILK | 72,481,450 | 62,959,070 | 68,274,099 |
| BUTTERMILK | 2,558,542 | 2,750,106 | 2,429,099 |
| FLAVORED MILK AND MILK DRINKS | 43,253,119 | 31,997,385 | 38,297,186 |
| EGGNOG | -0- | 3,903,919 | 9,288 |
| TOTAL CLASS I ON ROUTES | 429,976,680 | 390,779,944 | 398,129,043 |

| | | | |
|---------------------------|------------|------------|------------|
| CLASS I TO NONPOOL PLANTS | 4,307,981 | 3,863,545 | 5,550,501 |
| CLASS I ENDING INVENTORY | 42,727,967 | 39,274,767 | 37,129,126 |
| EXCESS SHRINKAGE | 733,666 | 1,790,760 | 1,136,481 |

GROSS CLASS UTILIZATION

| | | | |
|---------------------------------------|--------------------|--------------------|--------------------|
| LESS: OTHER ORDER & OTHER SOURCE MILK | 4,918,761 | 3,785,417 | 4,431,877 |
| LESS: BEGINNING INVENTORY & OVERAGE | 41,790,410 | 37,252,135 | 36,955,810 |
| TOTAL PRODUCER MILK IN CLASS I | 431,037,123 | 394,671,464 | 400,557,464 |

| | | | |
|--|--------|---------|---------|
| AVG. DAILY CI I PRODUCER MILK COMPARED WITH: | | +9.21 % | +7.61 % |
| AVG. BUTTERFAT CONTENT OF CLASS I PRODUCTS | 1.64 % | 1.78 % | 1.68 % |

| CLASS II UTILIZATION | JANUARY 2012 | DECEMBER 2011 | JANUARY 2011 |
|--|---------------------|----------------------|---------------------|
| FLUID CREAM | 6,953,890 | 7,588,665 | 6,432,303 |
| SOUR CREAM AND DIPS | 8,667,066 | 9,704,967 | 9,251,163 |
| YOGURT | 7,271,254 | 5,211,363 | 8,506,602 |
| COTTAGE CHEESE | 39,992,776 | 33,195,912 | 46,233,209 |
| FROZEN DESSERTS | 17,560,391 | 13,763,920 | 14,912,338 |
| OTHER CLASS II | 2,381,607 | 2,988,727 | 2,150,143 |
| APPROVED DUMPS AND ANIMAL FEED | -0- | -0- | -0- |
| CLASS II TO NONPOOL PLANTS | 68,600,734 | 66,589,295 | 51,963,114 |
| CLASS II SHRINKAGE | 1,958 | 43,810 | 820 |
| GROSS CLASS II UTILIZATION | 151,429,676 | 139,086,659 | 139,449,692 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 9,669,726 | 9,887,506 | 7,998,320 |
| LESS: BEGINNING INVENTORY & OVERAGE | 754,060 | 1,686,935 | 424,190 |
| TOTAL PRODUCER MILK IN CLASS II | 141,005,890 | 127,512,218 | 131,027,182 |

| CLASS III UTILIZATION | r/ | r/ | r/ |
|---|--------------------|--------------------|--------------------|
| CLASS III PRODUCTS | | | |
| APPROVED DUMPS AND ANIMAL FEED | -0- | -0- | 4,488,397 |
| CLASS III TO NONPOOL PLANTS | 554,619,999 | 337,060,609 | 545,035,180 |
| CLASS III SHRINKAGE | 66,920 | 44,336 | 8,860,345 |
| GROSS CLASS III UTILIZATION | 554,686,919 | 337,104,945 | 558,383,922 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 16,479,724 | 15,494,931 | 18,455,066 |
| LESS: BEGINNING INVENTORY & OVERAGE | 1,175,552 | 1,379,266 | 1,238,739 |
| TOTAL PRODUCER MILK IN CLASS III | 537,031,643 | 320,230,748 | 538,690,117 |

| CLASS IV UTILIZATION | | | |
|--|--------------------|--------------------|-------------------|
| CLASS IV PRODUCTS | 25,467,236 | 22,945,779 | 21,129,888 |
| APPROVED DUMPS AND ANIMAL FEED | 4,001,966 | 3,601,941 | -0- |
| CLASS IV TO NONPOOL PLANTS | 164,256,370 | 147,359,360 | 44,457,234 |
| ENDING INVENTORY | 25,496,801 | 20,101,110 | 29,075,005 |
| CLASS IV SHRINKAGE | 8,476,812 | 8,183,959 | 7,504 |
| GROSS CLASS IV UTILIZATION | 227,699,185 | 202,192,149 | 94,669,631 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 5,328,090 | 7,366,393 | 6,163,051 |
| LESS: BEGINNING INVENTORY & OVERAGE | 19,305,906 | 23,795,518 | 14,286,834 |
| TOTAL PRODUCER MILK IN CLASS IV | 203,065,189 | 171,030,238 | 74,219,746 |

| | | | |
|---|-----|------------|------------|
| No. of Pool Plants | 40 | 40 | 40 |
| No. of Nonpool Plants Reporting In-Area Route Sales | NA/ | 70 | 74 |
| TOTAL CLASS I IN-AREA SALES BY NONPOOL PLANTS | NA/ | 82,894,581 | 71,155,589 |

AVERAGE DAILY DISPOSITIONS BY POOL PLANTS

| PRODUCT | PERCENT OF TOTAL CLASS I SALES ON ROUTES | JANUARY 2012 | | % CHANGE PREV. YEAR (DAILY BASIS) | JANUARY 2011 | |
|---|--|----------------|-----------------|---|----------------|-----------------|
| | | INSIDE AREA | OUTSIDE AREA | | INSIDE AREA | OUTSIDE AREA |
| WHOLE MILK | 20.06 | 2,133,116 | 648,908 | +5.02 | 2,190,867 | 458,140 |
| REDUCED FAT MILK | 36.29 | 4,001,676 | 1,031,502 | +6.71 | 4,047,743 | 668,748 |
| LOWFAT MILK | 16.14 | 1,563,157 | 675,950 | +14.19 | 1,445,680 | 515,252 |
| SKIM / NONFAT / FAT FREE MILK | 16.86 | 1,838,156 | 499,955 | +6.16 | 1,855,550 | 346,840 |
| BUTTERMILK | 0.59 | 67,074 | 15,460 | +5.33 | 64,182 | 14,176 |
| FLAVORED MILK & MILK DRINKS | 10.06 | 1,194,614 | 200,649 | +12.91 | 1,095,688 | 140,005 |
| SUB-TOTAL | 100.00 | 10,797,791 | 3,072,424 | +8.00 | 10,699,710 | 2,143,161 |
| PERCENT OF TOTAL ROUTE DISPOSITIONS | | 77.85 % | 22.15 % | | 83.31 % | 16.69 % |
| TOTAL OF AVERAGE DAILY ROUTE DISPOSITIONS | | 13,870,215 | | | 12,842,871 | |

NOTES

- r/ RESTRICTED. COMBINED WITH CL III TO NONPOOL PLANTS
 R/ REVISED.
 NA/ CURRENT INFORMATION NOT AVAILABLE.