



MARKET ADMINISTRATOR

Central Federal Order No. 32

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CENTRAL FEDERAL ORDER No. 32 STATISTICAL SUMMARY FOR 2006

(BASED ON REPORTS OF POOL HANDLERS)

| PRICE SUMMARY (JACKSON COUNTY, MO) | 2006 | 2005 | 2004 |
|---|---------|---------|---------|
| WTD. AVG. PRODUCER PRICE DIFFERENTIAL (CWT) | \$0.46 | \$0.47 | \$0.09 |
| AVG. BUTTERFAT PRICE (LB) | 1.3252 | 1.7105 | 2.0507 |
| AVG. PROTEIN PRICE (LB) | 2.0912 | 2.4602 | 2.6035 |
| AVG. OTHER SOLIDS PRICE (LB) | 0.1746 | 0.1228 | 0.0751 |
| AVG. SOMATIC CELL ADJUSTMENT RATE (1,000 CELLS) | 0.00062 | 0.00075 | 0.00082 |
| AVG. CLASS I PRICE (CWT) | 13.88 | 16.40 | 16.98 |
| AVG. CLASS II PRICE (CWT) | 11.76 | 13.48 | 13.86 |
| AVG. CLASS III PRICE (CWT) | 11.89 | 14.05 | 15.39 |
| AVG. CLASS IV PRICE (CWT) | 11.06 | 12.88 | 13.20 |
| WTD. AVG. STATISTICAL UNIFORM PRICE (CWT) | 12.26 | 14.47 | 15.06 |

MARKETING DATA

| | | | |
|--------------------------------------|---------|---------|---------|
| AVG. NUMBER OF FARMS | 5,120 | 5,588 | 5,898 |
| PRODUCER MILK CLASSIFICATION | | | |
| PERCENT CLASS I | 31.40 % | 31.15 % | 37.50 % |
| PERCENT CLASS II | 12.84 % | 12.26 % | 12.97 % |
| PERCENT CLASS III | 44.51 % | 44.77 % | 37.92 % |
| PERCENT CLASS IV | 11.25 % | 11.82 % | 11.61 % |
| MARKET AVERAGE TEST OF PRODUCER MILK | | | |
| BUTTERFAT | 3.67 % | 3.64 % | 3.66 % |
| PROTEIN | 3.06 % | 3.04 % | 3.04 % |
| OTHER SOLIDS | 5.73 % | 5.73 % | 5.72 % |
| SOMATIC CELL COUNT(1,000) | 279 | 287 | 295 |

RECEIPTS

| | | | |
|---|-----------------------|-----------------------|-----------------------|
| TOTAL RECEIPTS POOLED | 14,856,290,032 | 14,896,178,807 | 12,512,818,819 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 366,077,381 | 364,111,080 | 346,734,382 |
| LESS: BEGINNING INVENTORY | 571,958,068 | 564,708,237 | 576,074,280 |
| LESS: OVERAGE | 1,526,576 | 1,613,139 | 617,311 |
| TOTAL PRODUCER MILK | 13,916,728,007 | 13,965,746,351 | 11,589,392,846 |
| AVG. DAILY PRODUCER MILK COMPARED WITH: | | -0.35 % | +20.41 % |

CLASS I UTILIZATION

| | | | |
|--|----------------------|----------------------|----------------------|
| WHOLE MILK | 955,037,732 | 962,295,983 | 1,008,797,300 |
| REDUCED FAT MILK | 1,705,137,489 | 1,700,139,943 | 1,686,255,353 |
| LOWFAT MILK | 505,289,195 | 493,192,757 | 480,677,796 |
| SKIM / NONFAT / FAT FREE MILK | 751,414,615 | 736,635,196 | 714,087,362 |
| BUTTERMILK | 31,666,987 | 35,869,812 | 37,226,578 |
| FLAVORED MILK AND MILK DRINKS | 412,376,105 | 390,467,424 | 371,850,768 |
| EGGNOG | 8,548,776 | 8,973,444 | 8,086,508 |
| TOTAL CLASS I ON ROUTES | 4,369,470,899 | 4,327,574,559 | 4,306,981,665 |
| APPROVED DUMPS AND ANIMAL FEED | -0- | -0- | 1,835,675 |
| CLASS I TO NONPOOL PLANTS | 64,692,030 | 64,073,386 | 63,386,519 |
| CLASS I ENDING INVENTORY | 348,461,211 | 332,057,615 | 341,161,962 |
| EXCESS SHRINKAGE | 6,719,466 | 5,400,936 | 17,243,529 |
| GROSS CLASS I UTILIZATION | 4,789,343,606 | 4,729,106,496 | 4,730,609,350 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 70,053,568 | 40,798,004 | 40,639,317 |
| LESS: BEGINNING INVENTORY & OVERAGE | 349,542,330 | 337,903,215 | 344,164,360 |
| TOTAL PRODUCER MILK IN CLASS I | 4,369,747,708 | 4,350,405,277 | 4,345,805,673 |
| AVG. DAILY CI I PRODUCER MILK COMPARED WITH: | | 0.44 % | +0.83 % |
| AVG. BUTTERFAT CONTENT OF CLASS I PRODUCTS | 1.76 % | 1.77 % | 1.80 % |

| | 2006 | 2005 | 2004 |
|--|----------------------|----------------------|----------------------|
| CLASS II UTILIZATION | | | |
| FLUID CREAM | 76,396,919 | 71,327,908 | 70,826,395 |
| SOUR CREAM AND DIPS | 87,670,478 | 85,149,445 | 81,925,372 |
| YOGURT | 112,513,701 | 126,802,344 | 157,394,195 |
| COTTAGE CHEESE | 581,072,023 | 604,820,456 | 602,604,571 |
| FROZEN DESSERTS | 285,936,985 | 275,485,366 | 286,678,484 |
| OTHER CLASS II | 29,407,393 | 24,247,219 | 28,416,227 |
| APPROVED DUMPS AND ANIMAL FEED | 2,830,515 | -0- | -0- |
| CLASS II TO NONPOOL PLANTS | 822,070,536 | 736,317,881 | 511,332,988 |
| CLASS II SHRINKAGE | 6,384,040 | 743,585 | 360,198 |
| GROSS CLASS II UTILIZATION | 2,004,282,590 | 1,924,894,204 | 1,739,538,430 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 197,508,508 | 194,792,147 | 216,292,214 |
| LESS: BEGINNING INVENTORY & OVERAGE | 19,510,416 | 17,829,175 | 20,549,037 |
| TOTAL PRODUCER MILK IN CLASS II | 1,787,263,666 | 1,712,272,882 | 1,502,697,179 |

CLASS III UTILIZATION

| | R/ | R/ | R/ |
|---|----------------------|----------------------|----------------------|
| CLASS III PRODUCTS | | | |
| APPROVED DUMPS AND ANIMAL FEED | -0- | -0- | 3,165,056 |
| CLASS III TO NONPOOL PLANTS | 6,239,430,096 | 6,310,611,607 | 4,420,721,050 |
| CLASS III SHRINKAGE | 67,951 | 597,030 | 6,222,081 |
| GROSS CLASS III UTILIZATION | 6,239,498,047 | 6,311,208,637 | 4,430,108,187 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 31,368,469 | 45,409,060 | 23,901,575 |
| LESS: BEGINNING INVENTORY & OVERAGE | 14,612,731 | 13,196,104 | 11,121,827 |
| TOTAL PRODUCER MILK IN CLASS III | 6,193,516,847 | 6,252,603,473 | 4,395,084,785 |

CLASS IV UTILIZATION

| | | | |
|--|----------------------|----------------------|----------------------|
| CLASS IV PRODUCTS | 207,345,266 | 207,756,306 | 141,659,321 |
| APPROVED DUMPS AND ANIMAL FEED | 36,824,984 | 39,422,323 | 34,205,647 |
| CLASS IV TO NONPOOL PLANTS | 1,283,188,028 | 1,370,718,285 | 1,141,035,731 |
| ENDING INVENTORY | 229,018,351 | 238,455,881 | 227,668,756 |
| CLASS IV SHRINKAGE | 66,789,160 | 74,616,675 | 67,993,397 |
| GROSS CLASS IV UTILIZATION | 1,823,165,789 | 1,930,969,470 | 1,612,562,852 |
| LESS: OTHER ORDER & OTHER SOURCE MILK | 67,146,836 | 83,111,869 | 65,856,539 |
| LESS: BEGINNING INVENTORY & OVERAGE | 189,819,167 | 197,392,882 | 200,901,104 |
| TOTAL PRODUCER MILK IN CLASS IV | 1,566,199,786 | 1,650,464,719 | 1,345,805,209 |

| | | | |
|--|-------------|----------------|-------------|
| AVG. NO. OF POOL PLANTS | 41 | 40 | 41 |
| AVG. NO. OF NONPOOL PLTS REPORTING IN-AREA RTE SALES | 74 | 73 | 68 |
| TOTAL CLASS I IN-AREA SALES BY NONPOOL PLANTS | 913,730,769 | 893,175,353 R/ | 872,365,551 |

AVERAGE DAILY DISPOSITIONS BY POOL PLANTS

| PRODUCT | PERCENT OF TOTAL CLASS I SALES ON ROUTES | 2006 | | % CHANGE PREV. YEAR (DAILY BASIS) | 2005 | |
|---|--|----------------|-----------------|---|----------------|-----------------|
| | | INSIDE AREA | OUTSIDE AREA | | INSIDE AREA | OUTSIDE AREA |
| WHOLE MILK | 21.86 | 2,302,409 | 314,133 | -0.75 | 2,299,651 | 336,777 |
| REDUCED FAT MILK | 39.02 | 4,018,629 | 652,981 | +0.29 | 3,994,844 | 663,073 |
| LOWFAT MILK | 11.56 | 1,219,613 | 164,740 | +2.45 | 1,186,337 | 164,876 |
| SKIM / NONFAT / FAT FREE MILK | 17.20 | 1,836,148 | 222,522 | +2.01 | 1,801,640 | 216,539 |
| BUTTERMILK | 0.73 | 71,507 | 15,252 | -11.72 | 80,634 | 17,639 |
| FLAVORED MILK & MILK DRINKS | 9.63 | 998,243 | 154,976 | +5.38 | 937,122 | 157,237 |
| SUB-TOTAL | 100.00 | 10,446,549 | 1,524,604 | +0.97 | 10,300,228 | 1,556,141 |
| PERCENT OF TOTAL ROUTE DISPOSITIONS | | 87.26 % | 12.74 % | | 86.88 % | 13.12 % |
| TOTAL OF AVERAGE DAILY ROUTE DISPOSITIONS | | 11,971,153 | | | 11,856,369 | |

NOTES

R/ RESTRICTED.
R/ REVISED.
NA/ CURRENT INFORMATION NOT AVAILABLE.