

# 2018 Federal Milk Order Statistics

	January	February	March	April	May	June	July	August	September	October	November	December	Weighted Average*
<b>Northeast (#1)</b>													
Class I Price (Diff. - \$3.25)	\$18.69	\$17.50	\$16.61	\$17.35	\$17.69	\$18.50	\$18.61	\$17.40	\$18.10	\$19.58	\$18.77	\$18.30	\$18.09
Statistical Uniform Price	\$15.70	\$14.88	\$15.06	\$15.46	\$16.14	\$16.70	\$16.14	\$16.21	\$16.71	\$17.19	\$16.62	\$16.27	\$16.09
Producer Price Differential	\$1.70	\$1.48	\$0.84	\$0.99	\$0.96	\$1.49	\$2.04	\$1.26	\$0.62	\$1.66	\$2.18	\$2.49	\$1.47
Producer Receipts	2,282,627,488	2,117,622,389	2,370,770,918	2,294,809,915	2,435,360,105	2,326,945,638	2,311,466,561	2,268,411,274	2,144,953,569	2,219,294,103	2,117,733,890	2,218,945,559	2,259,078,451
Class I Utilization	33.39%	31.71%	32.43%	30.79%	30.21%	29.26%	29.08%	31.14%	33.24%	34.90%	35.67%	33.97%	32.10%
Class II Utilization	23.73%	24.88%	23.41%	26.02%	26.02%	23.30%	24.37%	25.02%	24.75%	24.84%	22.40%	21.04%	23.96%
Class III Utilization	25.83%	25.97%	25.20%	25.42%	24.85%	27.15%	29.14%	28.65%	27.32%	26.98%	27.61%	26.53%	26.70%
Class IV Utilization	17.05%	17.44%	18.96%	20.18%	18.92%	20.29%	17.42%	15.19%	14.69%	13.27%	14.32%	18.47%	17.24%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Appalachian (#5)</b>													
Class I Price (Diff. - \$3.10) **	\$18.54	\$17.35	\$16.46	\$17.20	\$17.54	\$18.35	\$18.46	\$17.25	\$17.95	\$19.43	\$18.62	\$18.15	\$17.94
Statistical Uniform Price	\$17.53	\$16.31	\$16.02	\$16.56	\$17.20	\$17.81	\$17.52	\$17.03	\$17.35	\$18.76	\$18.12	\$17.45	\$17.29
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Producer Receipts	525,749,344	456,960,145	519,898,716	495,481,181	487,449,928	446,752,597	446,708,495	473,377,070	444,516,504	467,746,897	471,759,435	498,068,208	477,872,377
Class I Utilization	71.13%	68.78%	66.81%	65.80%	67.75%	67.00%	69.05%	72.47%	69.42%	74.50%	74.77%	66.57%	69.48%
Class II Utilization	12.11%	13.55%	14.51%	14.96%	16.38%	16.03%	14.96%	15.89%	14.96%	13.50%	14.48%	10.70%	14.29%
Class III Utilization	5.23%	6.66%	5.17%	5.04%	6.00%	6.87%	6.16%	4.32%	4.37%	4.27%	4.87%	7.79%	5.56%
Class IV Utilization	11.53%	11.02%	13.51%	14.21%	9.87%	10.11%	7.85%	7.32%	11.25%	7.73%	7.88%	14.94%	10.68%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Florida (#6)</b>													
Class I Price (Diff. - \$4.00) **	\$19.44	\$18.25	\$17.36	\$18.10	\$18.44	\$19.25	\$19.36	\$18.15	\$18.85	\$20.33	\$19.52	\$19.05	\$18.84
Statistical Uniform Price	\$19.62	\$18.57	\$18.14	\$18.72	\$19.25	\$19.96	\$19.57	\$18.89	\$19.23	\$20.87	\$20.12	\$19.47	\$19.37
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Producer Receipts	242,497,595	203,635,745	227,612,969	211,439,308	209,045,801	189,995,832	197,800,036	214,925,030	204,787,157	217,343,373	218,408,253	227,916,773	213,783,989
Class I Utilization	81.84%	85.35%	85.23%	83.86%	84.87%	84.69%	81.10%	83.55%	81.88%	84.23%	85.35%	81.32%	83.59%
Class II Utilization	11.25%	11.79%	11.87%	10.91%	14.39%	12.67%	14.61%	13.93%	14.00%	14.38%	12.93%	12.72%	12.92%
Class III Utilization	2.70%	1.08%	0.68%	0.15%	0.09%	0.19%	2.98%	0.23%	0.32%	0.25%	1.31%	3.49%	1.15%
Class IV Utilization	4.22%	1.78%	2.21%	5.08%	0.66%	2.45%	1.31%	2.29%	3.80%	1.14%	0.41%	2.48%	2.34%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Southeast (#7)</b>													
Class I Price (Diff. - \$3.10) **	\$18.54	\$17.35	\$16.46	\$17.20	\$17.54	\$18.35	\$18.46	\$17.25	\$17.95	\$19.43	\$18.62	\$18.15	\$17.94
Statistical Uniform Price	\$18.00	\$16.57	\$16.30	\$16.88	\$17.46	\$18.12	\$18.12	\$17.53	\$17.94	\$19.39	\$18.71	\$18.00	\$17.71
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Producer Receipts	476,313,975	429,423,367	500,007,716	481,785,480	456,835,332	419,965,459	394,913,260	420,896,564	394,257,459	401,698,155	407,114,342	426,100,243	434,109,279
Class I Utilization	72.54%	68.06%	64.74%	65.02%	67.74%	67.83%	73.31%	75.65%	74.76%	78.52%	78.38%	70.01%	71.11%
Class II Utilization	14.77%	14.71%	16.65%	15.52%	16.96%	17.23%	16.81%	16.07%	15.62%	15.60%	13.96%	11.84%	15.49%
Class III Utilization	4.24%	9.36%	8.70%	7.87%	8.02%	7.45%	6.85%	2.00%	2.04%	1.37%	3.96%	8.30%	5.96%
Class IV Utilization	8.45%	7.87%	9.91%	11.59%	7.27%	7.49%	3.03%	6.28%	7.58%	4.50%	3.69%	9.84%	7.44%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Upper Midwest (#30)</b>													
Class I Price (Diff. - \$1.80)	\$17.24	\$16.05	\$15.16	\$15.90	\$16.24	\$17.05	\$17.16	\$15.95	\$16.65	\$18.13	\$17.32	\$16.85	\$16.64
Statistical Uniform Price	\$14.26	\$13.59	\$14.25	\$14.54	\$15.25	\$15.40	\$14.37	\$15.08	\$16.02	\$15.75	\$14.74	\$14.11	\$14.75
Producer Price Differential	\$0.26	\$0.19	\$0.03	\$0.07	\$0.07	\$0.19	\$0.27	\$0.13	\$0.07	\$0.22	\$0.30	\$0.33	\$0.17
Producer Receipts	2,849,954,940	2,879,208,077	2,688,148,560	2,596,629,661	2,589,931,232	3,050,267,804	3,252,414,247	2,949,483,713	2,156,727,069	2,664,653,796	2,698,557,212	2,946,575,163	2,776,879,290
Class I Utilization	9.91%	8.75%	10.04%	9.81%	9.96%	7.68%	7.19%	8.59%	10.40%	9.29%	9.18%	7.88%	8.97%
Class II Utilization	4.96%	5.32%	7.27%	7.44%	8.57%	2.13%	1.45%	2.13%	6.90%	5.12%	1.80%	1.50%	4.37%
Class III Utilization	80.03%	81.26%	77.61%	76.98%	76.35%	85.61%	87.88%	83.91%	77.26%	81.50%	87.00%	87.52%	82.20%
Class IV Utilization	5.11%	4.67%	5.08%	5.77%	5.12%	4.58%	3.48%	5.37%	5.43%	4.09%	2.02%	3.10%	4.45%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Central (#32)</b>													
Class I Price (Diff. - \$2.00)	\$17.44	\$16.25	\$15.36	\$16.10	\$16.44	\$17.25	\$17.36	\$16.15	\$16.85	\$18.33	\$17.52	\$17.05	\$16.84
Statistical Uniform Price	\$14.52	\$13.72	\$13.92	\$14.34	\$15.11	\$15.53	\$14.78	\$15.09	\$15.64	\$16.02	\$15.22	\$14.74	\$14.87
Producer Price Differential	\$0.52	\$0.32	-\$0.30	-\$0.13	-\$0.07	\$0.32	\$0.68	\$0.14	-\$0.45	\$0.49	\$0.78	\$0.96	\$0.29
Producer Receipts	1,456,113,957	1,442,069,277	1,286,698,898	1,391,715,968	1,416,603,742	1,475,722,276	1,571,147,708	1,340,994,035	1,074,168,193	1,333,415,488	1,421,582,803	1,394,021,707	1,383,687,838
Class I Utilization	29.44%	26.29%	32.12%	28.49%	27.65%	24.20%	23.31%	30.49%	35.80%	31.95%	29.73%	29.28%	28.81%
Class II Utilization	10.36%	9.75%	12.20%	11.73%	12.69%	9.62%	8.80%	10.87%	15.69%	12.00%	8.08%	6.97%	10.59%
Class III Utilization	40.78%	44.04%	29.81%	34.42%	35.50%	45.21%	48.99%	41.65%	29.85%	43.11%	50.71%	54.33%	41.94%
Class IV Utilization	19.41%	19.92%	25.88%	25.36%	24.16%	20.96%	18.90%	17.00%	18.66%	12.94%	11.48%	9.42%	18.67%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

\* The Class I Price average is a simple average; all other averages are weighted.

\*\* Class I Prices for these locations receive additional adjustments pursuant to 1005.51(b), 1006.51(b), and 1007.51(b). Appalachian (FMO #5): \$+0.30; Florida (FMO #6): \$+1.40; Southeast (FMO #7): \$+0.70.

## 2018 FMO Statistics ( continued )

	January	February	March	April	May	June	July	August	September	October	November	December	Weighted Average*
<b>Mid-East (#33)</b>													
Class I Price (Diff. - \$2.00)	\$17.44	\$16.25	\$15.36	\$16.10	\$16.44	\$17.25	\$17.36	\$16.15	\$16.85	\$18.33	\$17.52	\$17.05	\$16.84
Statistical Uniform Price	\$14.84	\$14.01	\$14.24	\$14.63	\$15.33	\$15.84	\$15.22	\$15.35	\$15.83	\$16.30	\$15.68	\$15.25	\$15.21
Producer Price Differential	\$0.84	\$0.61	\$0.02	\$0.16	\$0.15	\$0.63	\$1.12	\$0.40	-\$0.26	\$0.77	\$1.24	\$1.47	\$0.60
Producer Receipts	1,703,220,556	1,605,254,075	1,614,293,240	1,675,648,390	1,673,788,439	1,727,990,980	1,664,659,505	1,699,270,542	1,461,753,411	1,647,449,471	1,554,797,636	1,574,794,206	1,633,576,704
Class I Utilization	33.16%	31.08%	33.61%	30.17%	30.54%	27.64%	28.98%	32.35%	36.06%	35.02%	37.27%	35.43%	32.52%
Class II Utilization	18.76%	19.94%	21.15%	20.32%	22.86%	20.57%	17.23%	21.76%	22.32%	20.82%	16.01%	11.55%	19.47%
Class III Utilization	32.80%	31.94%	27.52%	32.20%	28.23%	35.23%	39.01%	32.01%	26.04%	30.54%	33.38%	36.29%	32.16%
Class IV Utilization	15.27%	17.04%	17.71%	17.31%	18.37%	16.57%	14.78%	13.88%	15.58%	13.63%	13.33%	16.73%	15.86%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>California (#51)</b>													
Class I Price (Diff. - \$2.10)											\$17.62	\$17.15	\$17.39
Statistical Uniform Price											\$15.44	\$14.91	\$15.18
Producer Price Differential											\$1.00	\$1.13	\$1.06
Producer Receipts											2,079,795,816	2,037,534,486	2,058,665,151
Class I Utilization											22.46%	22.56%	22.51%
Class II Utilization											4.94%	5.07%	5.00%
Class III Utilization											63.72%	69.26%	66.46%
Class IV Utilization											8.88%	3.11%	6.02%
											100.00%	100.00%	100.00%
<b>Pacific Northwest (#124)</b>													
Class I Price (Diff. - \$1.90)	\$17.34	\$16.15	\$15.26	\$16.00	\$16.34	\$17.15	\$17.26	\$16.05	\$16.75	\$18.23	\$17.42	\$16.95	\$16.74
Statistical Uniform Price	\$14.32	\$13.66	\$13.88	\$14.32	\$15.18	\$15.47	\$14.73	\$15.07	\$15.44	\$15.77	\$15.22	\$14.96	\$14.86
Producer Price Differential	\$0.32	\$0.26	-\$0.34	-\$0.15	\$0.00	\$0.26	\$0.63	\$0.12	-\$0.65	\$0.24	\$0.78	\$1.18	\$0.25
Producer Receipts	742,308,015	676,597,124	634,992,932	624,166,019	770,186,686	752,886,526	769,115,178	636,017,354	610,691,627	810,164,239	724,156,797	806,781,484	713,171,998
Class I Utilization	21.97%	21.01%	25.26%	23.69%	20.26%	18.58%	18.77%	23.99%	24.19%	21.91%	20.99%	20.99%	21.63%
Class II Utilization	6.03%	6.14%	6.73%	7.34%	6.85%	5.74%	6.01%	7.26%	6.62%	5.87%	5.67%	5.59%	6.28%
Class III Utilization	40.81%	41.45%	30.02%	30.50%	41.51%	41.02%	42.69%	30.20%	29.27%	37.83%	41.82%	38.99%	37.58%
Class IV Utilization	31.19%	31.40%	37.98%	38.48%	31.39%	34.65%	32.54%	38.55%	39.92%	34.39%	31.82%	34.43%	34.52%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Southwest (#126)</b>													
Class I Price (Diff. - \$3.00)	\$18.44	\$17.25	\$16.36	\$17.10	\$17.44	\$18.25	\$18.36	\$17.15	\$17.85	\$19.33	\$18.52	\$18.05	\$17.84
Statistical Uniform Price	\$15.35	\$14.60	\$14.79	\$15.24	\$16.02	\$16.43	\$15.77	\$15.96	\$16.31	\$16.86	\$16.07	\$15.53	\$15.77
Producer Price Differential	\$1.35	\$1.20	\$0.57	\$0.77	\$0.84	\$1.22	\$1.67	\$1.01	\$0.22	\$1.33	\$1.63	\$1.75	\$1.18
Producer Receipts	1,387,887,861	1,210,586,409	810,105,037	935,155,092	1,282,551,000	1,142,954,069	1,118,565,112	1,286,538,499	755,861,186	1,324,811,495	1,249,530,018	1,222,845,571	1,143,949,279
Class I Utilization	28.17%	27.30%	44.04%	36.80%	27.32%	27.14%	28.39%	28.08%	45.77%	28.98%	29.99%	29.02%	30.75%
Class II Utilization	7.31%	8.38%	13.15%	11.49%	9.65%	10.01%	10.55%	7.86%	13.92%	7.49%	7.44%	5.10%	8.99%
Class III Utilization	46.44%	43.57%	6.63%	20.42%	41.11%	40.23%	46.26%	54.00%	6.25%	47.90%	54.16%	59.53%	41.54%
Class IV Utilization	18.08%	20.75%	36.19%	31.29%	21.92%	22.62%	14.81%	10.05%	34.06%	15.62%	8.41%	6.35%	18.72%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Arizona (#131)</b>													
Class I Price (Diff. - \$2.35)	\$17.79	\$16.60	\$15.71	\$16.45	\$16.79	\$17.60	\$17.71	\$16.50	\$17.20	\$18.68	\$17.87	\$17.40	\$17.19
Statistical Uniform Price	\$14.56	\$13.91	\$14.02	\$14.50	\$15.28	\$15.70	\$15.03	\$15.32	\$15.85	\$16.22	\$15.69	\$15.30	\$15.09
Producer Price Differential	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Producer Receipts	481,943,889	428,233,490	441,564,187	442,217,701	459,346,473	417,807,771	427,694,801	402,179,412	353,868,720	419,185,775	414,263,200	444,569,583	427,739,584
Class I Utilization	23.93%	23.69%	25.08%	23.73%	22.98%	23.26%	23.72%	26.47%	28.34%	25.79%	26.12%	23.64%	24.64%
Class II Utilization	8.22%	7.48%	8.74%	8.79%	8.99%	9.26%	9.94%	9.97%	12.07%	9.12%	7.76%	7.27%	8.91%
Class III Utilization	26.89%	22.91%	17.18%	21.88%	23.81%	24.00%	32.60%	32.70%	27.06%	34.57%	28.73%	30.49%	26.81%
Class IV Utilization	40.96%	45.92%	49.00%	45.60%	44.22%	43.48%	33.74%	30.87%	32.53%	30.53%	37.38%	38.60%	39.64%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
<b>FMO Totals :</b>													
Class I Price	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Statistical Uniform Price (All Mkt Wtd Avg)	\$15.18	\$14.34	\$14.65	\$15.03	\$15.75	\$16.10	\$15.37	\$15.68	\$16.29	\$16.63	\$15.82	\$15.31	\$15.51
PPD (7 Component Mkts - Wtd Avg)	\$0.86	\$0.68	\$0.21	\$0.33	\$0.37	\$0.69	\$1.02	\$0.54	\$0.01	\$0.81	\$1.11	\$1.27	\$0.68
Producer Receipts (All Mkts)	12,148,617,620	11,449,590,098	11,094,093,173	11,149,048,715	11,781,098,738	11,951,288,952	12,154,484,903	11,692,093,493	9,601,584,895	11,505,762,792	13,357,699,402	13,798,152,983	11,806,959,647
Producer Receipts (7 Component Mkts)	10,422,112,817	9,931,337,351	9,405,009,585	9,518,125,045	10,168,421,204	10,476,767,293	10,687,368,311	10,180,715,417	8,204,155,055	9,999,788,592	11,846,154,172	12,201,498,176	10,253,454,418
Producer Receipts (4 Skim-Butterfat Mkts)	1,726,504,803	1,518,252,747	1,689,083,588	1,630,923,670	1,612,677,534	1,474,521,659	1,467,116,592	1,511,378,076	1,397,429,840	1,505,974,200	1,511,545,230	1,596,654,807	1,553,505,229
Class I Utilization	29.84%	27.57%	31.44%	29.39%	28.23%	25.45%	25.31%	28.91%	33.47%	30.78%	29.67%	27.95%	28.90%
Class II Utilization	12.35%	12.79%	14.62%	14.38%	15.48%	12.29%	11.63%	12.88%	15.83%	13.32%	9.73%	8.45%	12.65%
Class III Utilization	42.43%	43.81%	35.19%	37.15%	38.88%	45.60%	49.34%	45.12%	34.41%	43.11%	49.70%	51.95%	43.47%
Class IV Utilization	15.38%	15.83%	18.75%	19.08%	17.42%	16.65%	13.73%	13.10%	16.29%	12.78%	10.90%	11.66%	14.98%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

\* The Class I Price average is a simple average; all other averages are weighted.